PUBLISHED WITH THE NEW YORK TIMES AND THE WASHINGTON POST

The World's Daily Newspaper

London, Monday, November 16, 1998

TRAQ HAS BACKED DOWN, BUT THAT IS NOT ENOUGH'

Raids Canceled, but U.S. Stands Ready to Attack

Clinton Demands Full Inspector Access And Vows to Work for Saddam's Ouster

WASHINGTON — Stepping back from the brink of military action, President Bill Clinton said Sunday that Iraq had "backed down" from confrontation with the United States and "committed to unconditionally resume cooperation" with UN veapons inspectors.

Mr. Clinton also spoke bluntly of working to end the Saddam Hussein regime by among other steps, supporting opposition groups in Iraq.
"Let me be clear," Mr. Clinton said. "Iraq has

backed down, but that is not enough. Now Iraq must live up to its obligations.'

United Nations arms inspectors, now in Balmain, could begin returning to Iraq as early as Monday. It nained unclear, however, how aggressively they would test the limits of Iraqi cooperation, or how long the United States and Britain would maintain their costly military buildups in the region.

Mr. Clinton's national security adviser, Samuel Berger, said the administration did not believe it had "any obligation" to seek UN Security Council approval before launching a new attack if Mr.

Payment to Jones

Lifts a Millstone

Clinton Accuser to Get \$850,000

By Dan Balz and Thomas B. Edsall

Washington Post Service

WASHINGTON — By settling the Paula Iones case, President Bill Clinton has removed a significant legal and political obstacle in his

a significant legal and political obstacle in his path and may have increased the chances for a speedy and compromise conclusion to the impeachment proceedings on Capitol Hill.

Mr. Chinon's decision Friday to give Mrs. Jones \$650,000 hist budy ends the four and a half-year-old civil suit but also could raise the

in the lones case and later in testimony before

the grand jury of the independent counsel

Mr. Clinton refused to give Mrs. Jones any apology or admit any guilt in her sexual-har-assment case, in which she said he had pro-

sitioned her while governor of Arkansas: Many Republicans read the midterm election returns as a signal from the American

people to resolve the impeachment inquiry as quickly as possible. Now the White House and its Democratic allies in Congress will argue

that the core of the case against Mr. Clinton

Gary Jacobson, a political scientist at the

University of California at San Diego, called the settlement "a good idea" from Mr. Clinton spoint of view. "It takes one more irritation off the table," he said, "and whatever damage

the case has done to him has been done." Mr. Jacobson said the settlement not only

makes Mr. Starr's accusations "more moot,

but "insofar as this can be presented by the administration as getting this behind it, that clearly is what the public wants right now."

By itself, the settlement is no guarantee of

anything for the president. Republicans on the House Judiciary Committee demonstrated last week that the election returns alone might not diminish their desire to vote for articles of impeachment against Mr. Clinton.

But White House officials lost no time in against that the settlement signaled Mr. Clinton.

seguing that the settlement signaled Mr. Clin-

country. They no doubt will step up their arguments that the Republicans must now

ake a similar demonstration of their de-

Any fair-minded observer would say the

termination to bring the matter to an exped-

president is putting every distraction behind him; so it leads one to ask others, What are

See CLINTON, Page 7

irious conclusion.

NEWS

ANALYSIS

stakes for Republicans who have argued that Mr. Clinton

should be impeached for al-

legedly lying in his deposition

Saddam reneged. He said that Mr. Saddam had "capitulated" under the greatest international sure he had faced since the Gulf War.

 In Baghdad, Deputy Prime Minister Tariq Aziz remained defiant. Accusing the United States of saber-rattling, he said, "We are not going to change our positions." While acknowledging that Iraq had yielded, he added: "We are dealing with the United Nations, we are not dealing with the

United States."
Mr. Clinton, who last week had ordered a military buildup in the Gulf nearly as large as the one earlier this year, has been stung by Mr. Saddam's noncompliance before.

He said that Iraq would be watched carefully to see whether it provided United Nations inspectors 'unfettered access" to any suspected weapons site they chose to inspect and that it also must turn over any documents demanded by the inspectors.

'Until we see complete compliance,' Mr. Clinton added, "we will remain vigilant, we will keep up the pressure, we will be ready to act." Without calling directly for Mr. Saddam's over-

throw, Mr. Clinton spoke more overtly than in the past of U.S. support for efforts to replace him. "Saddam Hussein remains an impediment to the well-being of his people and a threat to the peace of his region and to the security of the world," the president said. "Over the long term, the best way to

address that threat is through a government in Baghdad — a new government, that is committed to respect its people, not repress them."

The United States, he said, had "deepened its engagement with the forces or change in many added, "We will intensify that effort, working with

Congress to implement the Iraq Liberation Act."
Mr. Aziz reacted strongly. "I have to condemn strongly the statement of Mr. Cliaton, the plans of his government to overthrow the government of Iraq," he said in an interview on Cable News Network. "This is a flagrant violation of the Security Council

resolutions as well as international law."

At the United Nations in New York, Secretary-General Kofi Annan welcomed the U.S. approach. He told CNN, "President Clinton has delivered a statesman-like message that the entire interna-tional community will welcome."

The Security Council, divided over Iraq's original response, was meeting again Sunday. Diplomats from Russia, China, France and several Arab countries called Iraq's move a positive development. Mr. Clinton, in a White House news conference,

said that he had aborted air strikes against Iraq after See IRAQ, Page 10



President Clinton announcing Sunday that Iraq had agreed to unconditional UN inspections.

Hidden Casualty of Standoff

Disarmament Without Occupation Was Always Doomed

By Barton Gellman

WASHINGTON - Iraq's ostensible surrender, the fifth during the Clinton presidency, disguises an outcome substantially unlike the earlier ones. This one marked the death throes of an experiment in compulsory disarmament without conquest. The cease-fire ending the 1991 Gulf War left eco-

ANALYSIS nomic and military strangleholds on Iraq: an oil embargo and a United Nations team charged with expunging whole classes of weapons from Iraq's arsenal.

For more than seven years, President Sacidam Hussein has struggled to break those holds. When the oil embargo survived his last attempt, on Oct. 30, he tried to finish off the United Nations Special Commission, or Unscom, that has been disarming him. Despite his formal retreat Saturday, American and other officials said that effort was succeeding.

There is almost no one left, in the commission or out, who argues that it has the means to finish its work against determined Iraqi efforts to frustrate it. The U.S. priority is to keep the oil embargo, which restricts Iraq to a minor regional power. For that the commission need only certify — quite truthfully — that Iraq has not accounted fully for its ballistic missiles and nuclear, biological and chemical

Loath though it is to frame it this way, the Clinton administration's strategic imperative is to manage two kinds of long-term decline in its position against Iraq.

One is the decline of the commission's diplomatic backing and its daily struggle on the ground in Iraq. The Clinton administration now shares the view of its Security Council rivals in Moscow, Beijing and Paris that the commission's reach exceeded its grasp. The commission tried, in effect, to exercise

See POLICY, Page 10

Japan Set To Wager \$200 Billion

TOKYO - The government has come up with a \$200 billion economic stimulus package, which it is set to announce Monday, making it the largest package Japan has announced in eight years of economic

Just last week, the government was suggesting that it would spend \$148 billion. In barely four days, officials have raised the plan by \$50 billion - more than the entire amount of the bailout fund for Brazil arranged last week by the

The increase in the plan's size.

The latest stimulus package is in many ways a last-ditch attempt by Prime Minister Keizo Obuchi to

This year, the government adopted a stimulus and spending plan

Indonesia's Military Is Losing an Image Battle



A security guard at a shopping mall in Jakarta on the alert behind a barricade on Sunday.

By Seth Mydans

JAKARTA - "Please don't break through the barriers," an Indonesian Army captain pleaded with a huge throng of student demonstrators. "We are soldiers. We are not the enemy of society." He turned to his troops, massed shield to shield

across a roadway, stern-faced behind their plastic

"No shooting at all," he ordered. "Hooray for the students! Hooray for the military!"

That was the beginning of the evening last week that is now being called Black Friday, when troops fired volley after volley of rounds in the direction of the demonstrators, killing a half dozen and wounding scores more.

Diplomats and other analysts here remain perplexed over why the military acted as harshly as it did against demonstrators, who had made no real effort to break through its lines.

At a moment when the military is desperate to show that it is "not the enemy of society," it was one of the worst tactical decisions it could have taken.

The killings - which were reported vividly in the newly open Indonesian press - have caused outrage here at the very moment when the dominant role of the military in Indonesian society is being hotly debated.

They spurred huge student demonstrations and an opportunistic wave of rioting on Saturday, which subsided on Sunday in rain and exhaustion. Faced with the protests involving tens of thou-

See JAKARTA, Page 7

Russian Conspiracy-Mongers Round Up the Usual Ethnic Scapegoats

By Celestine Bohlen New York Times Service

KRASNODAR, Russia — Here, along Russia's southern border, where refugees from a crumbling empire have settled in the mins of the local economy, it does not take much to disturb the festering sores of Russian nationalism.

All it rakes is an enemy. For Nikolai Kondratenko, a Communist-nation-

alist who was elected governor of the Krasnodar region in 1996, that enemy is Zionism — or rather what he calls "zionacrais," using a new code word for lews in government, finance and the news media. According to Mr. Kondratenko and like-minded Russians, these lews are part of a sinister worldwide conspiracy to bring Russia to its knees. For local Cossacks, descendants of the swash-

Armenians, Turks, Chechens - anyone who is not an ethnic Russian but has had the temerity to move here. The Cossacks blame them for crimes ranging from rape to epidemics of head lice.

The Cossacks patrol regularly, checking documents to see who has complied with the region's arcane residency requirements, specially written to Cossack flags. "What do you want me to tell you ward off unwanted strangers.
International human rights groups have put

which skirts the Black Sea, the enemy can be Krasnodar and neighboring Stavropol on a watch list, a move that local atamans, or Cossack chieftains, shrug off with a hearty laugh.

"I have had a hundred human rights complaints registered against me personally," said Ivan Bezugly, a radical ataman, his booming voice ri-cocheting off the walls of an office covered in

See RUSSIA, Page 10

buckling czarist horsemen who have been assigned by Mr. Kondratenko to help police the region,

Arafat Pledges to Form State

Threats to the Wye peace accord escalated Sunday as the Palestiman leader, Yasser Arafat, renewed a vow to declare a state and warned Israel, "Our rifle is ready." Prime Minister Benjamin Netanyahu of Israel called the pledge a "very dark shadow" over the peace process.

On the West Bank, clashes broke out when soldiers moved on a group of Palestinians trying to prevent a buildozer from beginning work on a road for lewish senlers on confiscated land near Bethlehem. Page 9.

A Legal Storm Follows the Hurrican Books							
Opinion							
The IHT an-line	www.iht.com						
The Intermarket	Page 12						

INTERNATIONAL BUSINESS EDUCATION

AGENDA

Tobacco Settlement Is Near

The four biggest U.S. cigarette makers and officials of eight states have reached agreement on the outlines of a settlement designed to resolve all remaining state claims over health costs related to smoking, attorneys general and

industry lawyers involved in the talks said.

The plan would cost the tobacco companies \$206 billion over 25 years and would restrict eigarette advertising and marketing. It would not shield tobacco companies from personal and class-action liability suits. Page 4.

On Revival By Sheryl WuDunn New York Times Service

International Monetary Fund.

while bolstering the impact that it will have, underscores the anxieties in Tokyo and around the world about the Japanese recession and the risk that it will drag down the rest of the world's economic growth as well. Although the plan will be formally presented Monday details were leaked to the Kyodo news agency and other Japanese news media.

demonstrate his resolve to pull Japan out of its worst recession since the end of World War II. Mr. Obuchi is expected to pledge that his government will lead the economy out of economic contraction in fiscal 1999, which begins April 1.

worth \$137 billion, and though the effects of that package are only

See JAPAN, Page 21

APEC Cuts Vague Deal On Tariff **Reductions**

By Michael Richardson International Herald Tribune

KUALA LUMPUR — Asian and Pacific nations patched together a free-trade compromise Sunday in an attempt to defuse a confrontation between Japan and the United States and prevent the region's only organization for economic cooperation from suffering a major loss of credibility.

Ministers of the Asia-Pacific Economic Cooperation forum, or

Albright meets wife of jailed Malaysian. Page 6. • Gore stands in for Clinton. Page 10.

APEC, including those of Japan and the United States, said they had agreed to refer to the World Trade Organization a controversial proposal to speed up the removal of tariffs on nine types of widely traded products. The trade is worth more than \$1.5 trillion.

The two-day meeting was dominated by disagreements over the pace and scope of trade liberalization against the backdrop of recession in many East Asian countries. At the end, the ministers said they would be "working construc-tively" in the World Trade Organization to gain wider backing

for the fast-track plan in 1999. But the vagueness of the com-promise and President Bill Clinton's decision to skip a meeting of APEC leaders Tuesday and Wednesday, because of the Iraq crisis, left serious doubts about the organization's ability to provide strong leadership and solutions to economic troubles in the region. Vice President Al Gore will at-

See APEC, Page 21

U.S. Places Its Bets

• The United States seems ready to let Boris Yeltsin's government fall on its face. Page 17.

 Washington is making some risky gambles in the international bailout of Brazil. Page 17.









Newsstand Prices

Demnark 17 DKr Oman 1.250 OR Thland 12.00 FM Catar 10.00 OR

Smart British LUK 21,00 Satud Arabia 10 SR

Kernya K. SH. 160. U.S. MR. (Eur.) \$ 1.20

20.85 Rep. heland....IR 21,10

EE 5.50 S. Africa R16 incl VAT

_700 File Zimbabwe __ Zim.\$40.00

1.250 JD U.A.E.......10.00 Dh

Bahrain......1.000 BD Maits.

URICAN

Politics

Trying to Save a Tall Ship: Were Lives Lost Worth It?

By Jim Carrier

EY WEST, Florida — All that remains of the cruise ship are two life rafts, seven life jackets, part of a wooden staircase, crew members photographs clutched by mothers at a vigil and eerily, images of the ship in full sail posted on the Internet by its passengers, as though they were flowers tossed on water to honor the dead.

Fantome, the ship itself, once regal and filled with rumspiced laughter and steel-drum songs as it plied the Caribbean, lies on the bottom of the sea off the coast of Honduras. The 30 West Indian crew members, along with their 32-year-old British-born captain, disappeared with it in one of the worst tropical storms in history.

The ship's final hours, as the hurricane designated Mitch slammed into Central America with 180-mile-per-hour (290-kilometer-per hour) winds, is the subject of lawsuits filed this week in Miami by families of crew members. The suits charge that the ship's owner, Windjammer Barefoot Cruises of Miami, sent the sailors on a suicide mission by ordering the ship out to sea to save the vessel.

Company officials, who continue to search for crew

members and clues to the sinking, say their decision was correct at the time, and was standard marine practice, but that the storm changed course and enveloped the ship as it was on the verge of safety. The standard marine practice in such a case would be for a ship to go to sea to avoid being battered against the dock, experts say. Where sailors gather, the Fantome debate is raging, as

participants try to imagine being at the helm of a ship as long as a football field in the strongest type of hurricane, category five, with 50-foot (17-meter) waves rolling the ship 40 degrees. While questioning the decision to put the ship to sea, tall-ship captains and experts on hurricanes and sea safety agree that no matter how good the ship and crew, sometimes storms win. In the case of Fantome, they say, it is almost as if the hurricane hunted it down.

On Fantome's regular six-day cruises from Omoa Honduras, to Belize and back, passengers were promised visits to rain forests and Belize's coral reef from the Fantome, a 282-foot (93-meter) steel-bulled four-mast schooner built in 1927 for the dake of Westminster.

Windjammer officials found the ship rusting in Kiel, Germany, in 1969 and after rebuilding it at a cost of \$6 million, made it the flagship for a small fleet of vessels carrying vacationers on cruises in which formal wear was a clean T-shirt.

The normal crew of 45 men and women were from Guyana, Grenada and other East Caribbean countries. Their salaries of \$300 to \$700 a month made them affluent in their villages. Under Captain Guyan March, a boyish Cornwall native, the ship had a fun-loving crew,

former passengers say.

But on the night of Sunday, Oct. 25, as 97 passengers were ferried out to Fantome for what they thought would be the start of their cruise, rain was coming down in sheets.

The crew members had drinks and dinner on the table. Captain March told the passengers that the hurricane, which had formed in the Caribbean the previous Thursday, was moving northwest. Fantome would go east, he said, to Honduras Bay Islands.

But by the time the ship set out at midnight, Captain March and his boss, Michael Burke, the president of Windjammer, who was at the company's headquarters in Miami, had decided to cancel the cruise. Mr. Burke, 42, said Friday that it had been decided that Captain March would sail north 12 hours to Belize City, where the passengers would get off and board a charter flight for Miami.

As the passengers went down the gangplank in Belize, the storm became the fourth-fiercest hurricane in history, according to the National Hurricane Center, and it was headed straight for Belize. Ten crew members, including all the women, also disembarked.

Fantome was comered by the storm. If it stayed, Burke said, it could have sunk or run aground. Mr. Burke said he and Captain March decided to go to sea and take what they thought were their best chances in deep water.

In hindsight, some experts say, the company chose the ship over the crew. "I could not have gotten under way in any direction except to the airport and the hell out of there," said Andy Chase, who teaches tall-ship captains at the Maritime Academy.

As Fantome cleared the Belize reef at 3 P.M. on that Monday, Mr. Burke said he and Captain March talked on satellite telephone, plotting the storm's forecast track and their possible escape routes. They decided to run 120 miles southeast to hide behind Roatan, a long skinny Bay Island 25 miles off the Honduras coast. Forecasters had said the storm would stay north and that Roatan would reduce its force. Fantome arrived at 5 A.M. the next day, Oct. 27, and began tacking back and forth. Seas were rough and the wind was gusting to 60 miles per hour.

HE STORM was 75 miles away. But at I P.M. it unexpectedly turned southwest. "That's when things turned bad," Mr. Burke said. "It was just not an option to stay in the path of a storm with its

At 1:15, Mr. Burke said, he and Captain March decided that their only hope was to go east and thread a 25-mile reat their only hope was to go east and inicat a 23-lime reef-strewn passage between the island of Guanaja, 10 miles away, and Honduras. The waves were 15 feet high and the winds 70 miles per hour, and Fantome was rolling heavily, Mr. Burke said. The storm was 45 miles away.

At 4 P.M., Fantome was south of Guanaja and heeling 40 degrees in 100-mile-per-hour winds. The captain, Mr. Burke said, "was in a battle for his life."

The storm and Fantome were then on the same longitude, 85.4 degrees west, and the wind was shifting to the west. The ship, with sails down, was entering what is called the navigable quadrant of a storm, Mr. Burke said, with winds at its back that could have blown it to safety. At 4:30 the telephone went dead. Not until 7 P.M., when the National Hurricane Center

ssued a new storm position, did Mr. Burke find out that the hurricane had jogged southeast and cut Fantome off.
"Then the worst thing happened," Mr. Burke said.
The storm stalled for the next 30 hours.

There had been no mayday call from the ship nor

signals from its emergency beacon.
Fantome was 71 years old when it encountered Hurricane Mitch. The ship is registered in Equatorial Guinea, in Africa, in order to avoid taxes, Mr. Burke said.

This has also allowed it to avoid U.S. Coast Guard nspection. But Mr. Burke said the ship had been remodeled in 1993, and last May the ship was certified by an Equatorial Guinea agent as meeting the standards of the Safety of Life at Sea Compact. Mr. Burke said he believed the ship would have passed a Coast Guard test. Few ships have gone through what Fantome encountered, experts said. "It's one thing for a ship to take a hurricane for six hours, but 36 hours?" said Peg Brandon, a captain and marine superintendent of the Sea Education Association of Woods Hole, Massachusetts. "Clearly they did the very best they could. The storm tracked them down."



Fantome was cornered by the storm. If it stayed, it could have sunk or run aground. The company head and the captain decided to take what they thought were their best chances in deep water.

Hurricane Disrupts Land Mine Removal in Central America

By Serge F. Kovaleski Washington Post Service

L PARAISO, Honduras — Thousands of land mines still buried in Central America from the region's civil wars may have been scattered by flooding and mud slides caused by the hurricane designated Mitch. Dislodged mines have killed at least two people, posing new safety hazards and disrupting an in-ternational effort to clear the isthmus of the explosives.

In Nicaragua, which by far has the largest number of mines in Central America — an estimated 73,000 — an adult was killed recently and another person was badly wounded when one of the devices exploded, and a child was killed in another incident. Overall, in the years since the conflicts that ravaged the region in the 1980s and early 1990s ended, thousands of civilians in Nicaragua, Honduras, El Salvador and Guaternala have lost their lives or have been maimed by mines and other unexploded devices left over from the wars. Much of the information that mine-removal specialists had

BUSINESS AS USUAL AT THE FASTEST GROWING ARRORI IN THE MIDDLE FASTE

obtained from governments about the mines' locations is now in question, however, since so many of the devices are thought to have been pushed down mountain slopes and riverbeds during the storm's drenching assault on Central America. Furthermore, officials said, large amounts of mud and debris will hamper efforts to detect mines, as will storm

devastation inflicted on a new mine-removal base that had

just been set up in Honduras near the Nicaraguan border. "The complexity has changed and the urgency level has increased. The size of the envelope, if you will, has expanded," said William McDonough, a retired U.S. Army colonel and senior consultant to the Organization of American States for the land mine cleanup program that it is coordinating in Central America. "The information of where the mines were was accurate, but what is now

inaccurate is the current configuration of the mines Officials said that the OAS's hopes of clearing Honduras. Costa Rica and Guatemala of land mines and other unexploded munitions by 2000, and Nicaragua by roughly 2005, have been set back as a result of the worst natural

disaster to strike the isthmus in decades. Mine removal operations in Honduras, where an estimated 2,000 mines remain, have been halted for about three weeks, and only limited work is being conducted in Nicaragua. In the mean-time, the program's 27 supervisors and 400 de-mining

personnel have been assisting in storm relief efforts.

In Nicaragua, where the army planted mines to protect key infrastructure, the task of repairing many of the 50 bridges damaged or destroyed by Mitch has been made more difficult due to uncertainty about where the explosives may now be located. "It is hard to do the repair work until emergency demining has been done," Mr. McDonough said.

Officials involved in a multinational mine removal effort noted that while devices of war continue to kill and injure people long after peace was negotiated, there are other pressing consequences concerning the prevalence of mines. Fear about the devices has discouraged the cultivation of vast areas, hurt economic development, impeded the repatriation of refugees and restricted employment oppor-tunities, observers said.

when you're looking

for hotels and super prices :

www.hrs.com

or companies : direct access

OTEL RESERVATION SERVICE

UNIVERSITY DEGREE

BACHELOR'S - MASTER'S - DOCTORATI

For Work, Life and Academic Expenenc

(806) 597-1909 EXT. 23 FAX: (310) 471-6456

http://www.pwu-hi.edu

FREE EVALUATION

Pacific Western University

ir France Strike Slated way into the 1,000 Boeing 737s that hav PARIS (AP) - Air France flight attend-

ants' unions have called a strike for Tuesday and Wednesday that will ground a large percentage of domestic and international flights Air France said that it would assure 55 percent of long-haul flights and 60 percent of short and medium-distance flights during the

wo-day strike. The flight attendants' unions said the strike had to do with salaries, but they provided no

further information.

U.S. Warns on Indonesia WASHINGTON (Reuters) — The State Department has warned Americans in Indonesia to be particularly careful in crowded areas after recent demonstrations in Jakarta,

The State Department encouraged all Americans to delay nonessential travel to Jakarta and said Americans in Indonesia should avoid crowds and disturbances and be cautions. The Indonesian president, B. J. Habibie, ordered the military to crack down on lawlessness as the country's capital erup-ted into riots after a week of clashes between troops and students.

Boeing Re-examines Valve

WASHINGTON (AP) — Boeing Co. and the Federal Aviation Administration are examining a hydraulic valve intended to correct possible flaws with the rudder on 737 aircraft after cracks were found in nine valves still at

The airplane maker and the government want to know if defective parts found their

TRAVEL UPDATE

received the new valve assembly. But even if that were the case, Boeing said, the twinengine planes would still be safe to fly.

A new five-mile trail will be blazed through the Grand Canyon, making it easier for bicyclists and hikers to see the natural wonder, Transportation Secretary Rodney Slater announced.

Staff members at the Musee d'Orsay in Paris voted Sunday to continue their five-day strike at least until Tuesday. They are protesting working conditions at the museum during a sold-out exhibition of paintings by Vincent Van Gogh and Jean-Francois Millet. (Reuters)

Portugal's first railroad line across the Tagus River was inaugurated Suilton the Prime Minister Antonio Guterres. Builton the lower deck of Lisbon's April 25 Bridge, the line is to open to the public in April. (AP)

This Week's Holidays

Banking and government offices will be closed or services curtailed in the following countries and their dependencies this week because of national and religious holidays:

MONDAY: Colombia. TUESDAY: Azerbeijan,

oublic of the Congo WEDNESDAY: Haiti, Latvia, M.

THURSDAY: Belize, Monaco, Pueno Rico, 0

FRIDAY: Bahrain, Bangladesh, Bhutan, Egypt, Israel,

WEATHER

Middle East

erving 42 airlines and handling nearly 3.5 million passengers a year, no doubt, keeps us in the harness. Round the clock. Yet, you can take a quiet break in one of our plush bedrooms at the Airport Hotel situated inside the terminal. Catch up on your sleep after the long haul or sweat it out in our fully equipped gym, complete with a sauna and jacuzzi. These are some of the thoughtful details that make flying through Abu Dhabi a pleasure. Every time.

For information call the Airport Hotel





THE AMERICAS

Starr Focuses on Whitewater Once More

By Don Van Natta Jr. New York Times Service

before the House Judiciary Committee this week, Kenneth Start, the independent counsel, has apparently abandoned his inquiry into President Bill Clinton's sex life, the portion of his

aggressively returned to his original mission. aggressively returned to his original mission. water inquiry, which was his mandate when the Clintons failed real-estate venture named he was appointed in August 1994.

Whitewater, whose complexities baffled and ... A federal grand jury here returned a 15bored most Americans.

Friday. The evidence, contained in two boxes,

had in his September referral regarding the president's relationship with Monica Lew-

Mrs. Willey constituted impeachable offenses. He left that question up to the comhad run out of gas.

In a sign that he was not retreating, within investigation that repulsed most Americans. an hour after the boxes were sent to Capitol But Mr. Starr has refused to give up. He has Hill, Mr. Starr forged ahead on his White-

ored most Americans.

commindicate against Webster Hubbell, a

Mr. Starr sent some remnants of his sex-andlongtime friend of Mr. Clinton and of Hillary cover-up inquiry to the Judiciary Committee on Rodham Clinton. In a case headed by Mr. Star's prosecutors, the grand jury charged related to Mr. Clinton's dealings with a former
White House volunteer, Kathleen Willey, who
accused the president of groping her just out.

Mr. Hubbell with fraud, perjury and impeding the inquiries of federal banking regulators accused the president of groping her just out.

White House volunteer, Kathleen Willey, who had investigated many of the original white the Oval Office in 1993:

But this time Mr. Start did not argue, as he had in his Sentember referral represident the whitewater inquiry was

But Mr. Starr remains especially interested

insky, that Mr. Climon's actions involving in the role that Mr. Hubbell and Mrs. Clinton played in a land transaction that helped lead to the collapse of a savings and loan institution in WASHINGTON - As he prepares to testify mittee. But Democratic members and critics Arkansas. Mrs. Clinton is referred to in the of Mr. Starr chided his silence as an ac-knowledgment that his sex-and-lies inquiry partner" for work she had done on the land deal while at the Rose Law Firm. In 1996, Mrs. Clinton appeared before Mr. Starr's grand jury to answer questions about her work

Mrs. Clinton's spokeswoman, Marsha Berry, said over the weekend that the first lady would not comment on Mr. Starr's actions.

The two maneuvers surprised and confounded Mr. Starr's allies and adversaries on Capitol Hill and at the White House. Both sides spent much of the week preparing for his appearance before the Judiciary Committee on Thursday.

When told that the Willey matter had been sent to Congress without an impeachment referral, one of Mr. Starr's most outspoken allies expressed astonishment. "How can they do that?" the ally finally said. "That's

A Democratic strategist gloated over Mr. Starr's most recent decisions, predicting that they would further alienate him from a majority of Americans, who have expressed distaste for the impeachment inquiry in polls and the Nov. 3 midterm congressional elections, in which Democrats did surprisingly well.

"This is Starr telling the world: 'I'm alive. constraints I'm still here. I'm still important," the strategist said. "It seems to mean that he is not

going anywhere for a long time."

If last week was a guide, Mr. Starr's testimony will provide a portrait of the divided and partisan Judiciary Committee. Republicans hope to keep the proceedings focused on the accusations of misdeeds by Mr. Clinton, while Democrats hope to portray Mr. Starr as overzealous and politically motivated.

In a preview of the partisanship, a Re-publican committee aide said that the chairman. Representative Henry Hyde, Republican crat of Wisconsin, put it at the of Illinois, planned to limit questions by hearing, and choose not to ap-Democrats to the president's conduct and to block all efforts to attack Mr. Starr. "If that happens," one Democratic strategist said, "I think there will be nuclear warfare."

Mr. Start's decision to send documents



Kathleen Willey, whose accusation of groping has gone to the committee.

regarding Mrs. Willey to the House without a referral was a departure from the September referral on the Lewinsky matter. In that referral, Mr. Start argued that the president had committed II impeachable offenses of perjury, obstruction of justice, witness tampering and abuse of authority. But many Americans criticized the Start report as unnecessarily lurid in its details of the president's relationship with Ms. Lewinsky

Several opponents of Mr. Starr said they believed that some of his prosecutors were angry that the report had not persuaded a majority of Americans that Mr. Clinton should be impeached.

When Mr. Starr is sworn in Thursday to

testify as the Judiciary Committee's rirst — and perhaps only — witness, he will undoubtedly be asked to explain his office's recent moves and its plans. Although Mr. Starr's allies say be looks forward to the opportunity to explain and defend himself, they also say he will not reveal any infor-mation about his office's continuing criminal

POLITICAL NOTES

Female Republicans Take Lead

WASHINGTON — Congressional Republicans seem to have gotten the idea that the many female voters who have been snubbing them at the polls might enjoy seeing more women in prominent positions.

Five women are in leadership races in the House, where Representative Jennifer Dunn, Republican of Washington, who is running for majority leader, is the first woman in either party to pursue a top leadership job.

All the other women are in races near the bottom of the leadership ladder, running for posts that have been held by women in the past - in the view of some, as a way to put women in the leadership team photo without giving

them much to do. But the women competing for leadership positions, clearly do see their sex as a selling point. Right after they say that being a woman is wholly irrelevant, they go on to talk about why being women makes them better at listening, communicating and working well with others—all areas in which there is general agreement that their

party could use some work. Three women are competing for Ms. Dunn's old job as vice chairman of the House Republican conference: Representative Sue Myrick of North Carolina, Representative Anne Northup of Kentucky and Representative Tillie

Marines Rebuke Clinton Critic

WASHINGTON -- The Marine Corps has decided not to punish an officer who wrote a newspaper column rebuking President Bill Clinton as an "adulterous liar," in a case that focused attention on the military's prohibitions on public criticisms of the commander in chief.

The officer, Shane Sellers, a 41-year-old intelligence analyst, received the military equivalent of a stem talking to from his commanding officer but otherwise was not punished for the column, which appeared Oct. 12 in The Navy Times, an independent weekly newspaper. (NYT)

Quote/Unquote

Fowler of Florida.

Senator Daniel Patrick Moynihan, Democrat of New York, notified by his receptionist of a coming meeting on "fair taxes": "Fair taxes? An oxymoron if I ever heard one. Do you know what an oxymoron is? Fair taxes. That's an oxymoron.'

Panel Takes Up Clinton's Fate

House Committee to Weigh Impeachment and Options

By Ruth Marcus ington Post Service

House Judiciary Committee with information about Mr. this week takes up the solemn Clinton's involvement with a House Judiciary Committee task of weighing whether to former White House volun-impeach a president while teer, Kathleen Willey. faced with a ticking clock, an inhappy public, and a grow-gress who want to dispose of the desire by members on the whole mess with an outboth sides of the aisle to craft come short of impeachment

a way out But members of Congress seeking to punish President framers of the U.S. Consti-Bill Clinton without remov-tution did not provide — at ing him from office may find least explicitly — for lesser some vexing legal obstacles punishments. Legal scholars some vexing legal obstacles

death penalty, and more than a few House members have whether, as a conservative questioned whether such capital punishment befits Mr. Clinton's alleged crimes. Over the next few weeks, the impeachment or nothing." House will have to wrestle with the tension between the desire to express its disap- ing what has been called "cenproval of Mr. Clinton's con-sure-plus" on the president, duct and the uneasiness of with Congress not only exsome members about exer-Hamilton called the "awful discretion" of impeachment.

day will be the judiciary pan-makers' sense of their own ment.

el's first and perhaps only wit- constitutional into the mix when he sent to WASHINGTON — The the House two boxes packed

But for members of Conand removal, the potential dif-ficulty lies in the fact that the tution did not provide — at in their path.

Impeaching and onsting a have questioned whether alpresident is the political ternatives such as censuring equivalent of imposing the the president would be constitutionally permissible or professor, Gary McDowell, fold the House Indiciary Committee last week, "It is either

> The most constitutionally doubtful alternative is impospressing its condemnation of what Alexander his conduct but exacting some kind of monetary penalty.

Some scholars also ques-With the House speaker-in-tion whether Congress could jury can mete out a punishwaiting, Representative Bob even pass a simple resolution ment short of ouster, such as Livingston. Republican of of censure, as it has done over censure or reprimend though Louisiana, determined to have the years with its own members he has not ruled out its ultimate disposed of before bers, to formally place its distinguished by the House.

with by the end of the year. president's authority.
On Friday, one lingering The question of congrescloud — the sexual harass— sional latitude to impose centhat spawned the impeachment demic, because if Congress fight to the finish. proceedings -- was erased and the president were to

ness, tossed some new facts could result in some self-imposed restrictions on their flexibility to deal with the situation. "The options are limited constitutionally," said Representative Asa Hutchin-son, Republican of Arkansas.

One area of debate is whether the House can simply exercise its "prosecutorial discretion," as Representative Thomas Barrett, Demoprove articles of impeachment even if it deems Mr. Clinton's conduct to rise to the level of impeachable offenses, or whether that decision is more properly left to the Senate, which would be charged with acting on impeachment articles forwarded to it and conducting a trial of the president, overseen by Chief Justice William Rehnquist.

Experts also differ over whether any so-called "plea bargain" which the president would agree should happen at the House or Senate stage. The chairman of the House Judiciary Committee, Henry Hyde, Republican of Illinois, has suggested that only the Senate sitting as a

he assumes the reins in Hind. approval of the president on ary, the House is on a sprint the record. They argue that ment for brokering a deal bethat could have the issue dealt this would infringe on the tween Congress and the president is now, and that -- if the House were to vote out articles of impeachment - Mr. Clinment lawsuit by Paula Jones sure is to some extent aca- ton would be duty bound to

The resolution authorizing with a settlement. At the same agree on a disposition, that the committee to act appears time, the independent counsel, would likely be the end of the to provide leeway for recom-Kenneth Starr, who on Thurs- matter. At the same time, law- mendations short of impeach-

The best way to understand someone is to share the same view.



Away From Politics

. Tara History

In a move that officials and environ-mentalists hailed as a significant step toward restoring the balance of water in the Everglades, Florida officials have decided to buy out about 400 homeowners who live in a 9.5 square-mile (25 square-kilometer) unincorporated area of west Miami-Dade County. The area is the gateway for fresh water from Lake Okeechobee, which feeds Everglades National Park and Florida Bay. (NYT)

remote area of eastern San Diego County, California, on Sunday morning. There were no reports of damage or injury.

A grandson of former President Ronald Reagan, Cameron Michael Reagan, 20, was released from jail on bail after pleading not guilty to auto burglary and theft.

 After being stopped for speeding in Alfred, Maine, Charles Whitehouse, 29, was charged with murder because the woman sitting next to him in the car was dead. (AP)

 A small earthquake with a preliminary magnitude of 3.4 on the Richter scale rattled a

AMERICAN

TOPICS

Best-Seller in the Limelight: Savannah's Historic Center

The best-selling book "Midnight in the Garden of Good and Evil," made into a movie last year, has helped bring far-flung fame to the historic center of Savannah; Georgia: a fascinating mix of the elegant, the quirky and the tawdry. It has also caused

home prices to skyrocket. The 1994 book by John Berendt recounted the true story of a gay antique dealer who was tried but not convicted for the murder of a young gigolo in 1981. The ambiance of downtown Savannah, with its mix of old Southern money and sleazy decay, conferred a special aura of mystery on the film, set in a district of stately old homes - a mixture of Greek Revival, Victorian and Federal styles - built around

large garden squares.

Before the book and the movie, no house in the area had sold for more than \$1 million. The Associated Press reported. But one historic house recently sold for \$3.3 million, and the Mercer House, featured in the movie, would sell for an estimated \$5 million if put on the market.

"We're still practicing saying '\$1 mil-lion' with a snaught face," said one local, John Duncan, who bought a building where he lives over an antiques shop for \$36,000

Downtown Savannah, laid out in a grid pattern in 1733 by the English general James Edward Oglethorpe, fell into disrepair early in this century. A restoration campaign began in 1955, when seven local women raised \$22,500 to buy a large, old home a day away from demolition.

Short Takes

Most Americans never see the \$2 bill, though it has been in circulation since the 1950s. Like the Susan B. Anthony dollar, it never gained wide acceptance. Many people do not realize it is still made. Not so in South Dakota. The bills are common there, and it is all the doing of a bar and a

department store in the capital, Pierre. Marso's Bar and Lounge began giving customers \$2 bills as change back in 1952 as an attention-getter. In 1976, the Dakotamart store, which sells everything from bananas to 357-caliber Magnum pistols. started using twos. "They ended up being our trademark," said Al Kundert, the store

Of all the \$2 notes supplied to South Dakota, nearly two-thirds end up with one of the two Pierre stores, according to Federal Reserve Bank officials. "We have people coming at Christmas time to buy bundles of them," Mr. Kundert said. Thereare now about 573 million \$2 bills in circulation, compared to nearly 6.5 billion \$1

Mendocino County, California, an area of spectacular forests, canyons and cliffs, is also known for a certain renegade streak - and for a decided tolerance for marijuana among many of the mountain folk, former hippies and urban refugees living there. Last year, more marijuana was grown there, officials say, than in any of

California's 57 other counties.

Last week, Mendocino voters elected a new district attorney, Norman Vroman, who ran on a platform of decriminalization of marijusha, and a new sheriff. Tony Craver, who favors decriminalization as

But until the law is changed, both men say, they will continue to enforce it and prosecute violators.

Brian Knowlton

Let's build a smarter world France Telecom



THE AMERICAS

By Barry Meier

United States' four biggest

cigarette makers and officials

of eight states have reached

agreement on the outlines of a

settlement designed to re-

solve all remaining state

claims over health costs re-

lated to smoking, attorneys

general and industry lawyers

The plan, drafted to cover

the 46 states that have not

already made individual settlements with the industry,

would eliminate the industry's

most significant financial and

legal threat: state suits seeking

to recover the Medicaid costs

of treating people with smoking-related illnesses.

The plan would cost the

industry far less than a \$368.5

billion agreement with state

attorneys general last year

that eventually grew into a

\$516 billion bill in Congress

under which the federal gov-

emment would also have

gained regulatory authority

Unlike the earlier state pro-

involved in the talks said.

NEW YORK - The

12 7A H.2N

STATES AND SECULATION AND SECULATION

PERSONAL PROPERTY OF THE PARTY OF THE PARTY

uan ini hang tigah | uhung sama kana antang ang ang bangang kanang ng panggang ang panggang ang

PA(

Tor Bud Bor Oth Boff West • Fir Sofe do ge B-Hc Edin Offin . Fir

Lowest International Rates! Call to the U.S. from: France...... 27¢

Germany.... 24¢ Italy 34¢ Japan..... 32¢ UK..... 17¢

NO Set Up Fees NO Minimums Instant Activation 6-Second Billing Fibre-Optic Networks Hotels and Mobile

Fax: 1.206.599.1981 417 Second Avenue West Seattle, WA 98119 USA

mail: info@kallback.com

Legal Services

Box 377, Suddury, MA 01776 USA. Tet. 978/443-8387, Fax: 978/443-0183.

Meeting Point EASTERN EUROPEAN young lady seeks gentleman for smoly, dark evenings LONDON, +44 (0)378 347241

Auto Rentais

REKT AUTO DERGI FRANCE: Westerd FF500 - 7 days: FF1500. Tel Paris +33 (0)1 4368 5595. Fax (0)1 4353 5529

Announcements

FEELBIG low? - Having pathiams? SOS HELP cital-line in English. Form SPM to 1157M. Tet. Paris +33 (U)1 47 23 80 80

4 U.S. Tobacco Companies

Reach Accord With States posal, however, this new plan in the plan are Philip Morris does not shield tobacco Cos.; R.J. Reynolds Tobacco, a subsidiary of RJR Nabisco companies from personal and Holdings Corp.; Lorillard To-bacco, a subsidiary of Loews If companies finance the plan's cost by raising ciga-rette prices, the cost of a pack Corp., and Brown & Williamson Tobacco, a subsidiary of BAT Industries PLC. The would increase 35 cents over

eight states involved are Cali-

fornia, Colorado, New York,

North Carolina, North Dakota,

Oklahoma, Pennsylvania and

class-action liability suits.

the next five years. Some

makers, however, for com-

petitive reasons, may choose

to raise prices less and absorb

Under the plan, which was

clothing and merchandise

years to finance smoking-ces-

sation programs and adver-

tisements to counter underage

tobacco use. Producers will

pay an additional \$25 million

underwrite a foundation that

ket to those under 18.

with brand logos.

the cost themselves.

and would restrict cigarette ad- board and transit advertise-

Find out how information

technology is changing the way

automobiles are designed,

built, sold and serviced.

Don't miss the 12th in a series of

sponsored pages in the IHT on

electronic business.

December 14

BUSINESS TO e-BUSINESS:

AUTOMOTIVE

If you missed the previous page, Susiness to e-Business: Covernmen

lax or e-mail your mailing address for a free regrint.

Fax: +33 1 41 43 92 13 / F.-Mail: supplements@iht.com

Herald Eribune

Washington. "We have reached an expected to be completed agreement on all the issues,' said the Washington state at-torney general, Christine Gregoire, who led the states' over the weekend and announced as early as Monday, the producers have agreed to would cost the tobacco compa- an array of marketing restricteam during more than five nies \$206 billion over 25 years tions such as a ban on billmonths of negotiations. "We have done the best we can do vertising and marketing. It ments as well as the sale of

Once the eight states and the companies agree, the plan will be sent to officials of the The proposal also calls for cigarette makers to pay \$1.45 billion over the next five other 38 states that have lawsuits pending or have yet to file one. Those states will Under its current terms, the plan would take effect once states representing about 80 percent of the nation's Media year over the next decade to caid population sign on. Medicaid is a federal-state will research ways to reduce program providing health

youth smoking and legally pledge that they will not marcare for poor people. Because the plan is designed to be a national set-The producers participating tlement, the tobacco companies could withdraw if not enough states join. If enough states join, but some do not participate, the cost of the plan would be reduced proportionately. The tobacco industry was

first struck by state lawsuits seeking to recover Medicaid funds spent treating smoking-related illnesses in 1994. As anticipation of a final settlement grew over recent weeks, the stocks of cigarette makers have risen on Wall Street.

If completed, the \$206 billion proposal would represent the largest settlement of civil lawsuits in U.S. history.

In large part, it would effectively codify on a national level the marketing and advertising concessions made by the tobacco industry over the past year in settling smokingrelated lawsuits brought by four states: Florida, Minnesota, Mississippi and Texas. The national counter-advertisfoundation would also expand



VICTORY, AND LOSS, IN CANADA — Joe Clark, left, speaking over the weekend in Ottawa after winning leadership of the Progressive Conservative Party. At right, Michel Trudeau, son of former Prime Minister Pierre Trudeau, shown with a picture of his dog, was missing and presumed dead after an avalanche struck him while he was skiing in British Columbia.

Fast Track Toward Climate Goals

By Joby Warrick Washington Post Service

BUENOS AIRES — Clinching a deal in the final hours of turnultuous, marathon climate talks here, diplomats have agreed to put their governments on a fast track for deciding how to meet ambitious goals for slashing emissions from fossil-fuel combustion.

The accord, gaveled through at sunrise Saturday after nearly two days of nonstop negotiations, represented the first concrete steps toward implementing the global warming treaty approved in December in Kyoto, Japan. In what diplomats described as a crucial first test for the pact, negotiators from more than 160 countries agreed on deadlines and an "action plan" that they say will guide

efforts to fight global warming.

The deal was hailed by U.S. and European ministers as evidence of momentum in implementing the controversial climate treaty. But diplomats were more encouraged by ap-parent progress in resolving one of the thorniest issues blocking progress in climate talks: whether developing countries should take on more responsibility for reducing emissions.

"This conference was marked by

U.S. delegation to the United Nations talks in Buenos Aires. "Our talks here were infused with a promising new spirit of engagement that is helping to bridge the divide between developed and developing nations."

The agreement was reached after intense bargaining and diplomacy by exhaustion that nearly mirrored the December conference, which produced the Kyoto accord. The deal teetered on collapse a number of times as a block of developing conntries — led by Saudi Arabia and other oil-rich states — sought to block proposals for setting firm deadlines for resolving disputes about com-pliance with the treaty. The Saudis changed their stance after other developing countries broke ranks and sided with industrial countries.

Negotiators ultimately agreed to set rules for enforcing the Kyoto pact by late 2000, including tough measures to guard against cheating and penalties for countries that fail to comply. They also vowed to de-cide within two years on guidelines for programs to make it cheaper and easier for countries to cut pollution.

The Kyoto accord binds industrialized countries to sharp reductions in greenhouse gases over the next 13 years. But the pact leaves many issues' bate," said Stuart Eizenstat, the developing countries will take on ob- return for investing in "clean" techdeputy secretary of state who led the ligations for curbing their emissions. nology abroad.

The pact faces an uphill fight in the U.S. Senate, in part because of objections to the exemptions for large developing countries such as China, which will soon surpass the United States as the world's leading emitter of greenhouse gases. The accord was formally signed on Thursday by Pres-ident Bill Clinton's administration, but U.S. officials insist they will not submit the pact for Senate ratification

until improvements are made. The rift among developing countries emerged earlier last week when Argentina and Kazakhstan said they would voluntarily adopt restrictions on the growth of their emissions. Since then, more than a dozen other developing nations have expressed interest in taking on a variety of commitments for curbing pollution

The decisions taken in Buenos Aires show that governments have begun to roll up their sleeves," said Fred Krupp, director of the New-York-based Environmental Defense

Europe and the United States put off antil next year their biggest disonte: whether to set limits on the amount of trading in emissions 'credits" and other market mechanisms that would allow rich countries

Charges Filed In Death of A Disabled Scientologist

By Douglas Frantz
New York Times Service

ORLANDO, Florida - Florida prosecutors have filed criminal charges against the Church of Scientology in connection with the death of a church member while she was under the care of Scientologists three years ago.

The church's Flag Service Organ, zation, its chief operating arm in Clearwater, Florida, was charged with abuse or neglect of a disabled adult and with the unauthorized practice of medicine in the death of the church member, Lisa

McPherson, 36. Ms. McPherson died on Dec. 5, 1995. She had spent the previous 17 days under 24-hour watch in a church-owned hotel in Clearwater after suffering an apparent nervous breakdown following a minor traffic accident. Church records said she had suffered dementia and had to be restrained at the hotel.

The Pinellas County medical examiner said that Ms. McPherson had been deprived of water for 5 to 10 days before her death and ruled that she had died of a blood clot brought on by dehydration. Ms. McPherson's death has become a

rallying point for critics of Scientology. They contend that her death reflects nature of the church, which has been a lightning rod for criticism since it was founded 48 years ago by L. Ron Hubbard, the science fiction writer.

Church officials and lawyers have maintained that she was cared for properly under Scientology's beliefs and that her death was unrelated to her stay at the church hotel. Laura Vanghan, a lawyer for the church, said, "There was no charge of manslanghter and no charge that the church caused her death."

An affidavit by A. L. Strope, a special agent with the Florida Department of Law Enforcement, said that after the accident. Ms. McPherson removed her clothes on the street and began to mumble. She was taken to a hospital and a physician there wanted to provide psychiatric treatment. Instead, church members took her to the hotel. The Church of Scientology prohibits psychiatric treatment for its members.

Over the next 17 days, according to the affidavit, she was hyperactive, de-insional and hallucinating. The affidavit said she tried to harm herself and other and was repeatedly restrained and prevented from leaving the room. It said Scientology staff members administered injections of magnesium chloring campaign and the new a clear shift in the terms of the de-unresolved, including when and how to have higher emissions at home in ide in an effort to get her to sleep and gave her numerous doses of vitamins, herbal remedies and prescription drugs.

(a)

Announcements

Herald Eribune

SUBSCRIBER CUSTOMER SERVICE: For questions or questes about the deliv-

For questions or queries about the deliversery of your newspaper, the status of your subscription or about ordering a subscription, please call the following numbers: ELFROPE, MEDOLE EAST AND AFRICAL TOLL, FREE - Austria 668 8 120 Beginson 00000 4 448 7827 Panese 00000 4 448 7827 France 000000 4 448 7827 France 00000 4 448 7827 France 00000

USA (03-1ras) 1-800-8822894 Esentrer (+1) 212 7523890 ASIA: Hong Kong 2022 1171 Indonesis 809 1928 Japan (108-1rae) 0120 464 127 Korse 3672 0044 Matayata (108 Irae) 1-800-880102 Philippines 895 4946 Singapore 325 0835 Taiwen 7753456 Thailand 277 4465 Elsewhere (+252) 23221171

(Offshore Corporate & Trust)
Contact: Tony Gould/Alam Albert
TelFax: +44 1824 516007/618006
E-mail: zislesa@enterprise.net
or Bernard Cambray, Franca
TelFax: +33 2 3691782998917904

YOUR OFFICE IN LONDON Bond Street - Mail, Phone, Fax, Telax Tel: 44 171 290 5000 Fax 171 499 7517

Business Services

THE WORLD'S DAILY NEWSPAPER

THE INTERMARKET

a +44 171 420 0348

GENERAL

See Wednesday's Intermarket for Business Opportunities, mehises, Commercial Real Estat and Entertai

rtise contact Sarah Wers on +44 171 420 0326 or fex +44 171 420 0338 A GREAT DEAL HAPPENS

TELECOMMUNICATIONS

kallback

NO Deposit

Ideal for Home, Office, Tel: 1.206.599.1991

Business Opportunities

OFFSHORE COMPANIES

Comprehensive Services Tgt: +44 (r) 1624 626581 Fax: +44 (r) 1624 625126 E-Mait: aston@existprise.net Web Sile: www.uston-icra.dcm.on.u

ASTON CORPORATE TRUSTEES LTD

LUCIED FOOD, Classic colloidals since 1981. Certified natural. Factory direct. Web-based referal marketing generates a "virtual" armaty income. Access wew.life-1.com/marcastesla.

OFFSHORE COMPANIES. For face bro-chure or advice Tel: London 44 181 741 1224 Fax: 44 181 748 8558/6338

OFFSHORE COMPANIES Financial Services

OFFSHORE TAX PLANNING Since 1977 we have specialised in advising on the use of offshore companies and trusts to achieve both We recorporate in ALL offshore jurisporation services - at reasonable cost.

INTERNATIONAL COMPANY The Ottobare Professional

For immediate service contact: tresLAMD - Estiate Managing Tel: +353 1 681 8490 Fee: +353 1 681 8483 Essait int@CSL.com

Business Travel

ATELEIA MANAGEMENT LTD 1stifiuainesu Clans Frequent Travelless Worthwide. Up to 50% off. No coupons, no restrictions. Irapenal Casada Tel: 1-514-341-7227 Faz: 1-514-341-7998. e-mail: fly Cimperialconsullants.c http://www.internationsullants.com

Financial Services

HTC, Providing A Considerated Company And Trust Formation Serves - With Bank Accounts - Aconymous And ID Free -Tel +41 32 327 2414 Fac: +11 32 322 2235

PRIME COLLATERAL **INSTRUMENTS**

Veriene Capital Finance Available for Government Projects and Government Companies that are for sale.

Large Projects our Specially also Large Projects our Specially also Large Projects our Specially Aso, Long Term Prence for Large and Small Companies REPRESENTATIVE

Needed to act as Lieison Please reply in English VENTURE CAPITAL CONSULTANTS levestorist barbars 18311 Ventura Bird., Saim 909 Engino, California 91436 U.S.A. Fax No.: 2819 905-1696 Tel.: (816) 789-0422 Holland St. Assoc. Della O.G. Lelystad

Offices for Rent

GENEVA. START YOUR OFFICE MOW. Fully furnished offices including phones & fax, 110 sq.m. with conference room for 10 prople, pass maper funds. US\$ 3,900 at included. Tet: +41 22 732 08 95

Real Estate for Rent

Parls Area Furnished

AGENCE CHAMPS ELYSEES Sporalists: Funished exactments, 3 promits or prom Tel: +33 (例) 42 25 32 25 Fac +33 (例) 45 37 8

Attention EFL Teachers *IN EUROPE*

For information regarding our "Newspaper in the Classroom" materials please contact:

EMILIE LEVEAU **EDUCATIONAL SERVICES DEPARTMENT** Herald Eribune

THE WORLD'S DAILY NEWSPAPER 181 Avenue Charles-de-Caulle, 92521 Neuilly Cedex - France Tel: 33 1 41 43 94 39 - Fax: 33 1 41 43 92 26 E-mailteleremachterem

For information on educational services in the Americas call toll-free I-800-882-2884 and in Asia contact our Hong Kong office at (852) 29 22 11 71.

Paris Area Furnished

Escorts & Guides

Quality and service assured READY TO MOVE \$4

atlantic

Your Dreams are Our Realin

We have an Exclusive Hand Picked Portiolio Offering the Utilisate Escott for Global Travellets

info@atlantic-platinum.com

LONDON: 07 074 074 770

bit ++ 44 7 074 074 771

Europe, Mediterranean, Middle East USA & Careata, Fax East

Eschaine Portolio to view Worldunde with our local representative or via www. We are obsessed about quality & service

Supermodels of

+44 (0)7071 55 88 99

ARISTOCATS Escort Service Besetiful Int'l Paoto Models 3 Shouldhein St. London W7 London Tel: 0171 258 0080

""AB" STAR DAB" CLUS""
Starhouderstade 64, Arasterjam
431 (920 578 1933
Escott Approy for Dinner Dates/Stones
info@control.off.com pt

Scandinavia

ESCORT AGENCY

Parls Area Furnished

CIRCOURA

odaņos: studio-5 bagrocens

PARIS PROMO Apertments to real furnished or not. Sales & Property Management Services. 25 Av Hoche 75008 Paris Fx01-4581 1020

AT HOSE IN PARIS

Tel: +33 (0)1 45 63 25 60

BELGRAVIA ORCHIDS

LONGON - EUROPE
THE FINEST & THE MOST SINCERE
BEAUTIFUL MODELS AVAILABLE
AS YOUR COMPANION 24 HOURS
Escort Agency Credit Cards Welcome

LONDON +44 171 589 5237

SWITZERLAND-GERMANY-BELGERM

++31-20-427 28 27

Zurich-Genma-Basel-Berne-pithur-Wenheden-Cologne-Bonn meldorf-Hussich-Hamburg-Berlin Hussich-Antwerp + Lussisburg FRAVEL SERVICE WORLDWIDE*

LONDON: (0)171-978 6606 COSMOS Escont Agency - Credit Cards

international

ESC(PRIS.

World's top international beauties New York US Hg:1-212-785-7896 OFFICEONTI-ESCORTS.COM

MILLENNIUM ESCORT AGENCY

Antwerp-Brusselo-Paris Tel: +32 3 2181880 Fax +32 3 2189019

PARIS

#3120-5789-321 / #316-54228-124

WORLDWINE

Real Estate for Sale

Paris and Suburbs

Switzerland

OBSENVATORRE CLOSERIE 117 sq.m. steller, 5m high ceilings, FF 3,500,000. Quiet. Tet. +33 (0)1 47 53 00 01

GENEVA, LUXURY PURMISHED SONT

ments. From studios in 4 badrooms. Tel: +41 22 735 6320 Fax +41 22 736 2671

International **Herald Tribune** ads work

ELITE ESCORT SERVICE "CAPETOWN ME ANTROMETIAL Y ATHERS PARES BRUSSELS SEPERANT SERTIZER AND COTE PAZINT SCAPENAVA SPAIN Tel: +38 (0)335 519 0/38 Credit Certies

PARIS

Geneva Escoti Agency ++41 79 6377884

N.Y.C's Most Expensive Escot Service EBONY (212) 570-1659 Exclusively woman of color

European JET SET * VIENNA * PARIS RIVIERA*HERICH*KOLIM-LONDON ROME*HILANTOUSSELDORF* Cards Vienna ++43-1-710 60 55 Escon Service

ALL BUROPE HEIDES HIGH SOCIETY Vienca, Paris, Fibrica, Munchen, Zinich, Geni, Sen Francisco International Escort & Travel Service Vienta ++43-1-535 41 04 all credit cards

CHELSEA ESCORT SERVICE 51 Beaschamp Place, London SW1 Tel: 0171-584 6618

GENEVA PRETTY WOMAN Cal 022 / 346 00 88 Escott Agency ZURTCH - CREDIT CARDS SUZY: EXCURSITE, Chic, Charming Model. Particularly good personally: the perfect escont service: Discreet. Tel London 0498 62 62

"ZURICH - GENEVA - BEFLIM"
HABBURG - FRANKFURT - MELAN
" CARISMA ESCORT AGENCY Tel 8041-868 80 70 77 - Credit Cards CONTROLSSEUR KEW YORK, Escott service techning beautiful, cheming, sophisticated models, Tel: 212-678-1991

E-mait inic@nyc-gide.com ARPORT - FRANKE URT - MANZ "CHARLEYS ESCORT AGENCY" MOBILE PHONE 0177 / 55 88 338 ALEXA. BERTANT & stractive leafer. A Very Special Warm Escott Service. TEL: Landon 87857 894098

ALL SPAIN TOP ENCORT Mina's Agency, First Class Service. Tel: 923708673. Cards BRUSSELS. Sandrine, Classy Escot Service Tet: +32.2.344.41.12

THE INTERMARKET

Continues

on Page 12

BEAUTHFUL, FRENDLY, Sophisticated Private Escott Service/Travel Companion Workholde, Tet London 0403 298036 BEAUTIFUL YOUNG BRAZILIAN Friendly, Exclusive, Cheming Companion London Escon Service 0961 378 989

BLACK BEAUTY ESCORT SERVICE Exclusive Elegant Educated & Friendly London & Heatheon, 01812019389,Cards

CARIBBEAN MODEL LOLA bilingual, sophisticated & friendly *MSan* Escori Service, Tet +39(0) 3074244628

* GENEVA * PARES * COTE D'AZUR * BUTTERFLY Escot Senice Tel: 0041-22-731 90 81 GEORGINA Glamorous Stoode Private

JAN BIK HOLLAND ESCORT CLUB For he and she. Escort service sinct 1967. Tet: +31(0)20 8222 785/420 3827 LONDON TOP CLASS Escort Service

EUROPEAN: 0171 602 5144 JAPANESE: 0858 40 11 64

MIRKA bendikui & elegani private Escort Service... Frankkut Tel +48-(0)172-6938810 MEW BEAUTIFUL, SWEET FILIPPHA Enjoys Dining and Descring. Discreet Private escort service, 07887 698576

HEW STUNDING & CHAPMENG BLOND Private Escort Service. Landon: 0171 584 9977

ORIENTALI FRESH BEAUTY, chic & Chearly, Can Torrel, London/Heathrow Escot Sarvice - Nina 0981 922569

STURBERG INDIAN Persion International model. New, generally beautiful, identify excurt service. London: 07970 295311 Z U R 1 C SP Carolina Escort Services . Tel: 078 / 403 30 81

glabin

EUROPE

harges n Death l Disable

cientolo

Section 19 and 1 A Company of the The state of the s Mr. Marting and the The state of the s Principal and American Section (1997)

The state of the s The second of the second And the same part the state of THE REAL PROPERTY OF THE PARTY Carried Contraction of the Contr The state of the s -Light to the state of the state postures; so man tiplif THE RESERVE OF THE PARTY OF THE

大学 (本) (本) (本) (本) And the second s te de grand at E The state of the s And the same of the same of AND WINNIED ##37 - 2 20 号位度 2 40 - 2 20 のの 21 年 Water M. Milway · 西宁 图 图 22年至 EMP ALL PROPERTY

marchial in the property ាលីការប្រសាស ហ៊ីយ៉ាយា Be of the reality والمستعدد المراجع والمراجع Target in the second se Service Contract, William And The State of t Strange Committee Committe ng garan in layon kalandari seggita.

Make a course to have

強力の 料理 かいしょを大型型

The second second second second

++ 171 420 03-

Herald Toba

By James F. Clarity New York Times Service By Dage R DUBLIN ... The head of the Northern Ireland security forces said Sunday that A CAMPAGE OF THE STREET OF THE the 16-month cease-fire being observed by the overwhelmingly Roman Catholic irish Republican Army could help effect permanent peace in the predominantly Protestant British province of Ulster. Service and the service of the servi 12 It was an unusually conciliatory state-ment by the chief constable of the Royal
Ulster Constabulary, Ronnie Fianagan, who is in charge of 12,000 police and

15,000 British Army troops in the towince. The police force is about 93 percent Protestant; the IRA has killed about 800 policemen and soldiers in the last 29 years. Mr. Flanagan was clearly trying to break the deadlock between Northern Protestant and Catholic politicians over the issue of IRA disagnament, which has blocked the work of the new As-

sembly set up in July to enact the peace agreement approved in the spring.

He said Sunday afternoon in an interview on Irish national radio that the IRA cease-fire, even though the guerrilla organization refuses to disarm,

would give politicians time to work out a final peace agreement. In effect, he was agreeing, surprisingly, with the analysis of Gerry Adams, president of the IRA political wing, Sinn Rein. Mr. Adams has said repeatedly that while the IRA will not disarm imrediately, its cease-fire is convincing bridence that it wants a political solution to the sectarian guerrilla warfare that has killed nearly 3,300 people since 1969.

Mr. Flanagan referred to the ceasefires being observed by all but a few of the Northern paramilinary groups, of which the IRA is the largest and most

Sees Hope in IRA Truce powerful. But officials and experts said it was aimed at reassuring Protestant politicians that the IRA cease-fire was

Ulster's Security Chief

"That's a great irony," Mr. Flanagan said of the refusal to disarm and the cease-fire. "While on the one hand they pose a threat, on the other hand they pose the opportunity to deliver this true, asting permanent peace."

The IRA, with an arsenal estimated at 100 tons of weapons, including explosives, has been inactive since July 1997, but has refused to disarm until the entire agreement goes into effect, scheduled

for the spring of 2000.
Protestant leaders insist that disarmament must begin well before then and have refused to allow Sinn Fein to participate fully in the work of the As-sembly until the disarmament starts.

In another attempt to break the impasse, the highest Catholic official in the province, Seamus Mallon, deputy first minister of the Assembly, said his mainstream Catholic Social Democratic and Labour Party favored allowing Sinn Fein to hold cabinet posts in the Northern Ireland government even if the IRA

does not disarm immediately. Mr. Mallon, said at a party conference Saturday that if, as the final settlement was nearing completion in 2000, the IRA still had not disarmed, then he would move to have Sinn Fein

expelled from the Assembly.

He said he was aware of Protestant fears that Sinn Fein would "pocket" concessions made by the British and Irish governments, "then will fail to honor" their disarmament obligations. He noted also Sinn Pein fears that the Protestant Unionists, led by First Minister David Trimble, would keep finding obstacles to block political reforms.



Policemen standing guard Sunday outside the military hospital in Rome where Abdullah Ocalan was being

held, as Kurds, who came from all over Europe, demonstrated against the separatist leader's detention. Detained Kurd Seeks Asylum in Italy

By Sarah Delaney thington Post Service

ROME - Abdullah Ocalan, 49, the fugitive Kurdish separatist leader arrested here Thursday, has formally requested political asylum in Italy, according to the Interior Ministry.

Immediately after his arrest on war-

rants from Germany and Turkey, Ankara requested his extradition to stand trial on charges related to his activities as leader of the Kurdish Workers Party. which seeks independence for Turkish Kurds in the southeast.

The request for political asylum likely will take months to be decided, and in the meantime, extradition will not be considered, the Interior Ministry said The Turkish Embassy in Rome said

Saturday that its government "would press by every means available for him to be returned to Turkey to face trial."

The Kurdish Workers Party has urged Italy not to hand over Mr. Ocalan and has threatened retaliation against Turkey. Turkish police stepped up security. Some observers see Mr. Ocalan's ar-

rest as a conflict for Italy, squeezed between the desire of Turkey, a fellow member of the North Atlantic Treaty Organization, to try Mr. Ocalan and its own human rights positions and laws.

Several parties in Prime Minister Massimo D'Alema's new coalition have urged that extradition be denied. But a high-ranking diplomat at the Turkish Embassy said Friday: "How could Italy consider his request for political asylum? He is a terrorist."

Turkey charges that Mr. Ocalan is responsible for the deaths of 30,000 people over the past 14 years in his party's armed struggle for Kurdish autonomy. Human rights analysts estimate that 30,000 to 37,000 people have been killed on both sides of the conflict.

But many Kurds consider Mr. Ocalan a freedom fighter and hero. Several hundred people gathered in the rain in front of the military hospital where he reportedly is being held to wave the Kurdish flag and to chant "Long Live Apo," a nickname for Mr. Ocalan.

Italian law forbids extradition to countries with the death penalty, such as Turkey. Mr. Ocalan is on trial in absentia in Turkey on charges punishable with a death sentence: leading a terrorist organization, threatening the country's territorial integrity and ordering killings. Turkey has not executed any-

one since 1984, however. Italian law also prohibits extradition for political crimes.

The arrest of Ocalan is a real calamity for our country," said the Rome

newspaper Il Messaggero. But Giuliano Pisapia, the attorney who will defend Mr. Ocalan, minimized the political problem. He was quoted in the Milan daily Corriere della Sera as saying that "the case is not political because it is above all a legal battle."

Mr. Ocalan was arrested at the Rome's Leonardo da Vinci Airport after flying in from Moscow on a false passport. Italian newspapers called the arrest a "mystery," implying that the police might have been tipped off to his arrival.

BRIEFLY

Germans Deport A Turkish Youth

MUNICH - A German-born Turkish juvenile delinquent depor-ted to Istanbul over the weekend was placed in a youth home after German diplomats failed to contact his relatives.

Muhlis Ari, known in the German media as "Mehmet," was flown to Istanbul from Munich on Saturday, a day after Germany's highest court upheld Bavarian state officials in revoking the boy's residency permit for his long history of

vandalism, fights and petry thefts.

The deportation followed months of debate and legal wrangling over whether the state had the right to deport the 14-yearold, who feels himself to be German but is not a citizen. A 1913 law bases citizenship on German blood ties, not place of birth. (AP)

French Greens Seek **More Political Say**

PARIS - France's Greens, the smallest party in the governing "plural left," told their Socialist and Communist allies on Sunday. that a growing ecological trend in Europe meant they should have a

bigger say in the government.

Dominique Voynet, the party leader, cited recent Green successes, most notably in Germany, where they now run the Foreign Ministry, as proof that ecologists should no longer be limited to running only the Environment Ministry she now heads. (Reuters)

Czech Opposition Leads in Elections

PRAGUE - The main opposition party made a strong showing in the first round of Czech Senate elections this weekend.

The Civic Democratic Party of former Prime Minister Vaclav Klaus advanced the most candidates to the second round of any party competing in the elections. Results showed they had qualified for ranoffs in 22 of 27 districts.

The governing Social Democrats were next, with 15 candidates in next weekend's runoffs, a showing they called disappointing. (AP)

French Cabinet Official Pays Tribute to German World War I Dead troops who had committed major atrocities against

PARIS - The French secretary of state for veterans' affairs, Jean-Pierre Masseret, paid tribute Sunday to German dead of World War I in a cemetery mostly filled with Germans killed during the 1940-

1944 Nazi occupation.

Mr. Masseret, the first French cabinet member to visit a German war cemetery in France, attended a German memorial day ceremony Sunday at Les Gonards cemetery in Versailles with the German

ambassador, Peter Hartmann. Mr. Masseret's office initially said he would pay tribute "to all German fighters hit on French soil and especially those of World War I." France marked

Armistice Day on Wednesday.

Questioned about the potentially controversial words "to all German fighters," Mr. Masseret's effice later said he would not pay tribute to any Germans killed in World War IL.

The German part of Les Gonards cemetery contains remains of 37 German dead from the 1914-1918 war and 497 from World War II, when Germany occupied France, German officials said.

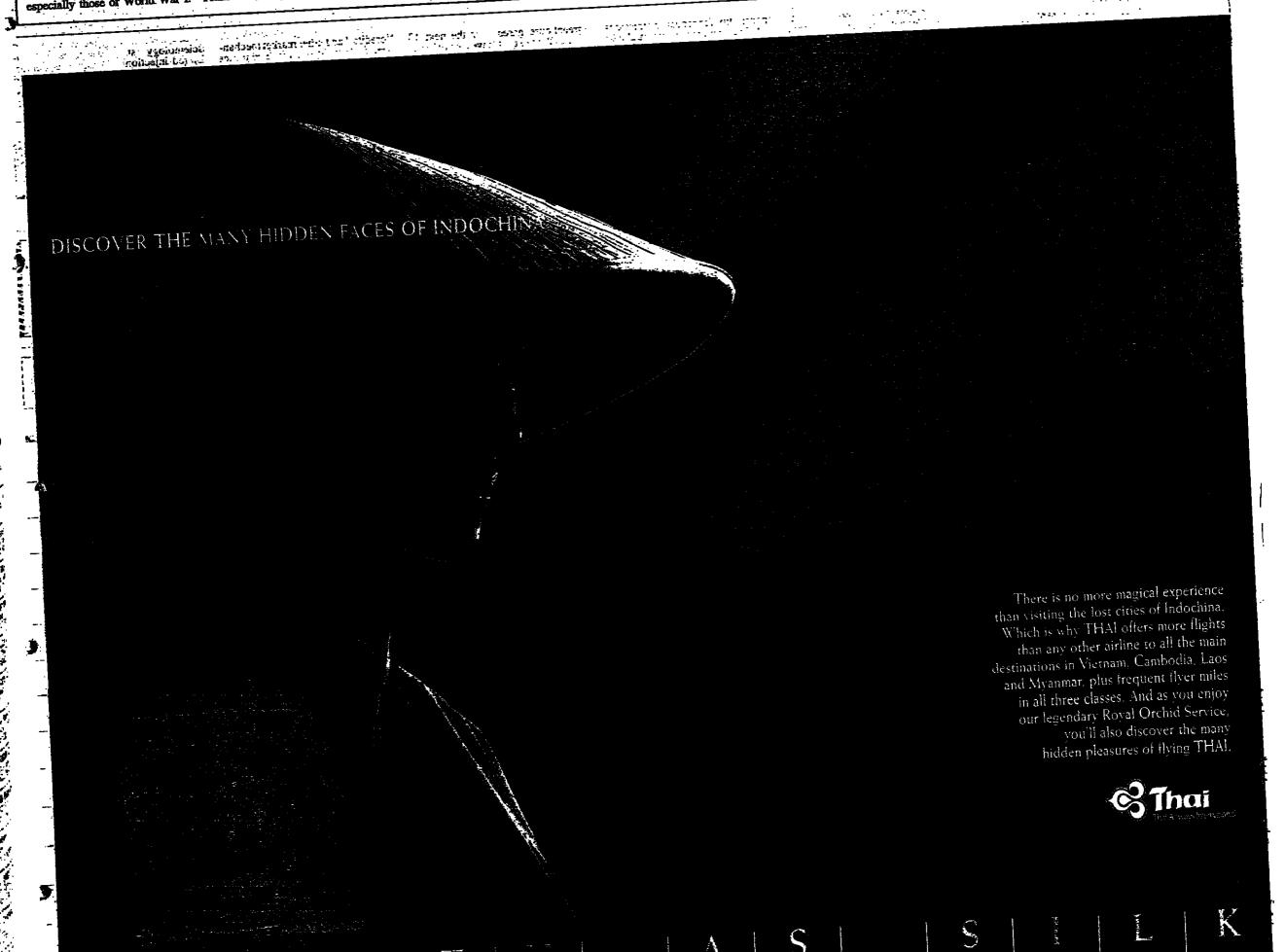
A planned tribute to German war dead in Normandy, by then-Defense Minister François Leotard and his German counterpart, Volker Ruebe, in 1994, was called off when news reports said many of the dead at La Cambe cemetery were Nazi Waffen SS

German officials said that the World War II dead at Les Gonards came from many units and that most died in Paris hospitals or fighting against Allied

troops in August 1944. The dead also included German civilians, but it was not possible to ascertain whether they might have been civil servants caught up in the fighting or

the Gestapo secret police.

Lower-level French officials have attended ceremonies in German cemeteries in France in the past, but no one of Mr. Masseret's rank has done so. He attended such ceremonies in Berlin last year.



KUALA LUMPUR— Avoiding official talks with the Malaysian government, the U.S. secretary of state, Madeleine Albright, met Sunday with the wife of Anwar Ibrahim, the country's ousted deputy prime minister. The meeting was apparently a protest against the treatment of Mr. Anwar, who is in jail.

Ignoring warnings that such a meeting would amount to interference in Malaysia's internal affairs, Mrs. Albright met for half an hour with Mr. Anwar's wife, Azizah Ismail, amid a weekend of anti-gov-ernment protests in Kuala Lumpur that were broken up by the police.

An American official who briefed reporters after the meeting said Miss Azizah told Mrs. Albright that "her husband wants to be assured that this case remains before the court of world opinion."

Mr. Anwar, who held the No. 2 job in the gov-

erament until his dismissal in September, is on trial on charges of sodomy and corruption. The meeting between the two women followed a

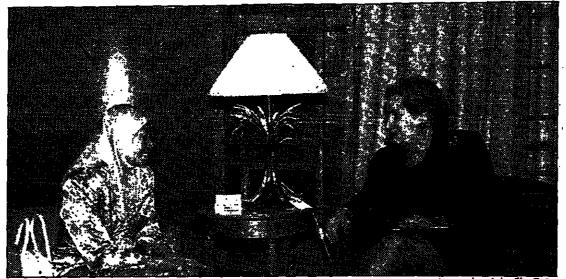
unusually sharply worded exchange between Mrs. Albright and a Malaysian government official at a joint ? "The U.S. has made clear a number of times that Anwar Ibrahim is a highly respected leader," Mrs. Albright said. "He is entitled to due process and a fair

* Trade Minister Rafidah Aziz shot back: "The U.S. doesn't need to worry. Maybe when I go to the U.S., I will meet Kenneth Starr.

"He is not in prison," Mrs. Albright replied. Mrs. Rafidah, before concluding the news conference, said, "I would like to assure Secretary Albright, so that she can sleep tight tonight" that Mr. Anwar will get a fair trial.

The State Department spokesman, James Rubin, called the comparison with Mr. Starr, the independent counsel who is investigating President Bill Clinton, pathetic," adding that it "says more about them than anything I've heard.'

When asked why Mrs. Albright had chosen to meet



Madeleine Albright, right, with Azizah Ismail, the wife of Anwar Ibrahim, on Sunday in Kuala Lumpur. Mrs. Albright earlier exchanged sharp words with the Malaysian trade minister.

with Miss Azizah instead of the government, Mr. Rubin said, "I think the Malaysian government will understand the significance of her choosing that meeting."

Mrs. Albright, who had originally planned to stay in Malaysia until Tuesday, cut short her visit Sunday and rushed back to Washington to deal with the standoff with Iraq.

Mr. Clinton announced over the weekend that he was canceling his trip to Malaysia for the same reason.

In his place, Vice President Al Gore will represent the

United States at the Asia-Pacific Economic Cooperation forum here this week. Anti-government demonstrators held at least three protests in Kuala Lumpur over the weekend, the largest of which took place Saturday night at a busy

intersection not far from Mrs. Albright's hotel. Thousands of demonstrators held up posters of Mr.

Anwar as well as signs urging Prime Minister Mahathir bin Mohamad to step down. Three plainclothes police officers present at the demonstration were attacked by protesters, leading one officer to fire several shots from his pistol into the air.

Protesters also burned a police motorcycle before police reinforcements were called in to break up the

Several protesters seemed to be looking to the United States for support. One woman held a sign saying: "Clinton: Arrest Mahathir."

On Sunday, two small gatherings outside the Petronas Towers, the world's tallest buildings, were broken up by the police, who used water cannon to spray yellow dye into the crowd and then chased protesters into a busy shopping center, using the dye to

Famine in North Korea Worsening, U.S. Aide Says

By Nicholas D. Kristof New York Times Service

TOKYO - A U.S. congressman who visited remote parts of North Korea last week said over the weekend that the food and health situation there was desperate and deteriorating and that millions of North Koreans might have starved to death in the last few years.

Representative Tony Hall, an Ohio Democrat who has had a longtime interest in world hunger, passed through Tokyo on his way back to the United States and showed photographs he had taken of North Korean children with patchy hair, protruding bones, open sores and other signs of severe malnutrition.

Mr. Hall also brought back a bag of what officials called "substitute food" being distributed by a government food station: dried leaves and straw, so coarse that even cattle would normally turn

away.
"They grind it into powder and make it into noodles," Mr. Hall said.

The noodies have no nutrition and are indigestible, leaving people holding their aching stomachs, he said.

North Korea has admitted that it is facing serious economic difficulties, but there have been sharply diverging assessments of how serious these are. Some visitors with the United Nations and other organizations have said that the food situation seems to be a bit better now than a year or two ago.

Mr. Hall said that the divergence

might have arisen because in the capital. Pyongyang, life did seem to be slightly better than during his three previous trips to North Korea. But in rural areas, where foreigners are not often allowed to visit, he added, the overall situation is worse than ever.

Based on visits to four hospitals, Mr. Hall also emphasized that public health care had declined sharply. In one hospital, assistants were holding down a patient while surgeons conducted a stomach operation without electric lights or anesthesia.

Ordinary North Koreans are suffering, in part, because their government's hard-line policies have alienated wouldbe donors and aid agencies. The United Nations has repeatedly appealed for relief aid for North Korea, but the latest appeal has raised less than one-third of the target

In September, Doctors Without Borders announced that it was pulling its 13 workers from North Korea because it feared that its aid was going to the politically connected rather than to the most needy.

North Korea does not make public mortality figures or health statistics, but data indicating that 30 percent of North Korean children under age 2 are acutely mainourished and that 67 percent of all children are physically stunted.

Mr. Hall said he thought that overall at least 1 million people had died and that the total was probably closer to 3 million.

In an indication of the seriousness with which professional demographers view the situation, the U.S. Bureau of the Census recently published estimates suggesting that North Korea's population peaked in 1995 at 21.55 million and has since fallen to 21.23 million this year. That would be a decline of 320,000 over three years, a period when the population would have been expected to grow by about 925,000 people, based on the population growth. rate of the early 1990s.
Nicholas Eberstadt, an American

specialist on North Korean population figures, says that there simply is not enough hard information for him to estimate the death toll from the famine. But he notes one political tidbit: The

North : Korean Constitution stipulates that there should be one delegate to the People's Assembly for every 30,000 citizens: The assembly this year did not expand as previous ones had, but rather had 687 delegates, the same number as

the more recent assembly, in 1990.

While Mr. Eberstadt counsels caution, that could mean that the population, after eight years in which it had been expected to add several million. people, is now back to 20.6 million people or fewer.

BRIEFLY

Pro-U.S. Candidate Leads in Okinawa

NAHA, Japan — Okinawa's governor, Masahide Ota, a long-time opponent of American mil- Okinawa's itary bases on his southern Japanese islands, was defeated Sunday in prefectural elections that were a major boost for expanded Japan U.S. military ties, according to a forecast by NHK television.

The broadcaster said its projec-tions of the gubernatorial election showed that Keiichi Inamine, who was backed by the ruling Liberal Democratic Party and local business leaders in favor of the bases where-75 percent of U.S. forces in Japan are stationed, would be a close winner over Mr. Ota.

- T. C.

£ ** - \

: " " "

医部门性

ines bisse

. គឺរបស់ គឺបំបូរស

Rene William

Cambodia Coalition Seen as More Stable

PHNOM PENH - A new coalition formed by Cambodia's political rivals — Prime Minister Hun Sen and the opposition leader Prince Norodom Ranariddh — may prove more stable than their previous effort, which collapsed in violence, analysts say.
"It's a different kind of coali-

tion." said a Phnom Penh-based diplomat "Hun Sen is prime minister. There will be a 50-50 split of govemment jobs, but they will all be Hum Sen's manisters.

India Snarls at U.S.

NEW DELHI - India's ruling Hindu nationalists lashed out Sun-day at the United States for blacklisting a host of Indian companies and vowed not to sign a global test ban treaty under pressur

The Bharatiya Janata Party vice president, Jana Krishnamurthy, said, "India, let the world know, does not bow its head before those who believe in coercion and muscle flexing," and added that India was 'not a suppliant state."

South Korean Cruise Ship Tests Waters With North great a gulf of miscommunication has about 160 kilometers (100 miles) up the By Don Kirk coast to the North Korean port of Chang-jon, in a resort region near the 1,700developed between the two countries, as nai Hervid Tribun even cross-border family visits and mail

SEOUL - The first South Koreans to visit North Korea as tourists

clambered off a cruise ship and up the rocky slopes of Mount Kumgang on The tourists were mostly executives

and managers from Hyundai Group, one of the largest industrial conglomerates in the South, Hyundai intends to begin operating such tours regularly -- in the words of Chung Se Yung, a former company chairman, to "lay the foun-dation of reunification." But if that was the goal of the venture,

the first trip also demonstrated how

remain banned more than 40 years after the Korean War ended. North Korea insisted on channeling

all communications from the ship via a North Korean travel agency in Hong Kong. Therefore, the news Sunday of the arrival of the liner came from a woman on the phone from Hong Kong. 'Everything is fine; the ship has arrived," she told South Korean television networks.

The ship, the Hyundai Kumgang, left Saturday night with 442 passengers and 415 crew members from the South Korean port of Tonghae on a voyage of

meter (5,700-foot) Mount Kumgang.
The ban on direct communications

from the North was just one of the obstacles encountered on the first trip. Even after the ship arrived, it had to wait four hours for a North Korean pilot boat to bring it to the pier. Once cleared through immigration, the passengers boarded buses for a 16-kilometer ride and a 3-kilometer hike.

To call South Korea and talk about their experiences, passengers and crew members had to reboard the ship Sunday night and wait for it to return to South Korean waters.

Hyundai expects to begin regular cruises Wednesday, and 1,000 South Koreans have signed up for the trip. North Korea has pledged to guarantee

their safety. "We sincerely hope that South Koreans will tour Mount Kumgang, one of the most beautiful places in the world, with national pride and value and love even a tree and a blade of grass of the mountain," the Pyongyang government said, according to Agence France-Presse.

After the inaugural voyage this weekend, the cruise ship was to return to Tonghae just as a U.S. diplomatic team was to arrive in the North Korean capital to press for the opening to regular in-spection of underground sites suspected of containing nuclear facilities.

Charles Kartman, the State Department official responsible for take with Mr. Hall said that the United Nations ficials in a stopover Saturday in Scoul that Washington was prepared to get tough on the issue. U.S. officials have said that North Korean refusals to open the sites to inspection would jeopardize a program under which the North is to receive oil and aid in constructing nuclear power facilities in return for giving up its own nuclear program, which is suspected of being used to develop

weapons.
The United States, Japan and South Korea established the Korean Peninsula Energy Development Organization in 1995 to finance the building of two nuclear reactors in accordance with a 1994 agreement between Pyongyang and Washington.

If you would like to receive further information on the advertisers who appeared in our International Business Education Sponsored Section on November 16, 1998, please complete this coupon & send it to: INTERNATIONAL HERALD TRIBUNE C/O GABLE MARRETING LTD.

Exec	ative Education	· [Netherlands	Í	U.S.A.
	Belgium. Tick box	.	NIMBAS Rotterdam School	3	0. Preston University
1.	United Business Institute	,	of Management	□ Art	
		·	U.S.A.		
	France	17.	College of William & Mary		International
2	EAP C	18.	-		1. Sotheby's institute
3.	ELSCA.	l 19.	De Paul University	<u> </u>	
	ESSEC MBA	1 20.	J. L. Kellogg		ngaage Schools
5,	ESSEC, School	21.	Lauder Institute		
	of Management	22.	Nova Southeastern		France
6,	European Institute	.	University	☐ 3	2. Bis
	of Purchasing Management C	· 20.	University of Buffalo	□ 3	3. CAVILAM
ı,	Institut Américain Universitaire	24.	University of California /	[⋅3	4 RLC
_			Riverside		
	Institut Space University	·		-	Hungary
9.		Colk	eges & Universities] .34	 Hungarian Tanguage School
10,	THESEUS	١	International	_	<u> </u>
	Germany	1		Ho	tel & Management Scho
11.	Facinhochschule Berlin	25.	Schiller University	□ · —	
12.	Bénédict School Duisburg	'	Italy		Austria
	International	26.		_ 3	6. ITM Kreme
13	INSEAD		U.K.	· /	
-41				Bu	siness Gaides
	Monaco	27.	American Instancontinental		
14.	University	28.	Richmond College	□·	International
	of Southern Europe	29.	University of Bath	□ 3:	7. Hobson MBA Guide

Cindy Crawford's Choice



Druga -- my choice Cing Cungal



The sign of excellence

Korea Lide San

The second secon

THEN

ads in Okinan

Control of the contro

amberlin Coalit

Seen as More Sale

or or reduced

1.045

of the Parking

er ere

In the Snorts at C

The state of the s

and the second

12 St. 17 14

100

250 TOTAL TENGLID

[...- y matromal

होत्। अन्युक्तको

ें_{दिक्त के जिल्ला कर कर की कर की कि}

18 Co. 18 Co.

. * (*) Si Si

متحقيقيا والماء

200

WASHINGTON — Who are the theme song of "The Jeffersons," a what she told me/Move on, mmm Joneses, anyway, and why are television sitcom that lasted an incredwe still trying to keep up with them? ible 10 years: 'Well, we're movin' on I'm leavin' on my way.'

They stanted out as a smooty family up!/To the East Side/To a dee-luxe Curiously, few support They started out as a smooty family up!/To the East Side/To a dee-luxe Curiously, few supporters of Mr. standing apart from the crowd in Eng. apartment in the sky/Movin' on up!/ Clinton used the phrase hurled by the land. In "Memoirs of a Station Mas. To the East Side/We've finally got a mayor of Washington, Marion Barry, tar." B.J. Simmons wrote in 1879 piece of the pie!" at those who objected to his election about the social interplay at his public meeting place the railway station:
The Jones's, who don't associate with the Robinson's, meet there. By 1913, the cartoonist Arthur R. Momand, who used the pseudonym "Pop," titled his New York Globe come strip "Keeping up with the Joneses. ("Pop" got the spelling right It's Joneses, plural, not Jones's.

Dossessive.)

Ever saice, it has been a scramble keeping up with the puttings down of the upwardly mobile. In 1924, the founder of social psychology as a behavioral science, Floyd Allport, wrote that "an inconsequential genealogy" might cause an ambitious young man to be labeled "a social climber."

That professor at Syracuse University's Maxwell School thereby coined a derogation that was popularized two years later in the novel "Mannap," by Sinclair Lewis. "You saiveling little social climber!" (Eager to claw my way up life's ladder, I audited a course by Allmort of Syracuse in 1050, he

climber, P.A. Sorokin was titling his both: "It's in our best interest to put 1927 work "Social Mobility." In our this behind us and move on." (In 1992, more meritocratic times, social climblag is not seen as such an offense against good taste; it is better to be nouveau riche than not riche at all.

Upward mobility has become a positive value. Status is now worthily achieved, not born to, and while a status seeker juggling status symbols is considered a little tacky, the terms are not quite as pejorative as social climber, sniveling or otherwise. (That is usually pronounced STAT-us, as in statistics, by the hifalutin, and STATEns by the hoi polloi. It comes from the Latin stare, "to stand"; in law, your status is your standing.):

The happy achievability of stams, Stanley of Kiss, the singer recalls adsometimes called the American vice from his mother not to be tied

"Our country has been distracted by tational. this matter for too long," said President Bill Clinton in his brief Aug. 17 speech after his grand jury appearance.
"Now it is time, in fact it is past time, to

Commerce Secretary William Palcy quickly agreed: "I wish the situation

'Get over it' was a formulation of dismissal considered too confrontational.

was what he said in January. But it isn't So let's move on."

The phrase soon became the mantra social climber!" (Eager to claw my for those supporting the president way up life's ladder, I audited a course by Aliport at Syracuse in 1950; he ferred "Let's put it behind us," but thought I was uppity, and now I know move on was the dismissal of preference by those who objected to the sex About the time Allport coined social revelations. Senator Tom Harkin used Newsweek quoted his wife, Ruth Har-kin, saying of the incoming first lady, "One of the things about Hillary [Clinton] is she moves on.")

Seekers of the president's impeachment could not effectively counter with "Let's stay with this" or "No moving on," because a call for stasis is hardly rousing; they chose to counter a dif-ferent dismissal, "It's just about sex," with the bumper-sticker slogan "It's the Perjury, Stupid."

The imperative dismissal was first recorded in 1831, as a direction given by a London policeman to loiterers. In the 1978 song "Move On," by Paul

Dream, was hammered home in the down to one woman: "Move on, that's

comeback: "Get over it." That formulation of dismissal is too confron-

Indeed, some saw move on as in-sufficiently contrine: "Nothing sets a woman off faster," observed Janis Spring, a Yale psychologist, than move on. "The idea of moving on — men have a tendency to use that expression. You can't move on. You can only move

Perhaps the White House damage controllers included a psychologist, because both the president and the vice president subdy modified their phraseology soon after the speech. 'It is very important that our nation move forward,' Mr. Climon and Al Gore said at various times. 'It is time to put this matter behind us once and for all and move forward."

Cannot spend too much time in close analysis of this propelling location. Time to get on with the business of lexicography. (Unlike the command get over û or the exhortation move on, the brisk get on with it is a more neutral dismissal.)

A few years back, I collected a bunch of "fumblerules" that illustrated mistakes in English by using them. For example, "don't use no double negatives," "avoid run-on sentences they are hard to read," "place pronouns as close as possible, especially in long sentences — such as those of 10 or more words — to their antecedents" and "a writer must not shift your point of view."

Rich Maggiani of Burlington, Vermont, found a few more on his e-mail. My favorites: "Foreign words and phrases are not apropos." "Be more or less specific." And finally: "Who needs rhetorical questions?'

INTERNATIONAL

JAKARTA: Military Fights for Its Image

Continued from Page 1

sands of people and the wild outbreak of rioting, President B. J. Habibie said Saturday that he would take "firm action" to curb what he called subversive movements that threaten stability.

The protesters were supported by an unlikely ally; former President Subarto. "I resigned from my position to avoid bloodshed," Mr. Suharto was quoted by his half-brother, Probosutedjo, as saying. "Why does the government now cause bloodshed?"

He said Mr. Habibie's government should apologize and listen to the demands of the protesters.

In a statement to the nation, however. Mr. Habibie took a tough line against the demonstrators, who had protested against a parliamentary session that he organized last week and had called for his resignation.

Later Saturday, in an echo of the riots that helped shake Mr. Suharto from office in May, residents of poor Jakarta neighborhoods attacked shopping malls, banks, car dealerships, police stations and Chinese-owned shops in a surge of looting and vandalism. But in contrast with the riots six months ago, troops and fire engines took action to quell the riots and douse the flames.

The Indonesian military is now at one of the most delicate moments in its history, its public image at an ebb because of its close association with former President Suharto and because of the past abuses that are now being made public.

Since Friday, calls have multiplied for Looters sifting Sunday through the debris of a Chinese-owned shop in Jakarta that was targeted by mobs.

Since Pricay, cans have multiplied for the resignation of the armed forces chief, General Wiranto, despite his reputation as a moderate and reform-minded leader.

Things have not always been this way for Indonesia's proud and powerful armed forces. Since the founding of the nation in 1945, the military, known by its Indonesian acronym as ABRI, has played a dominant political, adminis-

trative and social role.

Under Mr. Suharto, this role was skewed to make the military the instrument of the repression with which he

consolidated his power.

The military permeates society under a homegrown philosophy known as dwifungsi, or "dual function." Serving officers hold administrative posts from the highest to almost the lowest levels of. society. They are ambassadors, corporate directors, provincial governors and cabinet ministers. Fully two-thirds of the 300,000 members of the military are

assigned to civilian duties.
The current debate—one of the issues that had brought the demonstrators to the streets Friday — is over a reduction in the 75 seats that are allocated to the military in the 500-seat Parliament.

The attempts to reduce the military's civilian functions have become a key focus of the reforms of the post-Suharto era. Both General Wiranto and some of his senior officers have voiced their support for a retrenchment.

But reformers face resistance from middle-level officers who stand to lose opportunities for prestige and wealth, analysts say. Military officers also worry about the security of a society that they believe has been dependent on the armed forces for its stability and cohesion.

Some independent analysts agree that this time of transition could be a dangerous moment to remove the traditional underpinnings of stability.

CLINTON: President Takes Step Toward Closure With Settlement

Continued from Page 1

you doing to put distractions behind us?" a Clinton adviser said.

Some Republicans said that the deal made a presidential censure more likely. "It probably frees up the president to be able to cop a more serious plea in the sense that he's now able to say that the basic, underlying cause for all the false statements is over," said Ben Ginsberg, an attorney and former counsel to the Republican National Committee. "He's

going to use it as an offensive weapon to

say all the charges that exist are about a case that no longer exists."

With the Jones case still hanging over him, Mr. Clinton faced potential problems. The case was dismissed by a U.S. District Court judge, Susan Webber Wright, in April but was still on appeal. Had it been reinstated, the effect would have been to reinstated, the effect would have been to reinstated. have been to reignite a matter that seemed

Mrs. Jones's lawyers. Judge Wright hinted at that possibility in a legal finding this year. A formal declaration would have given Republicans in Congress fresh ammunition to move forcefully against the president, but such a finding seems re-

mote now that the case has been settled. Grover Norquist, president of Americans for Tax Reform and a close ally of the outgoing speaker of the House, Newt Gingrich, said Mr. Clinton and his lawyers "made the calculation that if they

didn't pay, it was not going away."

If Mr. Clinton had not settled with Mrs.

Jones, Mr. Norquist said, the harassment suit "just lays there for another 10 nights of news over the next six months. 'Remember what the president did. Remember that he lies about that. Remember how he treats women.' They paid off to avoid the constant reminder.

to have been put to rest long ago.

At the same time, Mr. Clinton faced

Mr. Clinton's hopes for avoiding impeachment also may have been helped the possibility that Judge Wright or an by two other developments: Mr. Starr's be resolved until this week.

appellate court would conclude that he referral to Congress of information rehad lied in his January deposition before lating to Mr. Clinton's alleged Oval Office encounter with a White House volunteer. Kathleen Willey, and the independent counsel's 15-count indictment against the former associate attorney general, Webster Hubbell, who had been Hillary Rodham Clinton's law partner in Arkansas.

Democrats and Republicans privately said the effect of those two moves could create a backlash against Mr. Starr as an unrelenting prosecutor who is doing whatever be can to damage the president. That is the argument the president's al-lies have made for months, even years. Some Republicans winced when they

heard what Mr. Starr had done. Compounding prospects for a quick resolution is the turnoil among House Republicans in the wake of the midterm elections. Mr. Gingrich's likely successor, Representative Bob Livingston, Republican of Louisiana, is not yet installed. Other leadership fights will not

BOOKS

THE COLOR OF TRUTH McGeorge Bundy and William

Bundy, Brothers in Arms By Kai Bird. 496 pages.

\$27.50. Simon & Schuster.

Reviewed by James G. Blight Civen the continuing volatility of issues relating to America's involvement in Victiman, we have much to be grateful for in Kai Bird's anusual dual biography of McGeorge Bundy, the special assistant for national scenniy affairs to Presidents John Kennedy and Lyndon Johnson, and his brother Wilham Bundy, who served in the CIA, the Defense Department and the State Department during much of the period of U.S. involvement. Bird has written a balanced, highly original extended es-say in which be shows considerable empathy with the brothers, whom he admits he passionately despised as a

One senses that this book, eight years an preparation, began as an indictment. But having gotten deeply inside the brothers' milien — wealthy, Anglo-phile, Boston Brahmin, Groton, Yale, public service — in the end Bird depicts hem with mance and sympathy. The mit is therefore not a broadside against war that ended a quarter-century ago, But neither is it thankfully, a literary equivalent of a Ralph Lauren clothing entisement full of beautiful WASPs on their ancient seaside estates.

college student during the war.

Bird had begun to explore this terrain "the American Establishment—in his five 1992 biography, "The Chairman: John J. McCloy, the Making of the American Establishment." McCloy, the son of a hairdresser, had clawed by way into the Establishment. The Bundy thothers were there by birthright, temprogramment, supreme self-confidence and inseriectual brilliance. They are formtate to have acquired a biographer with Bird's capacity for immersion in their world, a world that now seems as remote nd alien to most of us, in some ways, asemam itself must once have seemed

in Mac and Bill Bundy. And what a world theirs was, one in hich (in the election of 1936), 75 percent of their classmates at Yale (" reat Blue Mother," as Mac called it) efected the now-forgotten Alf Landon President Roosevelt; in which World far II service consisted, for both Mac and Bill, of using their brilliance to help

L. Stimson, Roosevelt's secretary of war (with whom the Bundy brothers' father, Harvey Sr., had been closely associated during much of the war); in which "summer" was a verb associated with a compound in Manchester-by-the-Sea, Massachusetts; and a world in which Mac flourished from 1953-1961 as dean of Harvard College, while Bill, less outgoing and flamboyant than his younger brother, became a leading analyst of the communist threat at the CIA's Office of National Estimates. Bird is deft and sure in evoking this peculiar world of privilege and achievement, in which Mac and Bill Bundy honed the abilities they would bring to the Kennedy administration in January 1961.

But Bird is less deft and sure when he turns to address the original raison d'être of the book: explaining why Mac and Bill Bundy didn't try to prevent the war, or terminate it before it reached such tragic proportions.

His answer, versions of which are threaded throughout the last half of the book, is this: "The Bundys lacked the courage to insist on their doubts and instead consistently chose the easier path of steering the president toward what they thought was a middle course. That is their personal tragedy and the nation's." He rejects Mac Bundy's claim, made in a 1967 speech, that "gray is the color of truth." Not in this case, Bird seems to say — Mac and Bill Bundy knew the truth, knew we could not win, knew it in black and white, and lacked the nerve to press their case on the two presidents they served. In this way, he returns to the indictment - the Bundys' colossal failure of nerve-that seems to have provided the motive for writing the book.

This indictment is not convincing. As Bird himself documents, the Bundys were not cowards. It is far more likely that they, like other U.S. officials with responsibility for Vietnam, simply could not bring themselves to imagine, until quite late in the day, even the possibility of a U.S. defeat in Vietnam. Why? Chiefly, it seems, because they had no

understanding of their adversary. Recent evidence from the Vietnamese has proven the point conclusively. Hanoi was everything the Bundys and their colleagues imagined they were not. Hanoi was very much its own master, and did not take orders from Mos-

decipher German codes; in which Mac cow or Beijing; Vietnamese commu-became drafter of the memoirs of Henry nists believed U.S. bombing to be a sign of U.S. weakness in the South, and a sign that they were winning, and were therefore encouraged by it, and com-munists in North and South combined communism, nationalism and other 'isms'' into a powerful movement that was wholly unintelligible to men like Mac and Bill Bundy.

their education at Groton, that "this marriage of intellectual self-assurance and condescension toward other cultures was ill-fated." But condescension is not cowardice. Neither man, and few of their colleagues, had any real curiosity about Vietnam, as such. One searches the available documents in vain for evidence to the contrary. That was "their personal tragedy, and the nation's."

During the last 10 years of his life. McGeorge Bundy was a key adviser to scholarly projects on the Cuban missile crisis and the Vietnam War. On three occasions he was asked to participate in conferences outside the United States. He accepted an invitation in 1989 to the Moscow conference on the missile crisis. But he refused to go to Havana in 1992, saying that "Fidel was only a bit player." Yet in Havana it was learned that almost all the pressure in 1961 and 1962 to escalate the confrontation with the United States came not from the Russians but from the Cubans.

And he refused an invitation made in August 1996 to participate in a Hanoi conference the following June because he said, there was nothing to talk to the Vietnamese about, since they would have settled for nothing less than what they got U.S. withdrawal and unification of Vietnam under communist domination of Hanoi. Yet in Hanoi, U.S. participants learned that a neutral coalition government in Saigon — some-thing Mac and Bill Bundy never took seriously - was part of the original communist plan for reunification, going all the way back to 1954.

In short, Cuba was not a bit player in the missile crisis. And there was much to discuss with the Vietnamese. The prerequisite was lacking, however: curiosity deriving from respect for a deeply

James G. Blight, professor of international relations at Brown University, wrote this for The Washington Post.

The International Herald Tribune proposes to publish a series of Sponsored Sections in 1999 on

A CENTUR' OF TRAVEL

In this series of Sponsored Sections, a joint International Herald Tribune/Reed Travel Exhibitions project, each section will be devoted to a different region - North America, Europe, Asia, Africa and the Middle East. Each will coincide with a major travel industry trade show and will treat the grand theme of "A Century of Travel."

These sections will include not only a glance back at the seminal days of 20th-century global travel, whether by rail, ship, foot or dirigible, but also a look at exploration, innovation, discoveries and firsts - not to mention some of the great classics of travel literature. In addition, the sections will cover current developments in global travel, highlighting destinations, hotspots, the development of mass tourism, elite options for the particularly wellheeled, travel possibilities both nostalgic and futuristic - and above all the thirst for the unknown that makes all travel an adventure.

Reed Travel Exhibitions organizes the British Travel Trade Fair, PATA Travel Mart, Arabian Travel Market, EIBTM, American Travel Market, C.I.S. Travel Market, World Travel Market and the International Golf Travel Market.



For further information, please contact Bill Mahder in Paris (fax. 331 41 43 92 13, email: bmahder@iht.com).



BRIDGE

nuber, or vice versa.

ing in the trump suit. Lowigh in trumps means a hand with just one suit of even seartly one suit of odd

ngth.
This makes it highly likely
let the other defender can took out the declarer's dis-

tribution and defend correctly. By Alan Truscott

This concept has been exhigh in trumps, a prism signal tended by John Sheehan of to show that he has one even serious players in North book on the subject, "Prism bidding suggests six hearts, and he is known to have begun one in a hundred has noticed the Internet at www.prism."

This concept has been exhigh in trumps, a prism signal to show that he has one even suit and three odds. South's bidding suggests six hearts, and he is known to have begun with three diamonds. Pearing h obvious fact about the signals.com. But be warned through the prism, West works and they pick up: Every 13.—This is for serious players in out that South's black suits are card hand has either three terested in the theory of deshits with an odd number of fensive play. One of Sheecards and one with an even han's examples is shown in the diagram. You are West, Two decades ago, a Danish defending four hearts, after theorist named Heige Vinje making a take-out double of med this as the basis for an one heart. You lead two diaingenious method of signal- mond winners and then a third round. South could unblock to and discards a spade, but must reach dimmy and take a spade still lose a spade trick. finesse, but he feels sure from ength while high-low means the hidding that West has the scartly one suit of odd spade queen. He wins the third trick in his hand with the queen and leads the heart ace defense whatever South's

followed by the three.

either two-two or four-zero. The crucial one, and the likely one in view of the bidding, is the latter. Worrying about four spades and a void club in the closed hand. West comes up with the only safe play: A low club. South wins in dommy

The signaling belos West

winning? East has played low- have a spade loser. The dan-high in trumps, a prism signal gerous plays for West are the chib ace or a spade, both of which are fatal with the actual

> **4743** ∇976 **♣**KQ104 4965 4J8652 SOUTE (D) AAKJ2 VAJ10843

to work things out, although it is not essential here. The low club return is the indicated distribution. If South has a What should West do after singleton club, he will still

PA(

Progress on Warming

mate change debate are giving way to practical progress. The business community, united not so long ago against any measures to combat global warming, increasingly is playing a constructive role. Now developing countries, which also had maintained a defiant and unhelpful cohesion, are beginning to look for ways to cooperate and move forward, too. All of this makes it both more urgent, and more possible, for the United States to improve its record.

Human activity — driving cars, burning coal, manufacturing — pro-duces carbon dioxide and other gases that increasingly are accumulating in the atmosphere. Most scientists now agree that this accumulation over time will alter the earth's climate, very likely with destructive consequences. Rapid warming, coastal flooding and more severe droughts and storms are some of the unpleasant possibilities. The case for reducing greenhouse gas emissions, without taking radical or impoverishing steps, is strong. Fortunately, many of the technologies that will prove use-ful to combat climate change have other benefits as well, in energy efficiency

and pollution prevention. Last week the United States and other nations sent representatives to a conference in Buenos Aires where they debated how to implement the Kyoto treaty, which commits industrialized nations to reduce their emissions over the coming decade. The task of dividing up the atmosphere, or responsibility for it, is understandably complex, not to be concluded in one or two

The dogmatic divisions of the cli- or five meetings. But the deliberations were gratifyingly businesslike and free of ideological posturing. Two courageous developing nations, Argentina and Kazakhstan, broke ranks to say that they, like the rich countries, will accept binding limits on gas emissions, although not in a way that will restrict their opportunities to prosper. Others, including Chile, Mexico and South Korea, are said to be considering comparable steps. Truculent oppositionists such as China, India and Saudi Arabia find themselves more isolated.

The Clinton administration last week signed the Kyoto treaty, a symbolic step intended to strengthen its international bargaining position. The U.S. Senate will not ratify the treaty, and the administration will not submit it, until more developing countries sign on. Rightly, Washington continues to lobby for rules that give each country maximum flexibility in deciding how to reach its target and that allow room for free market mechanisms to work.

But America's pleadings abroad will fail unless matched by progress at home; it after all remains the world's biggest source of greenhouse gases. One major advance would be legislation, such as that sponsored by Senators Mack, Chafee and Lieberman, to encourage early, voluntary action by U.S. companies. Congress so far has been mostly an impediment to progress. But the Just Say No caucus can no longer rely on a like-minded industry alliance as a crutch, nor on a recalcitrant developing world bloc as an excuse.

-THE WASHINGTON POST.

Rethink Cuba Policy

Nearly 40 years after Fidel Castro came to power and a decade after the end of the Cold War, a reconsideration of U.S. policy toward Cuba is overdue. President Bill Clinton was recently given a surprising and irresistible invitation to do exactly that. It came from a bipartisan group of senators and an impressive roster of former Republican national security officials. He should respond promptly and positively.

Since the 1960s, Washington has prohibited Americans from trading with Cuba, investing in its economy and traveling there as ordinary tourists. In recent years, Washington has irritated U.S. allies by trying to punish their commerce with Cuba as well. None of this has noticeably diminished Mr. Castro's autocratic rule or advanced U.S. interests. Arguments justifying the embargo on the basis of his close military cooperation with the Soviet Union

became obsolete a decade ago.

The United States should end its embargo at the earliest possible date and move toward normal diplomatic relations. Increasing the presence of American diplomats, business people and tourists on the island will make it easier to promote desperately needed

· RASSETTATOR RESETT

democratic change. But the 1996 Helms-Burton law makes it impossible to substantially ease the embargo without congressional approval. Any significant change in Cuba policy must include Congress as well.

The senators do not endorse specific new policies. Instead they urge Mr. Clinton to appoint a national commission to seek a new consensus. They recommend that it include foreign policy and human rights specialists, Cuban-Americans, business representatives and members of Congress.

Over time, the views of Cubans in the United States have become less monolithic. Opposition to Mr. Castro remains strong, but some younger Cuban-Americans question whether isolation is the best way to encourage democratic change. The presence of human rights leaders would assure that the concerns of Cuban political prisoners and opposition leaders are not overlooked.

With Mr. Castro past 70 and in uncertain health, Cubans have begun to look toward the political future. The United States should be trying to influence their debates constructively, not isolating itself on the sidelines. —THE NEW YORK TIMES

The Jones Settlement

The anomalous fact about the settlement on Friday between Bill Clinton and Paula Jones is that President Clinton has agreed to pay \$850,000 to settle a suit he had already won on summary judgment. His willingness to pay reflects the uncertainties of the appeals process, which could at any time dump the case back onto his list of active, as opposed to dormant, legal problems. His own corruption of evidence in the case rather complicates it both on appeal and, should he lose the appeal, at any trial he would then face. Perhaps more important, the president's willingness to settle reflects a desire, as the impeachment inquiry moves forward, to rid himself of one of the original sources of the trouble he is in. This, his camp apparently hopes, will make it easier to cut some kind of deal with those in Congress who will ultimately decide his fate.

There is, for Mrs. Jones, some vindication in all of this. Indeed, the mere recognition by the president that her appeal was sufficiently significant to justify his muddying the message sent by his clear district court victory is a nod, at some level, to the seriousness of her much derided claims.

On the other hand, Mr. Clinton has got a settlement that is more or less consistent with the one his lawyers have long claimed they were willing to negotiate. Mr. Clinton, believing that he has done nothing wrong, has always refused to apologize to Mrs. Jones, but his camp has made no secret of its

willingness to pay some money to get rid of the case. This deal requires no admission of wrongdoing from the president; it is a straight buyout. And in this respect it is Mrs. Jones, not Mr. Clinton, who made the larger concession. At earlier points in the litigation, she has claimed that she sought not chiefly money but the rehabilitation of her reputation. An apology with real admissions by the president, her side contended, must be a part of any settlement. That this deal lacks an apology, even a vaguely worded statement of the type that the parties had earlier discussed, is no small win for Mr. Clinton. Both sides, in other words, get to make plausible claims of winning this case.

The loser is the public. The Jones case traveled up and down the federal court ladder, spawning a major Su-preme Court decision, an independent counsel probe and an impeachment proceeding. It remains to be seen how much damage to the American presidency will flow ultimately from whatever encounter Mr. Clinton and Mrs. Jones did or did not have in a Little Rock hotel. All this, it seems, over a relatively small amount of money and finally no grand principle on either side. If \$850,000 was all it took to get rid of this case, and neither Mr. Clinton nor Mrs. Jones really had to be proved right to be satisfied, it is beyond comprehension that this settlement took four and a half years to reach.

-THE WASHINGTON POST

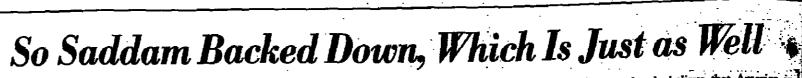
ESTABLISHED 1887

PETER C. GOLDMARK Jr., Chairman and Chief Executive Officer RICHARD WOOLDRIDGE, President and Chief Operating Officer

 WALTER WELLS, Managing Editor • PAUL HORVITZ, Deputy Managing Editor ◆ KATHERINE KNORR and CHARLES MITCHELMORE, Deputy Editors

• RENÉ BONDY, Senior Vice President and Chief Financial Officer

 DEDIER BRUN, Circulation and Development Director
 STEPHEN DUNBAR-JOHNSON, Advertising Director Directeur de la Publication: Peter C. Goldmark Jr.



PARIS — Washington does well to accept Saddam Hussein's lastminute retreat before the threat of U.S. arrack, whatever his well authenticated lack of trustworthiness. His concession

is a dramatic victory for the United

States, and a very serious humiliation

for him, which may have serious con-

sequences for his authority. It should be accepted and exploited for its political effect in the Middle

East, and inside traq. Another reason why it should be accepted is that the alternative is unacceptable. Threats that work are fine. Threats that have to be carried out are something else.

Those who make war need to weigh their means against the result they expect to achieve. In the Iraq case, the two don't fit. The desired aim does not logically follow from the means to be employed. This has been called the 'morning-after problem.'

After a bombardment of Iraq that Washington said would be heavy destroying industrial facilities and infrastructure connected with the possible production of mass destruction weapons, destroying the installations of elite forces and the security services. and involving unpredictably heavy ciBy William Pfaff

vilian casualties -- what would be the reasonably foresecable results?

Whatever capacity Iraq still possesses in heavy engineering, adaptable to building missiles and heavy weapons, would undoubtedly be destroyed. But UN inspectors have already certified that the relevant capacity no longer exists. What remains, they say, is the possibility of concealed resources for creating lethal biological or chemical agents. Bombing offers no conclusive solution to that problem.

The gamble behind attacks on Saddam Hussein's security forces would be to undermine his rule and conceivably bring on a military coup. Unless Washington disposes of political allies inside Iraq qualitatively superior to those with which it previously has dealt, this is more likely to result from a climb-down by Saddam than from his defiance of the international community. Military attacks only solve mil-

itary problems.

Rejection of Saddam's concession followed by bombardment, would probably worsen a situation in which the United Nations and the United

close to total submission as one is likely to get in the real world.

If attacks follow, he may actually be

strengthened by the international reaction, which is no longer as solidly in support of U.S. policy as it was before his latest letter to the United Nations. Everyone acknowledges that a bombing campaign would kill the innocent, deepening the misery of or-

dinary people in an already crippled country. Although major Arab governments and Egypt have said that Saddam alone is responsible for what happens to Iraq, everyone also admits that there are likely to be explosive conmoes elsewhere in the Middle East if U.S. bombardments take place. U.S. Defense Secretary William Co-

hen's tour of the Gulf region in early October met so much criticism and anger about the Iraq situation that he was compelled to make the first official American acknowledgement of "the suffering endured by the Iraqi people' because of sanctions.

It also is no help that the Israeli cabinet has just imposed new conditions on Israel's execution of the Wye Plantation agreement. Many in the re-

States are demanding total political gion already believe that America is submission. He has now offered as confronting Iraq on behalf of Israel. In the years of nuclear deterrence, some American planners had recourse

The same the

and State

Section 1

A . C. T. L. 1996

· Section of

بالمجاودة والبو

and the second

tions and

5 **34**

ر**يم پهر**ي د.

ाक्षास्त्र स**म्ब**

ostala **ini** Visita ini

e i Trac de

18. **18.**

47 H-100

15-3 **- 2-2-3**

بِ **عدد ندری** در د

- ¥ 6 ∰

and the same

ne men ejak di

3成 🛸 🌋

14 10 20 M

- CY UNITED

Tentant Resident Resident

Sul

the

Also

GAR

19

7-14-00

7-1 8 W

14

to the philosophical tradition concerning just war, which in its most influential formulation said that there had to be just cause, a reasonable expectation of obtaining the desired outcome proportionate means, and minimal civilian casualties. In the present case for bombing Iraq, only the first of these demands of justice is clearly met.

emands of justice is clearly met. The others are absent, although planners would try to minimize direct civilian casualties. The indirect casual ties would come as ordinary fragis tried to survive in their broken country.

Meanwhile, American long-range planners are reported to be thinking seriously about reconciliation with Iran, and a future shift of U.S. commitments away from the troublesome Arab scene. They suggest a new U.S. alliance triad composed of Israel, Turkey and what they optimistically expect to become a liberalized Iran. Iraq, the emirates and Saudi Arabia would then! lose much of their interest for Washington. Thus does time march on.

International Herald Tribune Los Angeles Times Syndicate.

India Should Be at the Top of Washington's Contact List

WASHINGTON — This has not been a very good year for those in Washington who want to focus on foreign policy issues. Congress, the White House and the media have been preoccupied with Monica Lewinsky and talk of impeachment. Now official attention has turned to the Re-

publican leadership struggle.

There seem to be only two ways in which foreign affairs get attention these days. First, if there is an explosion - the nuclear variety in South Asia, terrorist attacks and U.S. retaliation in Central Asia and Africa, suicide bombings amid hopes for peace in the Middle East, or the on-again-off-again threats of military force against Saddam Hussein for flagrant vi-

olations of agreements The second way is if the subject is China, a country whose economic potential holds out the promise of enormous trade ties. Relations with China have become the sine qua non for an American president seeking to show that he is "presidential." But if explosions and economic opportunities are what it By Stanley A. Weiss

takes to get American attention, India should be at the top of the list. This new member of the nuclear club is also a potentially huge market for American goods and investments. Already the United States is India's largest trading partner, with about \$11 billion in two-way trade and, most importantly, in-

vestment. Both partners benefit. America accounts for roughly 30 percent of all the foreign investment in India. Meanwhile, India, which has educated the world's second largest pool of scientists and engineers (after America's), invents more sophisticated software for American computer

makers than any other country. Yet when Madeleine Albright went to India last November, she was the first U.S. secretary of state to visit in 14 years. For one long period, the United States was not even represented by an ambassador. And the envoys it did name came and went quickly. Thomas Pickering, a popular ambassador in New Delhi, was pulled out in

1993 after less than a year. No American president has been to India since Jimmy Carter in 1978. President Bill Clinton flew over India last June to make his unprecedented nine-day tour of China.

Now he has scrubbed a longplanned, long-overdue trip to the subcontinent. One U.S. official, trying to explain this decision, said it was not cancellation as punishment for India's nuclear detonation but "postponement

because of progress. The comparison with China a popular travel destination for U.S. presidents since Richard Nixon in 1972, is striking.

India was the first country to call for global nuclear disarmament. And the Indian government has never sold missile or nuclear technology to anyone. From 1974, when it first exploded an atomic device, to last May, when it came out of the closet with five underground explosions, it watched China conduct more than 40 nuclear tests. India has not broken any international treaties, because it never signed either the 1970 nonproliferation treaty or the 1996 test ban treaty. China, however, has been the

world's biggest proliferator of weapons of mass destruction. From 1987 until Mr. Clinton's recent summit meeting in Beijing, China repeatedly pledged not to sell nuclear and missile technology and equipment, went back on its word, and then agreed never again to do what it had already agreed never again to do.

Despite this record of repeatedly violating its international commitment under the nonproliferation treaty, China receives virtually unrestricted American high-technology exports and equipment that can be used for military purposes. So why not India?

India makes up almost a quarter of the world's population. What national security adviser Samuel Berger stated about China is also true about India: "You can't turn your back on a quarter of the world's population."

assistant secretary of state for South Asia, recently told Congress: "The economic and commercial investment parties our relationship should be the centerpiece of our relationship with India." The administration should follow up on those words by starting to treat India as one of the great powers that it is. President Clinton should visthe sooner the better.

Meanwhile, Congress should remove the sanctions that prevent U.S. firms from providing India with much-needed help in replacing, or even managing, its aging, potentially dangerous nuclear power plants. The new Congress must then put aside some of its squabbles and develop a policy toward India commensurate with the country's growing importance.

Should it really take explosions to get noticed?

The writer is founder and chairman of Business Execu-tives for National Security, an organization of U.S. busine leaders. He contributed this After testifying about prolifcomment to the International
eration, Karl Inderfurth, U.S. Herald Tribune comment to the International

South African Thoughts on Race and Nuclear Weapons

WASHINGTON — "What is threatening the elephant?" the ambassador asks, the "elephant" being the United States. He answers: "The two issues the U.S. does not have a handle on are race relations and its multilateral relations. The U.S. is very weak in the world. It's strong economically. It's strong technologically. But it is

weak in the world." Franklin Sonn has been in Washington for four years. Next month he will return home to South Africa, where a historic election is coming in April, the first for the newly multiracial democracy in which the revered Nelson Mandela is

Mr. Sonn is talking about les-sons he learned. "When your host country is much stronger,

NEW YORK — The proof that Thomas Jefferson

fathered a child with Sally

Hemings has embarrassed his-

torians who saw him as too

noble for sex with a slave - and

vindicated black descendants

who knew all along that he was

earlier and that the affair went

as lusty as anyone else.

how can you win?" he asked

himself on becoming ambassador. "You build friendship. You understand the other person's interests and understand your interests and try to bring those interests in line with each other. You also try to understand the weakness of your friend and support him there.'

cial tensions as a weakness, he thinks that South Africa's experiences, blending a powerful white minority with a black majority newly in charge, can be helpful. "There's so little difference" between the two countries. Some of the problems we solve, some of the problems we don't. Some of the problems you solve, some of the problems you don't. But we are always in each other's heads, and luckily

Mr. Som believes that blacks brought apartheid to the forefront of American consciousness because that tragedy played out on their ancestral continent. African-Americans, he says, 'feel about South Africa almost the way Jews feel about Israel - it's the home country, where their issues are brought to the fore and resolved."

Just as a concerned America helped South Africa, "to the degree that we settle our re-lationship with white people constructively, we will influence relations" in America.

building down existing arsen-als, but its continued reliance on them undermines its words. "The nonaligned nations say, 'How can you be a nuclear nation and tell us to destroy our

nuclear capacity?" When it comes to America's role in the world, he says: "If." you don't get a grip on nuclear proliferation," everything else is threatened. He acknowledges that it

would be much harder for America to do what South Africa did, and give up nuclear weapons. "Everybody says the U.S. shouldn't be the policeman of the world. It is the policeman of the world. Somebody moves, and everybody says, 'Where's

forerunner in racial ambiguity.

Three of Sally's children dropped their "black" identit-

ies and lived as "whites." They

had little choice, if they hoped

to accumulate property and

move unencumbered through

society. But their journey shows that we Americans are

more entangled in blood and

plicitous stance on nuclear the U.S.?" Still, he thinks that weapons. America speaks for Americans must find a way to halting their spread and for square actions with words and also to heal racial wounds. "It doesn't matter how strong

the U.S. is - it is internally threatened by race relations and externally threatened by nuclear proliferation." His own country, for all its

progress, faces enormous challenges. "We are not out of the woods yet." Whites under apartheid comprised "the wealthiest community in the world other than California and Sweden." The new nationls charge was to "conslize what they have with the other 70 percent of the people --- some of the poorest in the world - and don't peacefully." That is "a beck of a mandate, and we've decided to do it with a free market."

It is much harder than anyone knew it would be. "Apartheid was a war on its own people. It was a society which turned against itself. We've done the political miracle. The economic policies are in place. Now so re tackling our social problems:

Agil,

er_e

To Americans he says: "You're so endowed. So enormously gifted. The world sits out there as your challenge. If the world succeeds, you're going to be even more powerful And if the world fails, you're not going to get any stronger than you are now.".

Washington Post Writers Group.

aspiration than we generally care to acknowledge. The New York Times

IN OUR PAGES: 100, 75 AND 50 YEARS AGO 1898: Selling a Kiss

ST. LOUIS - Miss Minnie Seligman, the beautiful actress who is well known in New York society, has consented to sell a kiss by auction at a Hebrew charity fair at the end of the month. She expects to realize \$1,000 as the result, and declares that the kiss will be well worth the money, but that the warmth of it will depend on the liberality and personality of the successful

1923: Cinema Rivalry

PARIS - French cinema interests are protesting to the Gov-French. The opposition is di-

fair of the Queen's Necklace, in which Miss Talmadge has been selected to take the leading rôle. The American producers have already promised to devote the proceeds of the French presentation to a French fund for the restoration of historical sites. French moving picture produ cers declare that it is not enough. They contend that hundreds of French film players cannot be thrown out of employment merely to swell a fund for which the Government is responsible.

1948: A Bloody War

PARIS — Moshe Shertok, Form. eign Minister of Israel, told the United Nations that Israel will keep the Negeb and that Jewish soldiers will fight 'bloody battles' against any Arab claimant of that southern Palestine desert. At the same time, he re-announced Israel's desire

Herald Eribune

KATHARINE GRAHAM, ARTHUR OCHS SULZBERGER

MICHAEL GETLER, Executive Editor

. ROBERT J. DONAHUE, Editor of the Editorial Pages

International Herald Tribone, 181 Avenue Charles-de-Gaulle, 92521 Neuilly-sur-Seine, France.
Tel.: (1) 41.43.93.00. Fox: Subscriptions, (1) 41.43.92.10; Advertising, (1) 41.43.92.12; News, (1) 41.43.93.38.
Internet address: http://www.iht.com E-Mail: iht@iht.com

Editor for Asia: Michael Richardon, S. Canzerhary Rd., Singapore 11980). Tel. (65) 474-7768. Faz: (65) 274-2334
Mag. Dir. Asia, Nigel I. Onlins, 81201, 191 Jana Road, Hong Rong, Tel. 872-2922-1188 Faz: 822-2922-1190
Gen. Mgr. Germany. T. Schling, Friedricher. 15, 60323 Frankfurd M. Tel. 49 699712500. Faz: 49 68971259-20
U.S. Office: S91 Third Ave., New York, N.Y. 10022. Tel. (121 753-3890. Faz: (212) 753-8785
U.S. Advertising Office: 63 Long Acre, London W.C. Tel. (1711) 836-4892. Faz: (1711) 240-2254
S.A.S. au capital de 1.200.000 F. RCS Namerre B 752021126. Commission Paritaire No. 61337
61998, International Herald Tribum. All rights reserved. ISSN, 0294-8052.



•

By Geneva Overholser

Since he sees American ra-

in a productive way."

The elephant's other weakness, Mr. Sonn says, is a du-

The Real American Picture Isn't in Black and White

Present-day America, obsessed with race, is blind to this

Genetic tests have linked Jefferson to Hemings's final child, Eston, born in 1808. But even historians who defended Jefferson for decades are finding it hard to believe that he avoided Hemings while the two were young and vital and made her his lover only as he approached the grave. The emerging consensus is that the two became lovers Davis was forced to confess in church and was "soundly

on longer than we yet know. of Negroes and others for abus-The first paradox was that ing himself to the dishonor of Jefferson wrote the Declaration of Independence while enslaving others. The new paradox is that he produced a mixed-race child with a slave while maintaining that African-Americans were only marginally human and a threat to white racial integrity. Jefferson was notoriously self-deceptive. Even so, it from white. is quite possible that he viewed the mulatto Sally Hemings not

as black but as part of some middle category.

Racial distinctions that now seem etched in stone were fluid and hotly disputed in the slaveera South. As the recipient of America's first slaves, Virginia was first to encounter the confusions of miscegenation, which produced a class of people who were neither black nor white but could often live as had developed an enormous mu-

By Brent Staples

either, depending on preference latto elite whose members were and the needs of the moment. There were court battles galore to determine who was what.

complicated past. The fact is that racial distinctions are as shifting and arbitrary as they were when Sally met Tom. The first slave ships sailed into Jamestown harbor in 1619. The Virginia criminal records show the first prosecution for interracial sex 10 years later, when a white man named Hugh

whipped before an assemblage

God and the same of Christians by defiling his body in lying with a Negro." But laws and public whippings were no check on lust across the color line. As slaves grew whiter and whiter, lawmakers scrambled for legal definitions to distinguish black

The first laws in Virginia — widely copied elsewhere defined anyone who was "onefourth white or more" as mulatto. The question of how much black blood one could have and be classified "white" was tactfully avoided, for fear that "white" citizens with Negro ancestry would be dispossessed. The subject was especially

tangled in South Carolina, par-

ticularly in Charleston, which

nearly as white and just as rich as anyone in the city. Early court records are filled with cases of fair-skinned people who were accused of being secretly mulatto but were later declared

Racial experts were called and family trees drawn, with the frequent result that no one could tell where the white family began and the black one ended. In one case, the judge threw out the "expert" testimony and the blood theory of race, deciding that the plaintiff was indeed white" because he had been well received in white society and had "commonly exercised

"white" by a judge and jury.

the privileges of a white man." Fearful that "whiteness" was being diluted and washed away, South Carolinians amended their constitution to ban intermarriage, keeping what they viewed as a sexual barrier between whites and African-Americans. The voters struck that long-ignored provision this month, but 38 percent

of them wanted to keep it. In fact, the sexual barrier between the races never really existed. As early as the 1700s, the clearest fact about slavery was the lightening of its skin. The trend continued until there were almost no blacks of strictly African descent. Thus, race-based identity is problematical at best, and genetically based theories of race and intellectual differ-

ence seem absurd. The Hemings family was a rected against the film "The Af-

bidder. This unique offer has created some sensation.

ernment against permitting American companies to film scenes in the historic châteaux at Versailles and Fontainebleau unless a majority of the stars and all the secondary rôles are

to hold an immediate peace copference with the Arab states, i

INTERNATIONAL

Arafat Renews Pledge To Form Separate State

Netanyahu Sees 'Shadow' Over Wye Accord

The Associated Press
JERUSALEM — Despite U.S. efforts to carry out the Wye peace accord. threats to it escalated Sunday, with the Palestinian leader, Yasser Arafat, renewing a vow to declare a state in May and warning Israel, "Our rifle is

Prime Minister Benjamin Netanyahu of Israel countered that Mr. Arafat's threats to bypass negotiations and de-

clare statehood cast a "very dark shadow" over the peace process.

On the West Bank, clashes broke out
When soldiers moved on a group of Palestinians trying to prevent a bulldozer from beginning work on a road for Jewish settlers on confiscated land near

Edwige Feuillere, 91, French Actress, Dies

Agence France-Press

NANTES, France — The French act-tess Edwige Feuillere, 91, died Friday of gulmonary and cardiac complications.

She was said to have been shaken by the death Nov. 8 of Jean Marais, 84, the

French film star of the 1940s and 1950s and stage actor. The two appeared to-regether several times, both on the stage in films.

Miss Feuillere's last public perfor-

mance was a one-woman show performed in Nantes and Paris in 1992 and 1993, for which she won the Moliere award for best actres

Born Caroline Cunati, she appeared in vaudeville and the Comedie Francaise, and her film career spanned the Edecades from the 1930s into the 1970s. Her appearance, nude, in the 1935 "Lugretia Borgia" caused a sensation.

Quentin Crewe, 72, Author LONDON (AP) - Quentin Crewe, 72, a wheelchair traveler who wrote books on his expeditions to the Sahara, South America and the Caribbean, died Saturday in Chipping Norton, England, on his birthday. The cause of death was

Though crippled by muscular dystrophy since childhood, Mr. Crewe worked for various London newspapers, initially as a gossip columnist but later as a critic of films and restaurants. His book "Great Chefs of France" was soublished in 1978 and "Quentin Crewe's International Pocket Food Book" in 1980.

Bethlehem. About 30 soldiers beat back 20 protesters who responded with a hail

Soldiers then shot rubber bullets and tear gas into the crowd. Two Palestinians, including a lawmaker, Salah Tamari, were treated for tear gas in-halation, and one Israeli soldier was injured by a thrown rock.

The sharpening tension came as Dennis Ross, the U.S. special envoy, tried to get both sides to carry out the Wye River memorandum, which calls for a 13 percent Israeli withdrawal from the West Bank in exchange for stepped up Palestinian security measures.

Mr. Ross met with Israeli officials

Sunday, and negotiators were scheduled to confer later in the day. He urged moving the debate off the airwaves and to the negotiating table.
"One thing that is key: It is always

better for the two sides to talk to each other instead of at each other," Mr. Ross told reporters after meeting with Foreign Minister Ariel Sharon.

Mr. Sharon said Mr. Arafat's com-ments made it "difficult to conduct negotiations" and reiterated that Israel would "annex" the areas of the West Bank that it holds if Mr. Arafat announced the creation of a state.

Palestinian officials indicated that Mr. Arafat's strong language came in response to Israeli annexation threats and as a result of the delay in carrying out the withdrawal agreement. The first pullback had been slated for Monday, but Israel said it would be delayed for

Speaking to members of his Fatah faction in the West Bank town of Ramal-lah, Mr. Arafat said: "Our rifle is ready, and we are ready to use it if they try to delay us from praying at Al Aqsa," the



A Palestinian girl scout marching Sunday in Nablus in support of Yasser Arafat, carrying a balloon with the image of the Palestinian leader.

holiest mosque in Jerusalem.
Defying Israel and the United States,

which have urged him to drop the state-hood demand, Mr. Arafat said, "We will declare our state on the 4th of May next year. This is our right."

Mr. Netanyahu told reporters that Mr. Arafat's threats were undermining diplomatic progress made since a peace accord was signed in Oslo in 1993. This endangers the entire Oslo agreement and casts a very dark shadow over

the Wye agreement, as well," he said. Speaking in a radio address broadcast Sunday, Mr. Arafat sought to allay Is-raeli fears of an independent Palestinian state, saying it would be the "bridge of love and peace.

In a 30-minute broadcast on the official Voice of Palestine, Mr. Arafat coupled his appeal with a warning to

Islamic militants that he would not tolerate interference.

We are not going to allow anyone to attack our dream and to destroy our Palestinian national project," he said, adding that anti-Israel attacks now would provide Israel with an excuse to back out of the agreement to hand over

Following recent attacks attributed to Palestinian militants on an Israeli school bus and a Jerusalem market, Mr. Netanyahu delayed the timetable for the land-for-security arrangement.

On Sunday, David bar-Illan, an Israeli government spokesman, said Mr. Netanyahu had informed Mr. Arafat in a telephone call that there would be a further delay, pending approval of the accord in the Knesset, expected Tues-

Firms Put Off Decision On Caspian Oil Pipeline

By Stephen Kinzer New York Times Service

BAKU, Azerbaijan --- Buffeted by political and economic pressures, oil companies drilling in the Caspian Sea are postponing their much-awaited decision on where to lay their main export pipeline.

The oil consortium canceled a meeting scheduled for Thursday at which members were to discuss pipeline routes. No date for another meeting was announced.

The Clinton administration is lobbying intensely for a route across Tur-key that would favor U.S. interests. Russia and Iran have proposed routes of their own. This heavy political crossfire, coupled with low oil prices and uncertainty about how much oil lies beneath the Caspian, has made the companies reluctant to choose.

Under a 1994 contract between Azerbaijan and 11 foreign companies, including four from the United States, the companies were to have chosen an export route by last month. When that deadline passed, executives said they would probably decide in November, but now that seems unlikely.

"We don't have a deadline for a decision," said Pamela Mounter, spokeswoman for the consortium. There are a lot of meetings going on with governments and organizations. This is a pipeline for the long term, and it's much too important to be rushed

Diplomats and oil executives said the postponement would give Turkey time to improve its offer to the companies. U.S. officials are urging Ankara to offer subsidies big enough to close what oil executives call the "billion-dollar gap" between the cost of the Turkish route

The postponement also reflects oil executives' hopes that U.S. policy toward Iran could change, making a pipeline through the Islamic republic

possible.

The companies never say it publicly, but they are very much hoping that if they wait long enough, they will be able to build their pipeline through Iran, which is the route most of them favor," a European ambassador said. "So the decision that is supposed to be coming soon may well be no decision at all."

Richard Shelby, chairman of the Sen-ate Select Committee on Intelligence, visited Azerbaijan last week and said that he fervently hoped for an improve-ment in Iranian-U.S. relations that

would make a pipeline there possible.

"That would be the cheapest and the shortest route," the Alabama Republican said. "I'd like to see it happen. Lots of us in Congress would like to see relations with Iran improve tremend-

"I hope there will be a thaw, a real one," he said, "We'd go the first mile and probably the last mile. But the other side has to meet us. Iran has to show that it can be relied on as far as controlling terrorism and other things that would help strengthen the family of nations."

The outcome of the pipeline contest, which is being closely followed in many capitals, could hinge in part on whether a second oil consortium strikes it rich in a promising Caspian field called Shah Deniz. The Shah Deniz consortium does not include any U.S. companies, so it would be free to support a pipeline

through Iran. Geological data suggest that Shah Deniz could be a very rich field, but results of the first test drilling will not be known until early next year. If they confirm high estimates, the pipeline pic-ture could change suddenly.

French Aide Backs 'Illegals'

PARIS - The French environment minister appealed to the government Sunday to give residency permits to illegal immigrants, saying it was a "humane solution" to the problem.

Dominique Voynet spoke at a national assembly of her Greens party two days after police ended a 73-day sit-in by illegal immigrants who were demanding that the government reconsider their residence.

idency permits.

While it has legalized the status of about 76,000 illegal immigrants, the government has rejected residency requests for more than 64,000 others. The farright National Front, which blames immigrants for high unemployment, says it is too soft on the issue.

Award Nights or Thousands of Miles Are in the Stars at Hyatt

15 November 1998 - 28 February 1999

BRIEFLY

Clash at Farm :In Limbabwe

ARCTURUS, Zimbabwe, Zimbabwe's land reform program appeared Sunday to be heading toward anarchy as amore white-owned land was occupied by black villagers and some farmers came under

A white farmer in Arctur-us, about 50 kilometers northeast of Harare, asserted Sun-..day that several of his workers had been beaten and briefly held captive by vil-lagers who have surrounded his property.

One of the workers re-

portedly had to seek medical attention. The two-week standoff, involving up to 200 villagers, continued as a farmers' leader said that talks with the government of President Robert Mugabe had reached an impasse. (AFP)

Cyprus Details **S**by Charges

. LARNACA, Cyprus ---Two Israelis arrested on suspicion of spying had placed a telephone call to an intelligence institute in Tel Aviv just before being seized, a po-lice prosecutor said in court Sunday.

The court ordered the two held for another five days Naum, said he needed the lime to finish investigating
"a very serious case of spy-

ing."
The Israeli daily Ha'aretz reported last week that the two men, arrested on Nov. 7 were agents of Mossad, the Israeli intelligence agency, and that they were part of an .tatelligence operation near the fishing port of Ziyi. The a two men have denied that they are spies.

Foes of Taleban Claim a Victory

ISLAMABAD, Pakistan Afghan opposition forces loyal to Ahmed Shah Masoud reaid Sunday that they had seized a key township in morthern Afghanistan from rthe Taleban militia.

... A spokesman for Mr. Masoud said opposition forces had taken control of Nahrin Baghlan Province, on Saturday night.
(Reuters)

Subscribe and SAVE up to 53% off the cover price.

 Also available: PAY MONTHLY by easy, low cost, direct debit.

HAND DELIVERY IN CENTRAL & GREATER LONDON & PARTS OF THE SOUTH EAST.



and availability of hand delivery CALL our Subscriber Customer Service Department: TOLL FREE: 00800 4 448 7827 (00800 4 IHT SUBS) or Fax: +44-0 171 240 34 17 E-mail: subs@iht.com Internet: http://www.iht.com

PAYMENT BY MONTHLY DIRECT DEBIT TYES, I'd like to subscribe and have my bank account debited monthly by £19. Please start my subscription and send me a bank form to arrange my payment.

PAYMENT BY CHECK OR CREDIT CARD YES, I'd like to subscribe and pay for the following term.

12 months (+ 2 months free): £233

(Soving off cover price: 36%)

Special, 2-month trial subscription: £24
(Saving off cover price: 53%)

My check is enclosed (payable to the IHT)
Charge my: Access Arnex Diners
Eurocard MasterCard Visa
Credit card charges will be made in French Francs at current exchange rates.

Family Name: First Name

Mailing Address: 🔲 Home 🔲 Business E-Mail Address Your VAT N° (Business orders only) got this copy of the IHT at: kiosk hotel airline other ukia \square i do not wish to receive information from other compar

This offer expires on December 31, 1998 and is AVAILABLE FOR NEW SUBSCRIBERS ONLY. Return your completed coupon to: Delphina Prinselaz:, International Herald Tribung 63 Long Acre, London WC2E 9JH. Fax: +44-0171 240 34 17 E-Mail: subs@iht.com

READERS IN OTHER COUNTRIES CAN SUBSCRIBE BY CALLING: EUROPE, MIDDLE EAST & AFRICA Tel: +33 1 41 43 93 61 Fax: +33 1 41 43 92 10 THE AMERICAS Tel: (USA toll free) 1-800-882-2884 Fax: +1 212 755 8785 ASIA Tel: +852 29 22 11 71 Fax: +852 29 22 11 99

AFTER

STAY 2 NIGHTS

Earn 50% Off a Weekend Night at Select Hotels

STAY 4 NIGHTS

Earn 1 Weekend Night at Select Hotels Or 2,000 Bonus Miles

STAY 6 NIGHTS

Earn 2 Weekend Nights at Select Hotels Or 4,000 Bonus Miles

STAY 8 NIGHTS

Earn 3 Weekend Nights at Select Hotels Or 6,000 Bonus Miles

With Nights After Nights," every eligible night* you stay between 15 November 1998 and 28 February 1999 can count toward your choice of up to 3 weekend nights at Hyatt or up to 6,000 bonus miles with a participating airline partner.

Participating In Nights After Nights Is Easy

- Enroll[†] in Gold Passport; Hyatt's worldwide frequent guest programme, and receive your account number to start enjoying all the benefits of Gold Passport.
- Stay at any Hyatt hotel or resort worldwide between 15 November 1998 and 28 February 1999. After 12 April 1999, you will receive the Nights After Nights award for which you qualify.

Ask For The Hyatt Great Deal

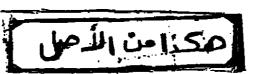
In addition to Nights After Nights, you can enjoy savings of 20% to 50% off the published room rates at select Hyatt Hotels and Resorts* worldwide from 15 November 1998 through 28 February 1999. Ask for offer code DEALS when making reservations.

Start Tonight and Make Every Night Count!

To enroll in Gold Passport visit www.goldpassport.com Or phone 0800 90 8529 toll free in France, (49) (180) 523-1234 in Germany, 1678-72021 toll free in Italy or (44) (181) 335-1220 in the U.K. For reservations, phone your nearest Hyatt Worldwide Reservation Centre.



If you are already a Gold Passport member, you must register to participate in the premotion via www.goldpassport.com or by phoning your nearest Hyatt Worldwide Reservation Centre.



By Jane Perlez New York Times Service

GORNJE OBRINJE, Yugoslavia --Some of the closest combat in the half weeks ago, in the days before 21 women, children and elderly members of the Delijaj clan were massacred by Serbian forces, their mutilated bodies left strewn on the forest floor.

Based on statements by surviving family members, ethnic Albanian separatist forces and official Serbian information, a story emerges of fierce guerrilla resistance to an onslaught by Serbian tanks, artillery and infantry.

The Serbian forces fighting here appear

A No-Show,

Annoying

Asian Allies

By Paul Blustein

ington Post Service

ABOARD AIR FORCE TWO OVER

THE PACIFIC — As Vice President Al

Gore flew to Malaysia on Sunday to

attend the Asian economic summit con-

ference, U.S. officials acknowledged

that President Bill Clinton's absence

from the meeting was "unfortunate," but they vowed that the vice president would convey a strong U.S. desire to

help lead the crisis-stricken region out

annual leaders' meeting of the 21-mem-

ber Asia-Pacific Economic Cooperation

to monitor the confrontation with Iraq

risks annoying the Asians, U.S. officials acknowledged, not least because Mr.

Clinton himself proposed holding the

summit talks annually when he was the

APEC meeting, "the vice president will,

in a very personal way, present what the

"It will not be a mechanical thing,"

Clinton's stead to an APEC leaders'

meeting was during the U.S. government

attendees at that meeting, which was

held in Japan, said they understood the

president's decision, others complained

that his failure to show up betrayed a lack

especially Thailand and South Korea.

able to do so, that would presumably

mitigate any damage to Asian sensib-

Asians are miffed, Mr. Gore may have a

difficult time persuading the group, which

operates by consensus, to accept the U.S.

position on the various issues being dis-

cussed at the meeting, notably a trade-

opening initiative that Washington is

pushing over Japanese resistance. But of-

ficials traveling with Mr. Gore maintained

that there would be little or no impact on

well aware of Washington's deep con-

cern for their plight, citing a number of

initiatives he has begun in recent weeks

field is the president's body, which un-

fortunately couldn't be here because of

circumstances elsewhere, the senior

U.S. official said. "But his leadership

normally used by Mr. Climon as Air

Force One, but the plane was officially

dubbed Air Force Two for this trip, be-

cause only planes carrying the president

and his influence will be present." Mr. Gore flew on the wide-body jet

go under the name Air Force One.

The only thing missing from the

to address the crisis.

They also contended that Asians were

the substantive results of the meeting.

Another potential problem is that if the

This time, the impact of Mr. Clinton's

of genuine concern about Asia.

oversee the Iraq situation.

president would have said."

cellation "unfortunate."

omy, after all."

12 M h gh

- Company of the state of the s

host at the first one, in Seattle in 1993.

Mr. Clinton's decision to stay behind

Mr. Gore's trip marks the second time he has stood in for Mr. Clini in at the

from its economic difficultie

Clinton Risks

According to relatives who found the bodies, Pajazit Delijaj, 65, was decapitated, his brain left on display on the ground. Hava Delijaj, 65, was shot and one of her feet cut with a knife so that it year of the Kosovo conflict, to the point hung by a thread of skin. Young women of fighting room to room and floor to and children who had run a few hundred hung by a thread of skin. Young women floor, occurred near this village six meters up a rocky path were mowed

> Miraculously, a 6-week-old baby, Diturie, was found by her father alive in the clasp of her dead mother, Lumnije, 30, more than 24 hours after the killings. "Blood was in her mouth and her mother's hand on the baby," said Imer Delijaj, the father, an avowed member of the Kosovo Liberation Army, the ethnic Albanian guerrilla force, who returned

in uniform to discover the bodies. Several members of the Delijaj clan to have suffered unusually heavy losses and, after the guerrillas finally fled, took revenge against the civilians, shooting women and children at close range as they tried to run away from their pursuers.

Several members of the Delijaj, 39, who had cooked for the guerrillas at the family compound when they returned from fighting in the days before the massacre, recalled how she fled, crawling, falling,

I was smoking a cigarette when a grenade fell on the roof and from a hole in the gate I saw soldiers coming. They were in brown army uniforms, had huge knives or small axes.'

Serbs shot at her.

"I could feel the dirt hitting me from the impact of the bullets," she said in an interview, her nose still bloodied from what she said was a heavy fall during her flight. "First it was machine guns, then grenades, then cannon," she said. "Every time I moved and they heard

leaves rustling, they shot."
The massacre of the Delijajs, whose forebears settled in the Drenica Valley about 150 years ago, was not the first in the conflict that ravaged the Serbian province between March and October and has now lulled into an uneasy truce. Indeed, the conflict between Serbian forces bent on keeping Kosovo in Serbia

running and hiding in the woods as the Serbs shot at her.

and guerrillas fighting for the independence of its heavily ethnic Albanian population first drew international attention with the massacre of the Jasari clan in early March by Serbian units at Prekaz, in central Kosovo.

But the killing of the Delijajs, ranging from the paralyzed patriarch, Fazli, 94, who was burned in his bed, to the slaughter of Valmir, 18 months, who was found shot, is the most thoroughly documented so far. Human Rights Watch, a New York-based group, believes the knowledge gathered so far increases the possibility of prosecutions by the United Nations war crimes tribunal in The Hague.

The Hague's prosecutors could also

human rights monitors and reporters who saw the bodies scattered in the ravine where the victims were killed before they were buried in shallow graves in the clan's nearby compound. in other Kosovo massacres, bodies had been moved from the sites before they were seen by independent observers.

Further, family members who survived the assault have described what they saw and the circumstances in the hills and valleys around Obrinje as the Serbs pushed forward early Saturday morning, Sept. 26, from their headquar-ters at Likovac, north of Gornje Obrin-

By then, the Albanian guerrillas had fled the area around the Delijaj compound, dispersing after what a senior commander of the Kosovo Liberation Army, Naim Maloku, termed particu-larly fierce combat with the Serbs. In the days before Sept. 26, he said, the guer-rillas, caught in a Serbian pincer move-

draw on the observations of diplomats, ment, had decided to fight rather than surrender. The fighting, sometimes house to house, even room to room, took an unusually heavy toll among the Serbs, said Mr. Maloku, a former officer in the Yugoslav Army. He said he believed that it was those deaths the Serbs avenged with the massacre of the De-

in other major attacks during the conflict, the guerrillas generally found at escape hatch. In Obrinje, led by another former officer of the Yugoslav Anny whom Mr. Maloku declined to name, the guerrillas fought, using land mines and rocket-propelled grenades.

Mr. Maloku said he knew from a

report made by rebel headquarters that at least 47 Serbian soldiers and police of ficers were killed in the fighting between here and Bajince, 5 kilometers easi "We took weapons from 47 Serbs," he

The state-controlled Serbian media center in Kosovo's capital, Pristina, said 10 Serbian police officers were killed in the fighting, including five reservists who died when their vehicle hit an antitank mine on Sept. 25. The announcement of 10 Serbs killed in one action & unusually high.

The practice of taking violent revenge is a time-honored tradition in the Balkans. From 1991 to 1995, in the wars in Croatia and Bosnia, Serbs, Croats and, the a far lesser extent, the main victims, the Muslims, avenged World War II massacres and new blood fends, driven into killing by leaders who exploited old conflicts to carve new fiefs for themselves as the old, Communist Yugoslavia collapsed.

In this case, it appears, Serbian variations

geance was visited upon the Delijajs. Survivors of the clan said they had feared an assault on their collection of mud and brick homes lining a rocky dirt track directly opposite the village of Likovac, the Serbs' base just a kilometer

The Serbs had pushed the rebels out of Likovac in August and the guerrillas had established new headquarters around Bajince, 10 kilometers east of Obrinje: As the Serbs swept down from the nearby Cicavica Mountains, and up from the road that runs from Pristina to Klina. it was clear that Obrinje would be a

target.

Most women and children in the area had moved into Apple Valley, where more than 10,000 refugees had gathered

outdoors, seeking safety in numbers.
But Imer Delijaj, 38, said he decided that the ravine below his family compound would be a better hiding place. He said he believed the women, children and elderly would be spared if the Serbs

Saturday morning of the massacre, the last person to flee the compound itself was Bashkim Delijaj, 21, the youngest son of 94-year-old Fazli. Bashkim Delijaj said he had stayed behind to look after his bedridden father.

"The shelling started again at 7 A.M. on Saturday and I saw a tank convoy approaching, with infantry behind the tanks," Bashkim Delijaj recalled in an interview. 'I was smoking a cigarette when a grenade fell on the roof and from a hole in the gate I saw soldiers coming from about 30 meters away. They were in brown army uniforms, had huge knives or small axes. Many had

Bashkim Delijaj said he was unable io carry his father to safety, and did not have the courage to tell him what was happening. "I told him I was getting the animals out of the barn," he said.

He said he ran, hid, ran some more, and eventually received shelter from a farmer, all the time hearing shooting and

pound and ran into Imer, still wearing his



A man walking Sunday among tanks wrecked in the Gulf War and gathered in a "graveyard" near Kuwait City.

POLICY: UN Weapons Inspections Could Be Casualty of Crisis

Continued from Page 1

the privileges of a conquering power even though President George Bush chose not to topple Mr. Saddam.

Much to the commission's chagrin. eling with Mr. Gore said that even are beginning to speak of it in the past though Mr. Clinton could not attend the tense. Clinton administration officials may not be so blunt as Senator Richard Lugar, Republican of Indiana, who de-scribed the commission as "toast," but one spoke of "a post-Unscom world" and the official said. "The Asians will have another described the arms panel as "an an interlocutor whom they know is effective instrument for seven years that

deeply involved in making policy, and is may have outlived its effectiveness." A European diplomat echoed the uniquely qualified to speak for the pres-American assessment. "Disarming Iraq Foreign Secretary Domingo Siazon of against its will without occupying the the Philippines called Mr. Clinton's cancountry was at the root of the problem Unscom faced," he said. "Had the coalition walked to Baghdad and replaced "It would have shown greater U.S. the government, we could have concluded commitment to the Asia-Pacific," Reuters quoted him as saying. Asked how Unscom's mission in a matter of months. Mr. Clinton's absence would affect the Because we are not occupying the counsummit talks, Mr. Siazon said, "There's try, and because the resolutions of the a symbolic difference." He added that United Nations all mention the sovereignty and territorial integrity of Iraq, we the United States has "the biggest econhave been of the view all along that we can dismantle those weapons only if there The last time Mr. Gore went in Mr.

is a degree of Iraqi cooperation." A second decline, which began to inshutdown in 1995. Although many of the fluence U.S. decision-making more than a year ago, is the passage of a historical high point of American influence in the Middle East. While still "an unrivaled power" in the region, as one senior policymaker put it, the United States no longer can count on "the Pax Americana

absence may not be clear for some time, that prevailed since the Gulf War.' until Asians have had a chance to judge The U.S. supremacy that began the long cat-and-mouse game with Iraq arose whether it was truly necessary for him to from a unique confluence of favorable But if their feelings are bruised, the events. The aura of invincible American upshot could be even more detrimental might, cultivated by the video-minded than in the case of the 1995 meeting, briefers of the Gulf War, faded with the because one of the main goals for the ambiguous results of lesser skirmishes United States at the meeting this year is since. Russia's return to the region -- as to help lift the spirits of Asian countries arms supplier, debt collector and dipthat are following the painful prescrip-tions of the International Monetary Fund, lomatic force - revived some of the great power competition that had disappeared with the Soviet Union's collapse. And The president was planning to use his despite the Oct. 23 Israeli-Palestinian achigh profile to convey the message that cord, the momentum of America's role as the struggling Asian nations' perseverregional peace broker is diminished from ance was appreciated and that their fithe heady period of the 1991 Madrid nancial woes appeared to have bottomed summit meeting and the breakthrough deals of 1993-95 with Jordan and the Mr. Clinton is still scheduled to visit Palestine Liberation Organization. Korea and Japan this week, and if he is

Even so, the U.S. position is improved for the moment in comparison to last winter's similar crisis with Iraq.

'We've given the diplomatic approach a great deal of time to play out." muting French and Russian criticism, said a White House official. Expansion of the oil-for-food program to \$10.5 billion a year, with UN control over Iraqi expenditures, "takes away the humanitarian card he was trying to play last year." With the Wve River Israeli-Palestinian accord, "no one can criticize us for not having made an extraordinary effort to bring about resumption of the peace process." All that made this a good time, by the

administration's reckoning, to reconcile U.S. ends and means in the region withspeeches that Mr. Clinton has made and out damaging American credibility or that of the UN Security Council. President Bill Clinton's spokesmen

cast the administration's war aims in virtually self-executing terms. The bombs and missiles were bound to do some damage to Iraq, and little more was required to reach an objective described by the secretary of state, Madeleine Albright, as degrading Mr. Saddam's "capacity to develop and deliver weapons of mass destruction" and "his ability to threaten his neighbors."

The primary strategic interest of the United States, officials said, remains to

prevent the Baghdad regime from pos- for many more. The navy maintains a ing again - as it did when it invaded Kuwait in August 1990 - a threat to the Arabian Peninsula, the world's major

that it has that objective well in hand. The destruction of the Gulf War and the \$120 billion in lost revenues of the oil embargo have left Iraq's army far from its putative status -- as the Bush administration declared it - as the fourthlargest in the world.

Anthony Cordesman, a senior fellow at the Center for Strategic and International Studies, estimates that Iraq would have had to import \$12 billion in arms since 1991 merely to sustain the diminished armed forces Mr. Saddam had after the rout suffered in Kuwait, To sustain Iraq's prewar levels, Mr. Cordesman estimates, it would have had to import nearly \$48 billion in arms.

As Iraq's army and air force declined, the United States built a peacetime military force in the region - even apart from the buildup under way now - that

is far more powerful than before. When Iraq invaded Kuwait, there were three U.S. ships in the Gulf and no American warplanes or heavy equipment nearby. Today the U.S. Army maintains enough Abrams tanks and Bradley Fighting Vehicles in Kuwait and Qatar to equip a full armored division, lacking only soldiers, who can fly in within days. The air force keeps combat aircraft in Saudi Arabia, southern Turkey, Bahrain and Kuwait, along with spare parts, munitions and hangar space

near year-round presence of an aircraft carrier battle group.

Missing from the administration's public case, as it contemplates a ited the role of the UN inspection Measured by conventional forces, the neutered Special Commission, is an exin the effort to suppress frag's nonconventional weapons Mrs. Albright said on television in

reference to Mr. Saddam: "I believe that he wishes to remain a regional power and that he believes that his power is based on having these horrendous weapons." But as her spokesman, James Rubin, noted, "We have very clearly not said that we thought the use of force, if it occurred, could eliminate the threat of weapons of mass destruction. We've

said it could degrade that threat." lraq's aims, should it trigger the American attack, would be to pay the one-time price of final freedom from the UN inspectors and resume control of its

own decisions on special weapons. That would strengthen the oil embargo for a time, according to French and Russian diplomats who previously worked to ease it, but Mr. Saddam could rationally suppose that the embargo would not end soon formally in any case. Despite strong efforts by Paris and Moscow to offer favorable terms for a "comprehensive review" of Iraqi compliance with UN demands, the United States managed to insert language in the Oct. 30 offer that tied the lifting of sanctions not only to lraq's disarmament but also to the return of Kuwaiti prisoners and property and the end of ill treatment of Kurdish and Shiite populations.

IRAQ: U.S. Raids Canceled

Continued from Page 1

Baghdad offered, at the last possible moment, to submit to inspections by UN weapons inspectors. B-52 bombers, armed with cruise mis-

siles, were already in the air when the stand-down order came. The Washing-ton Post reported. "It was close," De-fense Secretary William Cohen said Sunday, "and I would say very close."

British warplanes, too, had been ordered to attack, Prime Minister Tony Blair said. Next time, he said, "there will be no warning whatsoever.

"Saddam is now trapped," a spokesman for the prime minister said. "One false move and he can be hit legitimately, and with the kind of international support that would not have been the

case before this," Reuters reported.

As the crisis evolved, the president canceled a trip to Malaysia for the Asia-Pacific Economic Cooperation forum, sending Vice President Al Gore in his place. Secretary of State Madeleine Albright cut short an APEC appearance to return to Washington.

Mr. Clinton spent much of the weekend, including most of Sunday night, in consultation with his national security team. He said he had accepted Iraq's assurances only after it dropped several conditions that would have sharply lim-

holes than Swiss cheese," Mr. Berger said. Iraq subsequently sent "two very clear letters," Mr. Berger said Sunday, rescinding its actions of August and October blocking inspections by the UN Special Commission teams

The Iraqi ambassador to the United Nations, Nizar Hamdoon, said Sunday that Mr. Saddam had halted cooperation with the arms inspectors out of frustration over UN sanctions, which have taken a heavy toll since they were imposed after Iraq invaded Kuwait in 1990. He added on NBC, "We have decided to give it a chance because peace, stability, prevent-ing war, I think, is a noble goal.

Mr. Clinton said that the peaceful resolution finally agreed on was "the best outcome" to the crisis.

But his course was met skeptically by some U.S. conservatives, who have called for forceful action and even Mr. Saddam's overthrow. Many of them view Mr. Saddam as a man who has skillfully seized on any weakness in Washington and discord among UN Security Council members to humiliate the West, undercut U.S. credibility, and wear down international opposition.

Mr. Clinton anticipated such criticism in his comments. "This is not a question of faith," he said, adding that the Iraqi assurances would soon be tested. "This is a question of action."

The second section of Berger State of State The same of the same Mary Andrews The state of the s Street Control of the The state of the s A14.1 a Maga Trans. The state of the s

The state of the s

When the firing had died down Mon-

day morning, he returned to the confguerrilla uniform. They went to one of the houses and found Imer Delijaj's brother, Adem, 33, shot dead, his body sprawled on the ground in the rain, and the burned torso of Fazli



IT'S A BIRDY, IT'S A PLANE - A woman urging a companion to photograph jets flying over the China International Aviation and Aerospace exhibition in Zhuhai on Sunday.

RUSSIA: Search for Scapegoats Unleashes Ethnic Hatred Continued from Page 1 allowed all these reforms to happen. Of course, it coordinated." that I personally burned down the homes of Turks

because of their outrageous behavior? Even if I didn't, I have 44,000 Cossacks at my command who would." Mr. Kondratenko, for his part, has chosen a more distant scapegoot, albeit one historically favored by Russian nationalists. Like his fellow anti-Semites in Moscow, whose recent diatribes have set off a national scandal, Mr. Kondratenko attacks what he calls

the fomenting of racist hatred. The local Jewish population, now only 1,500 after a decade of steady emigration to Israel, fears that unless someone steps in to halt the governor's rantings about Zionist plots, the words will spread to action.

"Now, we don't feel anything — not at work, in the schools or on the streets," said Alexander Kaplan, deputy head of Shalom, a cultural organization. "But these things happen in stages. German nationalism started 15 years before Hitler came to power." At the heart of Mr. Kondratenko's conspiracy theory

are the prominent positions held by a number of Russian Jews, some of whom were architects of Russia's recent economic changes, others the so-called oligarchs who have amassed fortunes and political influence since the fall of Communism. Two weeks ago, at a local ceremony marking the

80th anniversary of the now-defunct Commun Youth league, Mr. Kondratenko let loose again. 'Why haven't we revolted against that scum, bunch of people for whom Russia, Russians, patriotism,

the land of Russia is something alien?" he said. Mr. Kondratenko's stated convictions are shared by

members of his team, which was elected by more than 80 percent of the vote in a region of 5 million people. If nothing else, their shared conspiracy theory - rooted in czarist-era paranoia about imagined Judeo-Masonic in exactst-era paramota and labeling of Jews as a distinct cults and Communist-era labeling of Jews as a distinct nationality—serves as a simplemented explanation of in order, Mr. Miradov must either register as a "guest" every 45 days at a cost of 180 rubles (\$12), or pay a fine to the control of the cost of 180 rubles (\$12), or pay a fine to the cost of 180 rubles (\$12).

periment with economic reform.

Cossack patrols.

"What is the result of Zionism?" asked Deputy

Governor Nikolai Kharchenko. "The result is the collapse of Russia. Native Russians never would have have to hide."

Cossack patrols.

"They don't let us go, they don't let us stay," said collapse of Russia. Native Russians never would have have to hide."

The litany of economic failure is echoed across much of Russia. Industry is in a slump and agricultural production has dropped so low that the Krasnodas government, fearing more hardship this winter, has taken the legally dubious step of blocking farmers who have not paid back credits to the local government from 'exporting' their grain beyond the region's borders.

The region also feels the strain of the migrations that 'yids" with total impunity, despite laws that forbid

began in the late 1980s as the Soviet Union was collapsing. By official reckoning, about half a million new residents, most of them ethnic Russians, have moved here, drawn by Krasnodar's moderate chimate and its rich black earth.

To stem the influx, the region has instituted stringent residency requirements, skirting a recent ruling by the Constitutional Court of Russia that bars residency permits within the Russian Federation. Various nationalities here have fallen under varying

sets of rules: ethnic Russians, for instance, can be registered provided they find a place to live - a requirement that tens of thousands of ethnic Russian refugees from the war in Chechnya say they do not have the cash to meet

Of all the groups that have drifted into Krasnodar in the last decade, the Meskhetian Turks are the most unfortunate. Deported en masse from their homes in Soviet Georgia by Stalin during World War II, they were deposited in Central Asia where, in 1989, they were forced to flee from a pogrom by Uzbek mationalists. Russia has pressed Georgia to take them back, but it has refused.

As one of the 13,000 Meskhetian Turks Krasnodar, Tamai Miradov is a regular target for local police and Cossack vigilantes. Without Russian off izenship, or permanent residence, he cannot find work and cannot even legally sell the house he bought when of 400 rubles each time he is caught by police of

Blend of

ىيە چېنىدى ئات

Domest Land

The second second

Printer of the Paris of the Par

A Comment of the Comm the board of the second A Comment of the Comm The state of the s

**** A STATE OF THE STA

A STATE OF THE STA And the second second

Party of the state of the state

HEALTH/SCIENCE

A Trail of Treasure and Tragedy Shipwreck Hunters Search the Great Lakes

By Pam Belluck New York Tones Service

BOARD THE OBSESSION TOO, off Port Austin, Michigan - Something was down there, under the cold. steel blue waters of Lake Huron, just off the Thumb of Michigan, but David Trotter wasn't sure what he had found The sophisticated sonar scanner he had onboard told him it had to be a

shipwreck, but which ship was it? And what was its story?

Mr. Trotter and his men were determined to find our. Day after day, they we nearly 200 feet beneath the sursure and a finite supply of air, they are able to stay on the bottom for only about 20 minutes of each day's dive

t They would often become disoriented, enveloped in nitrogen narcosis, a kind of mental haze that afflicts deep-water divers. Many times, they could not see more than three feet in the torgid darkness. Their fluttering legs kicked up swirls of silt that made visibility even

It is perilous, obsessive business. sleuthing for shipwrecks, but long before Titanic mania, it was Mr. Trotter's passion. Mr. Trotter, 57, is the most prolific shipwreck hunter in the Great Lakes.

Over the last 22 years, he has found nearly 70 ship skeletons in Lake Huron, Lake Superior, Lake Erie and Lake Michigan. They are steamers, tug boats schooners, work boats that carried public and provisions, grain and coal and lumber across the Great Lakes fronsier, building the cities and prairies of the Midwest

Some 3,000 or more perished in savage storms, and of those that did not smash on rocks or surface in shallow water, there are probably 200 still left to

for money. By law, everything they find for money. By law, everything they find belongs to the state and by conviction, Rocky Arsenault, 41, a tool and die

Section of the sectio

: :_≥

in in the second

) A () 🗯

75

er er er jude 120

The second second

2005 2006 2006

they are scrupulous about leaving things maker for Ford. "It's kept me out of a lot where they found them, although they will sometimes move a lantern or a piece of porcelain around to make it

easier to photograph. "If you take things, it won't look like a wreck anymore," said Mr. Trotter, a retired executive of the Ford Motor Co.'s credit division who has bankrolled thousands of dollars worth of equipment for the rest of the crew, most of them younger men who work blue collar jobs.

Indeed, Mr. Trotter does not always disclose the location of the shipwrecks he has found for fear that recreational divers and artifact hounds will disturb them. He prefers to photograph and videotape the wrecks and exhibit his findings.

But his track record for sniffing out long-clusive shipwrecks is so well established that opportunistic entrepre-neurs often try to follow his tracks. At least once this summer, Mr. Trotter and his crew were "jumped" by a charter boat trying to steal their newest find and make money taking divers to the site.
"They try to see where you go when

you leave the harbor," Mr. Trotter said. Sometimes, he said, boats will run up on the Obsession Too while it hovers over a shipwreck site and quickly record the navigation coordinates so they can come back later and find the wreck.

Because of such scavengers, Mr. Trotter and other principled wreckhunters have initated archaeologists, who consider them self-indulgent.

"Once a wreck is found, bad things start happening to it, stuff starts disappearing," said John Halsey, Michigan's state archeologist. "There's no pressing need for more shipwrecks to be found. There's not enough documented about the shipwrecks that have already been found."

But Mr. Trouer and his crew do it for the adventure, the romance, the risk. "You know, we're just simple people of trouble. To do something like this, you can't drink too much, you can't take drugs. And you don't need to pinch yourself to see if you're living."

And they do it for the history. You think about the people and what it must have been like, the death." said Mr. Trotter, who lives in the Detroit suburb of Canton, "This is like swimming back into time. You're with that ship and you're as close to what happened as anyone can ever be."

Mr. Trotter, who says he was inspired by Jacques Cousteau, has spent years poring through maritime archives and yellowing newspapers to learn about each drowned ship, what it was carrying, who died. For 15 years, his Holy Grail was the Minnedosa, a four-masted schooner nearly the length of a football field, and when he finally found it in 1993 in Lake Huron, he wouldn't say its name becanse "I felt it was a damn hex."

The cold, fresh water of the lakes is a marvelous preservative, so words can still be read on a ship's name board and cargo remains remarkably recognizable.

ACH spring, Mr. Trotter begins the hunt aboard his aluminum boat, a 32-foot Marinette, toting a side-scan sonar, which drags through the water a torpedo-shaped device that emits sound pulses, receives and amplifies their echoes, and transmits the images of underwater objects to a computer onboard. He and his crew get out onto the water as fast as they can each weekend, sometimes slipping in at midnight on Friday. This year, after criss-crossing Saginaw

Bay, Mr. Trotter hit pay dirt about 11 miles off the Thumb. The grainy sonar readout showed the outlines of a steamer, a style from the 1800s, with vaulted arches bracing the long wooden vessel. Now for the detective work. For the first time, Mr. Trotter would not be diving, because of nerve and disk prob-

lems. The electricity of discovery would



David Trotter, left, and Rocky Arsenault plow the waters of the Great Lakes in search of shipwrecks.

At first, the crew thought the ship might be the R.G. Coburn, a steamer that went down in 1871 with 30 barrels of silver ore. But with each short stint under water, the divers found things that didn't match: her length, her cargo. Two chains lead out from the stern, a sign that this ship had dropped both anchors, unusual for a sinking vessel. And the cracked barrels they found held clumps of congealed grain flour.

Mr. Trotter thought it sounded like the City of Detroit, a steamer that perished in December 1873 heading from Milwaukee across Lake Michigan 10 Samia in Ontario with 8,000 bushels of grain. She had been towing a schooner called the Guiding Star, which was cut

loose just before the steamer sank. The Guiding Star's crew watched as the steamer dropped both anchors to no

on me," Mr. Lalko said, that he did not avail, and they looked on as all 19 people on the City of Detroit died.

The waves were like mountains, and such a wind had not been seen before for years," one newspaper said. Read another: "Every succeeding wave bore away something, and in a short time all but a small portion of her cabin forward had been swept away. Every soul went with her."

Mr. Trotter could not be sure though: The City of Detroit was supposed to have sunk about seven miles away.

Then, this fall, while watching the video that Ken Lalko, 41, a truck driver, had taken on that day's dive, John Vudures, 34, a restaurant equipment repairman, noticed some numbers etched into the cargo hatch: 4378 — the official

registry numbers of the City of Detroit.

"Narcosis had done such a number

remember seeing the numbers he had videotaped. For weeks afterward until the

November gales made wreck-hunting too dangerous, the Trotter crew continued to dive, bobbing among sedentary lawyerfish and an occasional sal-

They found the ship's lantern, lost it again, and found it six weeks later. They found porcelain dishes and a sledge hammer, the rudder, the bilge pump, the toilet, soap dishes, a handcart, some

'One hundred twenty-five years ago on this spot, there were 15-foot waves and people crying and screaming," Mr. Lalko said on the Obsession Too just before one dive. "For me, I'm kind of in

Guidelines for the Battle Against Bone Loss

By Jane E. Brody
New York Times Service

EW YORK — Osteoporosis is a silent disease. Just as a heart attack is often the first clue to the existence of atherosclerosis, a fracture is usually the first indication that a person's bones have become dangerously weakened.

"But it doesn't have to be that way. According to guidelines issued recently by the National Osteoporosis Foundation, it is now possible to determine a server simple as impensity for fracture. far in advance and offer preventive treatments for most people

at risk of developing osteoporosis.

This is not a problem to be dismissed lightly. Osteoporosis is responsible for about 1.5 million fractures a year that incur medical costs of \$38 million a day. An estimated 28 million Americans have already lost enough bone to be at great risk of suffering a fracture. Half of all women over 50 and one in eight men over 50 will suffer an osteoporosis-related fracture in their lifetimes. And when the fracture involves the hip, as it does in 300,000 people a year, it is fatal in 20 percent of

Nor is osteoporosis a concern only for the elderly. Bone loss starts around ages 30 to 35, and in women who do not take hormone replacement, that loss accelerates rapidly in the first five or six years after menopause.

By age 65, bones can be so weakened that even the best valiable remedies cannot prevent them from breaking. Yet according to a survey last year of 30,000 Americans, 71 percent of women with osteoporosis do not know they have it, and 86 percent with the disease are not being treated. A bone-density test is the only way to determine the health

of your bones and the way to preserve or improve it. Ideally, all women aged 50 or older and men aged 65 or older should have their bone health checked. Given current limits to available medical resources and finances, the Na-

tional Osteoporosis Foundation recommends a bone-density test for the following people:

• All women 65 and older, regardless of other risk

be left to his comrades.

All women past menopause who have already had a fracture, including the vertebral fractures that cause a short-

ening and hunching of the spine. Women past menopause who have any risk factor for suffering an osteoporotic fracture. Based on studies of many thousands of people, the foundation lists the leading risk factors as: a personal history of fracture as an adult, regardless of what caused it, a history of fracture in a first-degree relative (parent or sibling); current cigarette smoking, and having a small, thin frame, defined by a body weight of less than 127

There is a much longer list of secondary risk factors. secondary only in that they may be less common or less well documented. But they are no less important. They include certain nonmodifiable factors: being of the Caucasian race, advanced in age, frail or in poor health or suffering from

The more modifiable risk factors include having a diet low in calcium; having an eating disorder (anorexia or bulimia), and being estrogen-deficient (including having undergone menopause before age 45 or having had more than a year without menstrual periods — other than during pregnancy — before menopause). For men the factors include having a low level of testosterone, consuming excessive amounts of alcohol and being physically inactive or subject to repeated

The guidelines also suggest a bone-density test for women considering treatment for osteoporosis, if the test will help them reach a reasoned decision.

They also recommend testing for women who have been on hormone replacement for many years, a suggestion that may seem strange, since estrogen after menopause protects the

bones. However, Robert Lindsay, president of the foundation, explained that "many women are inconsistent in their use of hormones - they periodically stop taking them - and doctors should not assume that women on hormone replacement are not osteoporotic."

Still other risks include the presence of any one of a long list of diseases, especially ones that interfere with the consumption or absorption of calcium or Vitamin D, and longterm use of steroids and other drugs used to treat rheumatoid arthritis, epilepsy, thyroid deficiency, bipolar disorder (manic depression) and cancer.

Regular X-rays are not able to detect bone loss until it is well advanced. The foundation listed five tests that are considered "good predictors of future fracture risk."

The best testing method is called dual-energy X-ray absorptiometry, better known as Dexa. It can accurately measure bone-mineral density in the spine, hip or wrist, it takes only a few minutes (the patient stays clothed and no dves are injected in any of the tests); and it involves only a tiny amount of radiation -- one-tenth of the amount in a standard chest X-ray.

UT Dexa is not available in all communities. The other four recommended tests are single-energy X-ray absorptiometry and peripheral dual-energy X-ray absorptiometry to measure the bones of the foreartn, finger and sometimes the heel; radiographic absorptiometry to measure bones in the hand; quantitative computed tomography commonly used to measure spinal bone, and, the least precise, ultrasound densitometry to assess bones in the heel, calf, knee and other peripheral sites.

The status of the patient's bones is defined by comparing their density with that of a young, normal adult -- usually a 35-year-old woman. The test results are measured in standard deviations (SDs), and 1 SD below normal is equivalent to a 10 percent to 12 percent decrease in bone density.

A Look at Those at Risk

The National Osteoporosis Foundation lists the following as risk factors.

A history of fracture as an adult, regardless of cause. A history of fracture in a parent or sibling.

Cigarette smoking. # Having a small, thin frame

SECONDARY FACT

Nonmodifiable

Advanced in age.

Se Frail or in poor

health.

Suffering from dementia.

Modifiable

An eating disorder.

Estrogen deficient.

Low testosterone, men. Drinking to excess.

Physical inactivity.

Thus, within 1 SD of normal, bones are considered healthy; between 1 and 2.5 SDs below normal, bone mass is low and at serious risk of becoming osteoporotic, and at 2.5 SDs or more below normal, the diagnosis is osteoporosis.

The sooner preventive treatment is started, the better. The new guidelines suggest that all men and women, regardless of current bone density, consume adequate amounts of calcium and Vitamin D (at least 1,200 milligrams of calcium and 400 to 800 international units of Vitamin D daily); get regular weight-bearing exercise like walking, jogging, stair climbing, dancing and tennis; avoid tobacco use and abuse of alcohol, and make sure vision is corrected to reduce the risk of falls.

The foundation also recommended drug treatment to improve bone density in women whose bones are below 2 SDs in the absence of other risk factors or below 1.5 SDs when other risk factors are present.

Listening to the Winds of Mars: A Blend of Arts and Science

By William J. Broad ---

EW YORK — Mars is windy. It has tattered clouds, dust storms, jet streams and dunes of windblown sand. In daytime, the sky can look salmon pink because of red dust in the air. In southern areas during the summer months, strong winds can occasionally stir up enough dust to cloak the entire planet. In general, fierce winds appear to have sculptured much

of the Martian surface.

Now, for the first time, Earthlings are beginning to listen in on the winds, thanks to the Pathfinder probe that landed on Mars last year and recorded wind data that were later turned into sound. Another probe, Mars Polar minded colleagues to transform the Lander, set for launching in January data into sounds that rise and fall in and landing in December 1999, has on board a true microphone — a first.

Until now, no sound of wind from any of the 70 or so planets and moons that make up the dissimilar worlds of the solar system has ever been beamed back to Earth, scientists say. Many planetary bodies are roiled by atmospheric currents and disturbances and. in theory could produce wind sounds that bemans might one day hear.

As for Mars, its winds as revealed are intriguing and rich in texture. The sounds are similar to those of moody terrestrial blows.

The sounds arose not by design but because of a locture given in Minnesota by Edward Stone, director of the let Propulsion Laboratory, in Pas-adena, California, which designed the Mars Pathfinder. At Gustavus Adol-

phus College, he gave a talk in October 1997, some three months after the sturdy little probe had landed on the Martian surface and deployed its

much-celebrated rover. During the talk, Mr. Stone said the weather station of the main lander made wind measurements and suggested that in theory such data might be turned into sound. Afterward, he was approached by Kelvin Miller, president of a public relations firm in Minneapolis known as Primarius. Mr. Miller asked if such a transformation could be tried, and Mr. Stone subsequently approved the release to Mr. Miller of thousands of wind measurements taken on a Martian day in

late July. Mr. Miller worked with technically tone and volume, at times with whistling overtones suggestive of hard blows and dust devils. "This is scientific, but it's also partly artistic," Mr. Miller said in an interview. "It's

probably more art than science." While listening to the Mars lecture, the music of Johann Sebastian Bach had come to mind, recalled Mr. Miller, a church musician who studied music

in college. So early this year, he worked with a pianist, Roderick Kettlewell, director of the Bach Society of Minnesota, to record a compact disk that weaves the sounds together with various Bach Preludes and other pieces by the com-poser. Mr. Miller said the album, "Winds of Mars" (Music Crest Productions, Minneapolis), was his first recording. It was released last month and lists him as executive producer. The window on Martian winds is expected to widen after the Mars polar craft makes its landing late next year and starts sending back sounds from its small microphone, which is akin to

those in hearing aids.

The force behind this sound experiment was Carl Sagan, the astronomer and science popularizer who died nearly two years ago. In 1996, he wrote to NASA arguing that "public interest will be high and the opportunity for scientific exploration real' if only a few minutes of Martian sound were obtained. Mr. Sagan was president of the Planetary Society, a private group in Pasadena, California, that backs space exploration.

After NASA approved the idea, the Planetary Society paid less than \$100,000 for the microphone's development by a scientific team at the University of California at Berkeley. The microphone and its circuitry weigh about two ounces. The microphone is expected to record not only the sounds of wind but also blowing dust and perhaps electrical discharges in the Martian atmosphere crackling like lightning.

"This is going to be the first microphone to go to another planet." said Louis Friedman, the society's executive director. "Who knows what it will hear?"

The Planetary Society plans to make the sounds available to the public at its computerized Web site www.planetary.org -- and to offer a curriculum to teachers about the microphone and the temperamental winds of the red planet.

IN BRIEF

Does a 'Malignancy Gene' Cause Cancer to Spread?

WASHINGTON (Reuters) — A "malignancy gene" found in breast, liver, colon and other tumors but not in healthy tissue may offer a new way to diagnose and treat cancer, scientists

The gene, which has been named "MAG" for malignancy-associated gene, may actually cause cancer to spread, said Julia Ljubimova and col-leagues at the Cedars-Sinai Medical Center in New York.

"We feel this gene may 'turn on' the process of malignancy," said Dr. Ljubimova, who reported the findings in the journal Cancer Research. The MAG gene was found in 90 percent of 51 tissue samples from pre-

malignant and malignant tumors. Her team is now trying to sequence the gene - to catalogue all of its components and the order they are in. Once that is done, they hope work can begin on finding ways to block its action, either with drugs or genetic engineering.

If the gene does turn on the process of spreading, it could make the difference between a minor tumor and a deadly "Most patients die from metastasis or

invasion," Dr. Ljubimova said. "If, using antisense technology, the gene could be deactivated, a tumor cell's blueprint for rampant growth might be destroyed and the cancer stopped before

Antisense technology basically mimics the DNA of an undesirable gene, canceling out its action.

Obesity May Have Roots In Undernourished Womb

CHICAGO (AP) - Obesity may acmally start when babies are undernourished in the womb and then overfed to catch up, according to research that

in a la proposition de la composition della com

could lead to new ways to prevent obesity and its problems.

A report published in the November issue of the journal Pediatrics found that underweight newborns began life with less muscle than other babies but soon had more fat, relative to their size.

The discovery may help in finding ways to stave off obesity and the chronic illnesses it is linked to later in life, including diabetes and heart disease, said the study's lead author, Mary Hediger, a research scientist with the National Institute of Child Health and Human Development.

Scientists have been looking at birth weights to learn about possible contributors to rapidly rising rates of obesity. The study involved 4,400 American children, 2 months to 47 months, who were measured from 1988 through 1994.

3-D Model Gives Shape To Breast Cancer Studies

LONDON (Reuters) - Scientists have devised a three-dimensional model of a part of a protein found in the BRCAI gene that could explain how mutations

in the gene cause breast cancer. The discovery of the BRCA 1 genc five years ago was a big breakthrough in the fight against breast cancer, the most common malignant disease in women. Scientists know that women and men with a faulty BRCA1 gene are more susceptible to cancer. But they had been unable to determine the structure of the

BRCA1 gene to see how it works. "People have been trying for a long time to solve the structure of this part of the BRCA1 molecule so you can actually see how those mutations are affecting the molecule," said Paul Freemont of Britain's Imperial Cancer

Research Fund. To get around the problem he and his colleagues designed their model using a similar but highly related region in a

different human gene. The model will help explain why some BRCA1 mutations can cause the molecule to change shape and prevent it from suppressing

Arsenic Found Effective Against Rare Leukemia

NEW YORK (AP) - A form of arsenic once used in ant baits stopped a rare form of leukemia completely in two-thirds of terminally ill patients in a small study that found only a few minor

side effects, The results were spectacular, said one of the doctors who tested the treatment on 12 victims of acute promyelocytic leukemia, or APL. All patients were extremely ill when the compound, ar-

senic trioxide, was administered. Eleven patients responded with remissions of their cancer, though the APL guickly returned in three. All traces of the disease disappeared for up to 10 months in the other eight patients. The 12th died of a brain hemorrhage caused by APL but unrelated to the

arsenic treatment, the researchers said. The few side effects were minor, according to the pilot study done at Memorial Sloan-Kettering Cancer Center in New York City and published in the

New England Journal of Medicine. Arsenic trioxide appears to be the most effective single drug against APL. which strikes about 1,500 people in the United States and 2,000 people elsewhere each year. But long-term studies are needed to know if the compound can cure APL, said Steven Soignet, lead author of the study.

It may be only the beginning of arsenic's use against cancer, said Robert Gallagher of New York's Montefiore Medical Center. He noted that test-tube studies have indicated it may work against other leukemias and even some tumors, including breast and prostate

2.

3000

fore the Finnic Hall

PA



Rothmans International

INTERNATIONAL BRAND **MANAGER**

WEST LONDON, UK c£55K + car + bonus

As part of a recent portfolio restructure Rothmans International have identified a new role in International Brand Management to ensure their international strategy of growth is maintained.

This position will involve developing creative international marketing strategies and managing them in conjunction with regional marketing departments. Located at the company HQ, the position will involve considerable international travel and close liaison with a range of senior managers and external agencies.

The ideal candidate will be a graduate with about five years branded consumer goods experience. Of real

> The Peachell Group Ltd, Recruitment Consultants. 125 High Holborn, London WC1V 6QA. Tel: 0171 404 3155 Fax: 0171 404 0140

interest will be candidates with direct experience of marketing US branded products. All candidates must display a highly innovative and tenacious approach within a controlled sector that presents significant marketing challenges.

Rothmans International has a turnover in excess of £3.3 billion and an outstanding portfolio of established international brands. This is a unique opportunity to take the lead in making a substantial impact within a worldwide organisation. Potential for future personal development is excellent.

Interested applicants should write, enclosing full CV, to Lucy Bennell at the address below.



Want to set the industry on fire? It all starts with a good match.

Just go online to www.careerpath.com and click on Resume Connection, where we make sure an employer's needs and yours match seamlessly.

We help you build a better resume and get it into the right hands, at your discretion, providing you with the most effective, sophisticated and secure way to pursue your career.

Powered by leading newspapers and top employers, CareerPath.com brings you the largest number of the most current job opportunities available.



Our client, a very important International Fragrance company is looking for the

An experienced Fragrance chemist and Purchasing Manager in a Fragrance Company, with good knowledge of French and possibly German.

Specialist in financial information

and decision tool systems

is seeking

Account

Executives

for the expansion of its business in

Europe and US markets.

The successful candidates will have at

A very attractive position with excellent career perspectives.

Please send your complete file to

BG MANAGEMENT CONSULTANTS S.A.

24, AVENUE DE CHAMPEL CH-1206 GENEVA Tel. 022/347.22.88 Fax 022/347.25.76 Internet: BGJOBS:CH

THE INTERMARKET Starts on Page 4

General Positions Wanted

FRENCH EXECUTIVE ASSISTANT PHENCH EXECUTIVE ASSISTANT, Buest English & German, experienced, efficient, computer literatu, seeks job, 4 days per week, anywtere in France. Pling after 6 pm Paris 01 39 15 09 07. General Positions Wanted

GERMAN NATIVE (Sving in Fayence-Cote d'Azur), fluent in English, French, Dutch, seeks position in Southern

SECRETARIAL

Australian Organisation based in Paris seeks a CLIENT SERVICE OFFICER

Pluency in English and French required. Portuguese desirable Good administrative and PC skills. Ability to deal with the public. Contract to June 30th 1999. Monthly gross: 10,812 FF. Applications with CV and photo should be som to: The Personnel Officer 4, rue Jean-Rey, 75015 Paris

EDUCATION

GERMANY

A major American University with a complete residential campus in the beart of Europe

University of Maryland University College at Schwäbisch Gmünd, Germany

Small class taught in English

Students from over 40 countries Studies Holli over 40 Countries
4-vear-Bachelor degree in: Business & Management, Computer
Studies, English, German Studies, European Studies, German
(Language and Literature), Government & Politics, History,
International Business Management, International
Management Studies, International Relations, Psychology

Scholerbies & words south funds applicable

Scholarships & work-study funds available spacious on campus hous Dining and cooking facilities

Free videotape available upon request

For information about freshman, transfer or semester abroad

University of Maryland University College Universitätspark, 73525 Schwäbisch Gmund, Germany Telephone: +49(0) 7171 1807 0 - For: +49(0) 7171 1807 32 Email: enroll@admin.sg.umac.edu

or University of Maryland University College International Programs University Blvd at Adelphi Rd College Park, MD20742-1644 USA

(www

20 (B)

Telephone: +1 301 985 7442 Fax: +1 301 985 7959 Email: ¡kist@nova_umuc_edu



Touro University International

 Your education, any time, any where o) ligh quality program.

• Affordable & cost effective

TH (714) 816-0366 Backelor, MBA and Ph.D. in Busin Fee (714) 816-C367

U.S.A.

he Leading Internet University

Web Siles www.foureniversity.edu

WEN COL RSES FO COMPETITIVE EN

General Positions Wanted

Executives Available

Executive Positions Available

Secretarial Positions Available

SEEKS for AMERICAN MINERVE FIRMS in PARIS English mother tangue secretaries.
Knowledge of French required.
422 Rue Saint Honore
75008 Parie, France
Tel: (0) 1 42 51 76 76

Educational Positions Available

IF YOU'VE HEVER F YOU'VE NEVER

TAUGHT ENGLISH BEFORE,
but have had other substantial
protessional experience and are ready
for a change, you might want to join our
team of young ex-basices, ex-lawyers,
expecutives, now repolly teaching
ENGLISH COMMUNICATION SOLID
ENGLISH COMMUNICATION SOLID
English COMMUNICATION SOLID
English COMMUNICATION SOLID

SOUTHEASTERN ENGLISH TEACHERS

DECEMBER 182 AND AND PROPERTY. Committing 25 years of properties in

· SGETHER第3月新兴 // 20

ISSITILE—AS YOU !

The table of the control to the same

A THE STREET OF THE PROPERTY OF THE STREET, WITH THE STREET, THE S

Berger and the second and the second and the second and The second of the second of TO NO. OF THE PERSON NAMED IN COLUMN TWO IS NOT THE PERSON NAMED IN COLUMN TWO IS NAMED IN THE PERSON NA

Burney and a great to

The second second second

The second section of the section

Part of the same Make a straight will be be to be to be

elgen and the analysis of the second

The state of the s

Later as for more impression. Sec. 22 5100 or 100-477 7922 004-1 A THE PERSON NAMED IN COLUMN TWO IS NOT THE PERSON OF THE The second secon The second secon

assily of California R

AND LANGUAGE PROGRAME

San Con Francy Property

Signal relies where when

Iber Production Production

Bolton On Process

an Charge Streets

NO AMERICAN CARROLD PROMISE And plantations: principles

PARTY OF SACRETAL DE CAME PARTY

BIN PROFESSIONAL PIN

AND PROPERTY BANKSON

COUNTY SAME IN COMM

bolder is the Kop to Ban

Sand Patrick Patricks

WELL ESTABLISHED language of seeks part-time English teachers, standing January 4. Experience preferred, papers a music English worther tanges, Send CV to: Grant & Better, 60 ros Saint Sabin, 75011 Paris. Tet. +33 (0)1 47 21 30 28.

Experienced for Business People.
Dynamic, Priendly Team.
Movelies Teaching Methods:
aris-Suburbs. Working Papers toir des Languess-SS(0):1466

EDUCATION

FRANCE

Weekend Program in PARIS Graducto Dograes in Management Graducte Conflictic Programs Fally According American Sulversity

BOSTON UNIVERSITY - BRUSSELS -

Tel.: \$2-2-640 74 74 = Fac: 32-2-640 65 15 Frank: Grademier Offesteell. In https://www.Besteell.in

CHOOSE YOUR SCHOOL

The International **Education Guide**

New 1998-1999 Version now available For your free copy please write la

international Herald Tribune Imelda Marivet 181 avenue Charles de Andre 92521 Neuilly Code: Pracco

PRESIDENT

÷

以不是有是我们的,但是是这种的人的,不是是这种的人,也是是这种的人,也是这种的人,也是是这种的人,也是是这种的人,也是是这种的人,也是是这种的人,也是这种的人, 1995年,我们是我们的人,我们就是这一个人,我们就是这一个人,我们是我们是我们的人,我们就是我们是我们的人,我们就是我们的人,我们就是我们的人,我们就是这种人

, 종

SOCIAL SCIENCE RESEARCH COUNCIL

The Board of Directors invites nominations and applications for the position of president of the New York City based Social Science Research Conneil, effective July 1, 1999. The Social Science Research Conneil is an independent, not-for-profit organization composed of social and behavioral scientists and humanists from all over the world. Founded in 1923, the SSRC serves as 1 resource for social science scholarship working domestically and internationally to establish intellectual bridges among the amilion, foundations, the aeridenic disciplines, government and the public.

Nongovernmental and interdisciplinary, the Council maintains a flexible portions of two to three dozen national and interdisciplinary, the Council maintains at flexible portions of sortial science research and human capital development. A small professional staff directs these provides the research and interdisciplinary than the personnel are drawn from universities, research which return a scholars and nongovernmental organizations worldwide and are organized into steering committees research networks, screening panels and working groups.

The president is the cluef administrative and executive officer of the Council, responsible for developing a broad portfolio of programs, directing the professional staff, ensuring the fiscal health of the institution and representing the Council and the social sciences to scholarly communities, foundations, governmental and international agencies and the public in the US and abroad sciences to scholarly communities, foundations, governmental and international agencies and the public in the US and abroad

 A distinguished scholar knowledgeable about the social and behavioral sciences and connected to networks of scholars and researchers in the US and abroad The president of the Council should be:

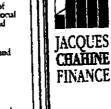
committed to advancing theory, research, and applications in the social sciences

an accomplished lender of scientific programs with a proven record of developing and managing the programs, people and finances of academic units, research institutes, foundations or public policy institutes

capable of working in partnership with a wide variety of individuals and institutions across the intellectual, foundation governmental and nongovernmental sector.

committed to building a Council for scholars everywhere in the world who aspire toward international research and strengthening the social sciences in their respective regions

personally flewble and comfortable with the promotion of intellectual, programment and demographic diversity throughout the structures of the Council Review of applications and nominations will begin immediately. Completed applications, including a letter of interest and a vital should be submitted by January 1, 1999. Please send all inquiries to: Presidential Search Committee, Chair, Social Science Research Council, 810 Seventh Avenue, 31st Floor, New York, N.Y. 10019, Fast 212-377-2727, Email: search@ssrt.org. The Search Search Council is an equal opportunity employer. Applicants need not be US causens.



FINANCE

least three years of proven experience in sales, graduate from high level university, knowledge of financial markets and English or non French, as their mather toggree

mother tongue. Compensation will include fixed salary plus commission.

ptus commission.

Edensive training will be provided on our advanced models and databases.

Positions will be located in Paris headquarters, or in major European cities. Send your resume and application letter to: Jacques Chahine Finance, 2 rue de Chateaudun, 75009 Paris, France.



The Washington Post Career post

TRANSLATING

AAA) Présentations is currently seeking a Young Legal/Financial Translator English Mother Tongue - Bilingual French Please fax your CV to: Mr. Claude FRANCOIS Fax. (33)1 40 17 99 90

TEACHING



UNITED WORLD COLLEGE OF THE ATLANTIC

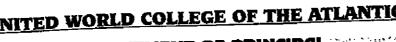
APPOINTMENT OF PRINCIPAL The Board of Governors of Adamtic College wish to appoint a Principal to take up duties in August 2000 to succeed Mr. Colin Jenkins on his retirement.

bursanes from some 60 countries. All take the International Baccalaureate Diploma course for entrance to University and are involved in a wide programme of service to the community. Applicants should have significant experience in working with young people, have strong academic qualifications, a breadth of international experience, and a commitment to the ideals of

Further information can be obtained from the Secretary to the Board of Governors, Atlantic College, St Donat's Castle, Llantwit Major, Vale of Glamorgan, CF61 1WF, UK. [Telephone: (+44 1446) 792271]







Adantic College, established in 1962 to promote international understanding, and the first of ten United World Colleges, draws its 320 students aged between 16-19 on scholarships and

denue quantications, a treatum of incentiational experience, and a communitient to the treats of the United World Colleges. The Principal's responsibilities embrace not only academic and pastoral care but also all rescue and community activities. Administrative and financial man-

Closing date for applications 28 February 1999

INTERNATIONAL BUSINESS EDUCATION

-NEW COURSES FOR A NEW COMPETITIVE ENVIRONMENT

"Globalization, technology and entrepreneurship are the watchwords.

he days when it was believed that a paring methods based on the traditional margood undergraduate education and an keteer with the new "bit-based" model, MBA would last a lifetime are long which utilizes market opportunities centered gone. Globalization, technological change around the customer and information, and the need for entrepreneurship in a highly "We are interested in the virtual competitive environment mean that man-pus", says Eeva Lehtinen, information agers must be prepared to refresh their skills throughout their working lives. Business of Economics and Business Administration. schools are seeking to respond to this need by Jaunching new programs, courses and semmars armed at semor and middle-level executives who want to learn and apply that knowledge to their organizations.

To See Mary

. O.E. (2)

کساز الت عبرت

Sep at

<u> الشي</u>ة الع

1743 7 102 177-18 17-147 10 1877

7 to 1 7 to 1 7 to 1 7 to 1

Secretary Paris

CONTROL PRINCE

Marie Marie

1

nd

What's new is that managers have to undesstand how their business is situated in a Paris. Its Executive MBA is "the first acglobal economy," says Wanda Wallace, associate dean at Duke University's Fuqua School of Business, which is offering a new Madketing Leadership Forum emphasizing global management and marketing.

Managers are facing "the globalization of the business community, the need to compete on an international scale, the advent of the euro and the opening of the Eastern European markets," says Robin Jensen, head of the International Office at Copenhagen Business School, which is introducing new courses on the International Business Environment, the Epoen Economy and International Logistics as part of its two-year, part-time Executive Go-getters r MBA (EMBA). 🐇

The most important challenge is how to managers today. Rex Adams, dean of Fuqua, compete globally," continus Saced Eslam- puts it this way: "As the investment com-bolchi, director of Marketing for Executive munity says, "We've seen how you've gotten Education at the University of Virginia's costs in line, how about the top line: Darden School of Business Administration, growth?" "Businesses these days are much more afi fected by the world economy than they would like to admit."

eral Management Series that focuses on managing in the global business environment.

Technology, whether in the form of state-of- as well as in large concerns. the art research labs. Web sites, video case studies or intranets or in the form of courses of Management at the University of Navarra on how technological changes are affecting business, is another major issue at present.

Evanston, Illinois plans to offer Winning bilizing for Growth," which aims to explore Strategies for e-Commerce as part of its ways that companies can "learn to grow marketing and sales programs in executive again" and to "recover entrepreneurial dyeducation. It will include a session com- namism."

"We are interested in the 'virtual campus'," says Eeva Lehtmen, information and public relations officer at the Helsinki School "In fact, we have an ongoing project where working takes place in a virtual environment, in a global economy."

European ousmess schools have been more adverse to technological advances than their American counterparts, maintains David Manson, Executive MBA director and Executive Programs director at ESSEC in credited MBA program in continental Europe to use an intranet-Internet platform in the learning process," he maintains.

The International Institute for Management Development (IMD) in Lausanne, Switzerland is currently using distancelearning technology for some of its programs, "with very good results," says Karen Lindquist, information officer. However, she warns that while it can shorten the time needed in the classroom, "to date, no acceptable substitute has been found for faceto-face [learning] and group interaction."

Entrepreneurship is another key theme facing

While leading schools like Carnegie Mel-lon's Graduate School of Industrial Administration in Pittsburgh or the Wharton School Darden has responded by launching a Gen- at the University of Pennsylvania have traditionally emphasized entrepreneurial skills, other institutions are introducing courses and seminars that aim to develop entrepreneurial talent in small and medium-sized businesses

The IESE International Graduate School in Spain is introducing a new course next year on "Managing Family Business: Nur-The Kellogg Graduate School of Man-turing the Entrepreneurial Spirit." Insead's agement at Northwestern University in new list also includes a course on "Mo-Pamela Ann Smith

UPCOMING PROGRAMS IN EXECUTIVE EDUCATION

 BOSTON UNIVERSITY (BRUSSELS AND PARIS) (In partnership with the Exple des Dirigneries et Créateurs d'Entreurie e Certificate in Managa

Jan. 4April 17, 1999 and April 19-July 31, 1999, Paris A four-course program covering financial and managerial accounting, marketing menegement, financial management and economics for management. The courses may be applied toward a masters degree. The certificate is awarded by Boston University. Boston University Brussels Graduate Center Web: www.innet.net/boston - E-mail: boston@innet.be Tel.; 32 2 640 7474 - Fax; 32 2 640 6515

 DARDEN GRADUATE SCHOOL OF BUSINESS ADMINISTRATION, UNIVERSITY OF VIRGINIA

Managing in the Global Business Environment Darden Minority Business Executive Program Aug. 8-13, 1999, Charlottesville, Virginia The goal of the program, a cooperative effort between Darden and the Office of Minority Procurement Programs, is to help owners and senior executives of minority businesses succeed in a highly competitive electronic environment.

Managing in the Global Business Environment Oct. 24-29, 1999, Charlottesville

Organized around a book of the same name written by Darden faculty, the program covers themes including organizational structures for competing globally; management of joint ventures and partnerships; global sourcing, distribution and marketing; and management of financial risks.

Web: www.darden.edu/execed - E-mail: darden_exed@virginia.edu Tel.: 1 804 924 3000 - Fax: 1 804 982 2833

• EUROPEAN INSTITUTE FOR PURCHASING MANAGEMENT Developing Long-Term Supplier Relationships While Avoiding Risks Dec. 10-11, 1998, Geneva

The EPM's Third Annual Purchasing Conference will examine how to transform supplier relations into a competitive advantage. Among issues on the agenda are evaluating risk, reducing lead time and assuring quality. With speakers from Valeo, Siemens, British Telecom, The Thomas Cook Group, Arthur Andersen, Booz Allen Hamilton, Pricewaterhousecoopers and McKinsey & Co. Web: www.elpm.org - E-mail : elpm@elpm.org Fax: 33 4 50 31 56 80

FUQUA SCHOOL OF BUSINESS AT DUKE UNIVERSITY

Advanced Management Program Feb. 28-March 12, 1999 and April 25-May 7, 1999, Durham The program focuses on global competition, managing shareholder value, the customer as an asset, the challenge of change. leadership feedback, personal development and relationships, growth strategies, corporate restructuring and integrative learning.

Program for Manager Development April 416, 1999, and June 13-18, 1999, Durham Participants are provided an overview of the strategic challenges facing organizations in the global economy, including discussions on meeting and balancing key stakeholder needs, and are taught the tools, approaches and methods for improving their ability to get things done more efficiently and effectively.

Web: www.fuqua.duke.edu Tel.: 1 919 660 7700 - Fax: 1 919 684 2818

• HARVARD BUSINESS SCHOOL Program for Global Leadership

Atlanta, USA

Aix-en-Provence

Outstanding Business Education Professors from accredited

BBA • MBA • MS • PhD

Distance Learning

Business Administration • Computer Science • Education Accredited . Licensed by State Dept. of Education

Also on-campus programs available at Cheyenne campus in

USA and at 22 affiliated centers worldwide

Preston University, Dept. HT1198

1204 Airport Parkway • Cheyenne, WY 82001 • USA

Tel: + 1 (307) 634 1440 • Fax: + 1 (307) 634 3091

Email: admissions@preston.edu • www.preston.edu

· Part-time 18 month program at IAU in Abx-en-Provence

MBA accredited AACSB

American Business Schools

• 3 week final residency in Atlanta

Feb. 29-March 19, 1999, Singapore or April 11-30, 1999, Punta del Este, Uruguay plus June 6-July 2, 1999, Boston The aim is to master innovative concepts and to develop a highly effective approach to leadership, as well as to improve effective decision-making, the use of technology as a business tool and the forming of relationships.

Continued on page 14

GLOBETROTTING MBAS FOLLOW BUSINESS'S LEAD

Courses in one program are taught in a variety of countries.

come a firmly en- from all three." trenched buzzword in the unlovely vocabulary of Euro*MBA provides a mul- campuses in six different business-speak. Now, man-ticenter MBA delivered by a countries, and it currently agement schools are rushing consortium of schools in dif- teaches some 1,800 students to catch up with their cus- ferent countries. The consor- of more than 100 different tomers by creating MBA tium comprises The Open nationalities. Business degree programs that are taught in University of the Nether- programs, including an MBA several centers in different lands, the Institute of Busi-

AMBA (Association of versity of Jyväskylä (Fin-MBAs) in London. "They land) and EADA (Spain). are particularly useful for international managers who English, takes two years to will be exposed to a variety complete. It combines disof cultures in their work."

Often, programs of this different countries. In some fax or e-mail. Video procases, a single school oper- grams and computer conferates its own international net- encing are also used. Stuwork of campuses. In other dents continue with their jobs instances, multinational companies are assembling inhouse MBAs that make use of different schools in various countries around the world.

School alliances

"A lot of alliances have observes Gay years," observes Gay Haskins, associate dean of London Business School (LBS). Together with Insead of Commerce. of France and Duke University's Fuqua School of Busi- MBA program study mainly maceutical and chemicals gi-ant, Glaxo Wellcome, is also taking part.
"The idea is that the com-

bined capacity of the three cover Europe from several schools is bigger than any single one," says Ms. Haskins. Glaxo Wellcome, versity, whose headquarters

lobalization has be- she adds, "wanted faculty are in the United States,

A program known as ness Administration Aix-en-"Cross-border or multi- Provence and Groupe ESC center MBAs have been Nantes-Atlantique (France), growing in number for sev- University College Dublin, and Leysin (Switzerland). eral years now," comments University College Delmen-Robert Owen, manager of horst and Euro Study Center Accreditation Services for North West (Germany), Uni-

The course, conducted in tance learning with residential programs at four monthly sortium of schools situated in vices are available by phone, while taking the course.

Cross-border institutions The Ecole Européenne des Affaires (known as EAP) boasts a central campus in Paris and associated campuses in Madrid, Berlin and sprung up over the past two Oxford. It runs both undergraduate business programs and a postgraduate MBA tached to the Paris Chamber

which the UK-based phar- and Berlin or Oxford and Madrid," explains Daniel Rouach, dean of the EAP MBA Program in Paris. "This enables them to dis-

> different angles." Schiller International Uni-

provides another instance. The university operates from course, are offered by Schiller at Dunedin (Florida), Loudon. Heidelberg, Germany, Paris, Strasbourg, Madrid,

Warwick Business School in Britain adopts a more modest cross-border approach. The school has built up partnerships with other institutions that contribute elective modules.

These are made available to students on any of Warwick's MBA programs. Exsort are created by a con- intervals, and tutoring ser- amples are EU regulation and business development, delivered by the Solvay Business School in Brussels, corporate environmental management (Aarhus School of Management in Denmark) and European banking and finance (ESC Toulouse).

Despite the region's current economic crisis, Southeast Asia is attracting Westem business schools that want to establish multicampus operations.

"We operate a part-time MBA program in Singapore. Executive Education at the course. The school is at- on which students also spend some time studying in London," explains Peter Saun-"Students attending our ders, Singapore MBA program director at Imperial ness, LBS is offering a new in Paris, but they also work College, London. The Senior Executive Program in for short periods in Oxford Singapore course is taught by faculty sent out from London, supplemented by local miors.

> Insead is complementing its network of European partnerships by opening a campus for Asia in Singapore. Michael Rowe, with

> > reporting by P.A.S.

every day. At NSU's School of Business and eurobio (SBE), we understand how versatile you have to be. That's why we've designed graduate business programs that are both ensive and convenient. Programs that teach the prof skills you need-while accommodating the demands of your life.

Versatile. There's too other word for the SBE, with its variety of online weekend, weeklong, and campus- or field-based programs—taught by an extraordinary faculty of schulars and professionals.

· Master's and Doctoral Programs in Business • Executive Education Programs Virtual M.B.A. Program (online)

SOUTHEASTERN

SCHOOL OF BUSINESS AND ENTREPRENEURSHIP-Celebrating 25 years of innovati

Contact us for more information: Phone: (954) 262-5100 or 860-672-7223, ext. 5100

Nova Southeastein University admits students of any race; color, and national or ethnic origin. In Nova Southeastein University is accredited by the Commission on Colleges of the Southern Association of Colleges and School (1886 Southern Lane, Decain, Georgia 3003-4097; Telephore number 404-679-4501) to award backelor's, master's, educational specialist, and doctoral degrees.

International Executive MBA of Georgia Institute of Technology, **INSEAD** given at The Institute for American Universities in



Negotiation Dynamics

28 February - 3 March, 1999 in Fontainebleau 27-30 July 1999 in Singapore 22-23 August 1999 in Fontainebleau t6-19 November 1999 in Singapore

Are successful negotiators born with the magic touch or can negotiation be reduced to the application of rigid axiomatic principles? In the Negotiation Dynamics programme,

Professor Ingemar Dierickx demonstrates that effective negotiating skill hinges rather on careful preparation, analytical tools to diagnose situations, interpersonal skills - and experience.

Drawing on the latest advances in negotiation analysis, as well as the extensive experience of the group of executives from all over the world, Professor Dierickx leads participants through

successively more complex negotiating problems:

 Single issue bargaining Multiple issue bargaining and package deals

Dealing with information asymmetries

 Managing cooperation and conflict in long term relationships.

Participants sharpen their negotiating skills by engaging in face-to-face negotiations, exploring

specific topics such as: Negotiating within your own organisation

Tender offers

· Pricing and procurement

Labour relations

Mergers, acquisitions and joint ventures

Intellectual property rights

Negotiation Dynamics is organised four times a year in both Europe and Asia so that executives, wherever they are, can fit the programme intotheir schedules.

" The course obviously works. Putting the theory into practice. I have just managed to obtain a L I million improvement in a deal for a client - good fun!

Please fax or mail this coupon to Janet Burdillat, INSEAD, Boulevard de Constance, 77305 Fontainebleau Cedex, France. Tel 33 (0)1 60 72 42 90, Fax 33 (0)1 60 74 55 13, E-mail execed@inseed.fr, http://www.insead.fr

 \square I would like to reserve a place on the Negotiation Dynamics Programme (please give dates)

Please send me a brochure on the Negotiation Dynamics Programme

Please send me INSEAD's 1999 Executive Education general brochure

Mr/Ms/Dr/Other

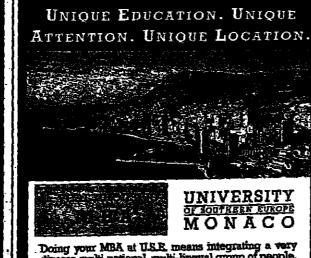
University of California, Riverside

English Language Programs

- II CONVESTION AND AMERICAN CULTURE PROGRAM
- MG. COM. FLUSHEY PROGRAM
- W UNIVERSITY PREPARATION PROGRAM

INTERNATIONAL PROFESSIONAL PROGRAMS

- 2- TO TO-WEEK DAYTIME INTERSIVE TRAINING PROGRAMS
- " & GLOSAL ENVERNMENTAL MAN
- # GES: GEOGRAPHIC INFORMATION SYSTEMS a Sour of Museus bonductors
- BROUGH/SPANISH SPANISH/ENGLISH
- HOLL SUBTROPICAL AGRICULTURE
- Knowledge is the Key to Success!



UNIVERSITY

diverse multi-national, multi-lingual group of people. BA classes total no more than 40 participants from as many as 25 nationalities, meaning that every single discussion gives students a better understanding of other cultures and international business practices!

Contact Crisis Designed or Sentime Ricert Tel: 377 97 985 987 - Fac: + 277 97 985 395 Monaco is also a great place to study!

grandy, audije (1) i zapreza i zapreza i zaproduka a dia pada zapada pada diaka kana kana kana dia kana kana ka

SCHOOLS ADAPT PROGRAMS TO EXECUTIVE SCHEDULES

Alternative programs allow busy managers to take courses without stepping away from their everyday jobs.

nowledge is the coin weekend and evening England offers an MBA by ment's Executive Manage- versity of Bath and their MBAs. NYU's Stem of the realm in the courses; "modules" that distance learning that allows ment Programs offers three Manchester Business School School next June is offering a Information Age, and concentrate intensive dawn- students anywhere in the joint masters programs with in England and at New York business executives know to-dusk schooling packed in- world to develop individu- Tel Aviv University, the University are open only to they need to keep learning in order to get the most out of their companies and their cannels. But who has time to go computer to compute the most out of their companies and their cannels. But who has time to go computer to get the most out of their companies and their cannels. The most out of their companies and their cannels are the most out of their companies and their cannels. The most out of their companies are the most out of their companies and their cannels. The most out of their companies are the most out of their companies and their cannels. The most out of the most out of their companies and their cannels are the most out of their companies and their cannels. The most out of the most out of their companies and their cannels are the most out of their companies and their cannels. The most out of the most out of the most out of their companies and their cannels. The most out of their companies and their cannels. The most out of the most out of the most out of the most out of their companies and their cannels. The most out of the mo back to graduate school?

busy executives to take city and spend several inaway from their everyday jobs. While many courses allow students to earn MBA Individualized demand degrees, an increasing number of schools are offering demands of students, many brief but intense non-degree 'updates" for executives menu of programs, including who may or may not have the flexibility to allow stutheir advanced degrees but dents to tailor their studies to know they need to keep up.

programs take three forms, Warwick Business School at sometimes in combination: the University of Warwick in

tions, often over the Internet. It is not unusual for an ex- MBA by modular study in a many. mands - for knowledge and ecutive seeking an MBA to series of five-day intensive for time - have led business keep working his or her regschools around the world to ular job in one city, take

> To meet the individualized business schools offer a culture.

other country.

their specific corporate or ca-Generally, the alternative reer needs. For example, the

courses that concentrate on specialized subjects. Besides develop alternative educa- courses over the Internet being offered in England, tion programs that allow from a university in another elective modules are available in continental Europe courses without stepping tensive weeks of study in an- and in the Far East. This allows executives whose companies do business in Asia, for instance, to use a week's vacation to study on the ground, amidst the local

> Another new trend is for schools on other continents. At Northwestern University porations by developing in Evanston, Illinois, the Kel-

Warwick also offers an führung in Koblenz, Ger-

Practical knowledge Many corporations partially or wholly support their extion, sometimes with tuition grants, sometimes time off, with real-world experience selves. "We know professometimes both. In return, and examples. This seminar sionals need to have skills to they want business schools to provide practical knowledge that executives can use immediately, as opposed to the relatively theoretical emphasis in traditional business business schools to create education. Many business curriculum alliances with schools have responded to the growing demands of cor-

company-specific programs.

seminar at NYU's Stem cutting edge of the business School of Business created world. specifically for a group of Deutsche Bank private bankers. "The professors at Stern combine the most upto-date academic models gave me the tools I'll be able

cators say they are seeing "refresher" courses and porate executives with those "updates" from senior ex- insights." logg School of Manage- Such programs at the Uni- ecutives who already have

"Adding Value: The MBA An example was a recent skills to keep them on the

Going back to school affords many executives the deep background and big picture they usually don't have time to research themkeep abreast of new directo use everyday in my com-pany," said Mathias Walti, ment," said Rosemary Mathone of the Deutsche Bank ewson, dean of the Stern School's Executive Develop-In search of that kind of ment Program at NYU. "Beuse-it-now knowledge, edu- cause our professors spend more and more demand for the expertise to provide cor-

UPCOMING PROGRAMS IN EXECUTIVE EDUCATION

Continued from page 13

 HARVARD BUSINESS SCHOOL Focused Financial Management Series

May, 1999, Boston May 10-12, Structuring Effective Private Equity Partnerships May 12-15, Valuation

May 16-19, Corporate Pinancial Engineering: Advencing Business Strategies May 19-22, Creating Value Through Corporate Restructuring

Web: www.exed.hbs.edu - E-Mail: executive_education@hbs.edu Tel.: 1 617 495 6555 - Fax: 1 617 495 6999

HARVARD BUSINESS SCHOOL AND IESE.

March 14-19, 1999, Boston and Barcelona Designed for executives with global responsibilities in functional areas, this course focuses on collaborative problem solving in real time. Participants in Boston and Barcelona will collaborate using computer, video, voice and data communications technology.

The International Executive Program
Feb. 28-April 9, 1999, Fontainebleau, France

Apr. 11-30, 1999, Fontainebleau July 4-23, 1999, Singapore A soweek program designed to help executives make the transition from functional to general management. A modular session, divided into three weeks in France and three in Singapore, is almed at candidates who may have a special

Interest in the Asia Pacific region. Mobilizing for Growth June 23-July 2, 1999, Fontainebleau

Executives will learn about how to escape the vicious circle of restructuring and downsizing: how to grow again, meet customer needs in new ways, cut time to market, and identify or create opportunities and seize them.

Tel.: 33 1 60 72 40 00 - Pax: 33 1 60 74 55 00

MBA **PROGRAM** COLLEGE OF WILLIAM & MARY

Enhance your current skills and greatly increase your marketability with an MBA from William and

Phone: (757) 221-2960 Fax: (757) 221-2958 HUNGARIAN LANGUAGE CLASSES AT THE DEBRECEN SUMMER SCHOOL HUNGARY (FOUNDED IN 1927) Winter Course (80 hours) 10-23 January 1999 Super-intensive Spring Course (120 hours) 23 May - 6 June 1999

Summer Course (120 hours, language and culture) 18 July - 14 August 1999 We offer language classes at all levels, with full cultural programme, excursions and full board. Contact Nyári Egyetem H-4010 Debrecen, Pf. 35 Tel/Fect-36 52 489 117 -mail: nyariegy@tigris.kite.hu net_intp://summer06.sum.kts

TAILORING FOR CORPORATE OBJECTIVES

Programs target particular needs of specific firms.

ong gone are the times sharply targeted company- icals

executives on short general of the firm and call for long- company train global man- Miller continues. "This is all management courses open to term partnerships between agers and to encourage man-boosting the demand for companies of all kinds. management schools and Today, the emphasis bas businesses. swung decisively in favor of

ntensive 18-Month

nancial decision-making

itemational Business

earning the global business

practices of one or more

nulti-national corporation

The Chicago Advantage

Located in the heart of

len weeks are spent

working skills within the grams." Professor Paddy Miller at organization around the

IESE (International Gradu- world," says Mr. Miller. ate School of Management of "Globalization is still such the University of Navarra) in a new phenomenon that even Switzerland, has always Barcelona cites an executive major multinationals are program the school is devel- struggling with the restrucoping for the German firm turing needed to come to efforts. "The key to our con-Henkel, which makes chem- grips with the issue. One ex- tinuing development is part-

and household ample is the difficult move nership programs organized Netherlands-based bank Rawhen firms were specific programs that em- products. "The course has from country managers to for and with individual agers to develop their net- company-specific pro-

IMD (International Insti- single-company programs Free University of Amsteratute for Management Devel- for 39 corporate clients, and dam. opment) in Lausanne, placed short executive training courses at the center of its

partner companies include Heineken, Sony, ABB and Caterpillar, "Key subjects at and leadership behavior," Mr. Stamford points out.

bobank, which operates three I happy to send aspiring phasize the particular needs been designed to help the strategic business units," Mr. companies. These now ac. MBA programs for its mancount for up to 45 percent of agers in cooperation with the our total revenues," says Mi-Rotterdam School of Man-chael Stamford of IMD. Rotterdam School of Man-agement, Nijenrode Univer-Last year, IMD handled sity business school and the Another trend is for major

> businesses to create in-house "universities" or "acadethe moment are strategic de- mies." For instance, Daimler! velopment and implementa- Benz recently established a tion, change management corporate university to cover subjects such as management, development, innovation and In some instances, schools knowledge transfer and and businesses are develop- strategy dialogue. Courses ing longer company-specific will be delivered in parmer, programs that enable partic- ship with leading business ipants to earn a degree qual-schools such as Harvard, Inspiring one example is the sead and IMD. M.R.

> > - 11 TO MAN AN FEE

10 mg 10 mg 1

and a service of 🙀

ுக்குக் 🦓

e astrice

化等连续线 建實

1.74.45.5

1.000

The second second second

West very Company

Mary West Marie Co.

A TANK OF THE PROPERTY OF THE

A CONTRACT OF THE PARTY OF THE

The second second

The same of the sa

The state of the s

And I transmit

Mark to meet

Control of the second

A CONTRACTOR OF THE PARTY OF TH

RECOME TO THE WA

HE HOTTEST CARRIED

international localism and

and private institute in Manage matrices or

Design of the same And Desired Proprietty Miles

The Desire of the Party of the

Partie (EM). LI ST WAR BAR Apple Chock of the Contract of

office of call, fax or call

Serie Europe

≥ - ... E .

are now.

The state of the s

Salar Salar St. of

W.

In Global Business, A DePaul MBA Makes A World Of Difference.

18-Month MBA in International Marketing and Finance (MBA/IMF)



It's the world's only MBA program devoted exclusively to international marketing and finance. An AACSBedited MRA that will give you the competitive edge. Offered through the DeFaul Linversity gives you prestigious Kellstadt Graduate School of Business, ranked among

the top ten part-time MBA programs in the U.S. by U.S. News & World Report.

Call (312)362-8811 today. Or return the coupon at right by mail or fax. (312)362-8828.

Internet: http://www.depaul.edu/mbaimf

E-Mail: mbaimf@wppost.depaul.edu

DEPAUL Chicago's University KELLSTADT GRADUATE SCHOOL OF BUSINESS . CHICAGO

access to the largest network of business alumns a Mail to DePaul University Kelistadi Graduate School of Business

Chicago, IL 60604 Faz (312)362-8828



THE JOSEPH H. LAUDER INSTITUTE OF MANAGEMENT & INTERNATIONAL STUDIES

offers students distinct advantages:

"The single best global management experience anywhere." — <u>Business Week</u> Guide to the Best Business Schools

Check us out on the web at: http://lauder.wharton.upenn.edu.

The Wharton School School of Arts & Sciences University of Permsylvania Our 24-month dual degree program An IVISA from the top-rated Whatson School An MA in International Studies from the University of Pennsylvania School of Arts & Sciences Advanced applied language study in eacht language

University of Pennsylvania School of Arts & Sciences

Advanced applied language study in eight languages

In-country immersion programs

International work experience opportunities

An innovative, supportive global network of students, graduates and control of the control of

Additional information and/or application materials available by man at lauderinfo@wharton.upenn.edu Or write to: The Joseph H. Landor formation of Pennsylvania, 256 South 37th Street, Second Floor, Philadelphia 15 Voice; (215) 898-1215; Fax: (215) 888-216

programs in the world, Building just take our word for it.

Darden has been consistently ranked by Business Week magazine as one of the best executive education schools in the world. Each year we deliver over 100 open-enrollment and custom executive education program offerings to more than 4,000 executives and practicing managers from 500 organizations worldwide. Programs range from 3 days to six weeks in duration.

☐ Developing Managerial Excellence:

☐ Managing Critical Resources ☐ Managing in the Global Business

Environment

-Leadership and Change Series T Creating and Sustaining the

High-Performing Organization Creating the Future: The Challenge

Performance Managing Individual and Organizational Change

-Marketing and Sales Series ☐ Business-to-Business Marketing

Management ☐ Channel Management for Business-

Conceptual Tools and Strategic

Perspectives

☐ Sales Management and Marketing Strategy

-Financial Excellence Series

Value and Reducing Risk ☐ Financial Management for Non-Financial

Implementation

☐ Multiparty Negotiations (designed to follow Bargaining and Negotiating)

and Information

Service Operations Strategy

Developing Leadership Capability in the Corporate Aviation Function ☐ Managing the Corporate Aviation Function

of Commerce and Industry fax: 33 1 46 92 49 91 E-mail: laffaille@edu.essec.fr Address: 🖸 personnal 🚨 professional 🚅



AN ANTERIOR STATES OF THE STAT

Kellogg Executive Education Chosen Time and Again

As a decision-maker, you carefully assess the implications of the choices you make. The same process applies when you consider executive education.

Our dynamic professors and innovative curricula are the reasons why Business Week magazine recently chose Kellogg as one of the top three providers of executive education in the nation.

Make the choice that will make a difference for you and your organization. Choose Kellogg.

NEGOTIATION STRATEGIES FOR MANAGERS November 29-December 2, 1998 or March 14-17, 1999

CORPORATÉ FINANCIAL STRATEGIES FOR CREATING SHAREHOLDER VALUE

February 14-19, 1999



Northwestern

University

Kellogg

Call 847-467-7000 today for an informative brochure

Kellogg Graduate School of Management, Executive Programs Northwestern University, James L. Allen Center Evanston, IL 60208-2800

Ph: 847-467-7000 Fax: 847-491-4323 Web Site: www.kellogg.nwu.edu E-mail: ExecEd@nwu.edu. ☐ Send me information on the program(s) I have selected Fax/mail to: Executive Education, The Darden School Foundation, University of Virginia, P.O. Box 6550, Charlottesville, VA 22906-6550. Phone 884-924-3000 Fax 804-982-2833 Email Darden_Exed@Virginia.edu Home Page http://www.darden.virginia.edu/execed/ State/Country _ Zip/Postal Code

Cultures

Business Administration

-General Management Series ☐ The Executive Program

A Program for High-Potential Managers

Manufacturing Management Program: Developing World-Class Capability

of Transformational Leadership Leadership for Extraordinary

Power and Leadership

to-Business Marketers ☐ Fundamentals of Pricing Strategy: ☐ Strategic Marketing Management

Appraising Strategic Alternatives: Creating

Managers ☐ Mergers and Acquisitions: Strategy and -Strategy and Organizational

Effectiveness Series ☐ Bargaining and Negotiating: A Learning Laboratory

☐ Creating Successful Alliances and **Partnerships** ☐ Service Excellence: People, Process,

☐ Strategic Management for Line Managers Human Resource Forum: Key Strategic Human Resource Issues for the Next Century

Information Hanagement

utive Learning and MBA programs. 10 things to know about Theseus: 1. We are young and experienced. 2. We are a leading provider of basiness driven Action Learning 3. We offer a one year MBA program in

FRENCH IN PARIS Centre Opéra

For company personnel

4. We have a client rester that includes Moo Hobel, Johnson & Johnson, Falkaragen, etc. 5. We are experts in Knowledge Hanagement 6. We focus on future technology trends 1. We have an international faculty network 8. We offer customized executive programs

TEL +33-1-48-016146 FAX +33-1-42-463715 ;

INTERNET LanguesCulturesl@Compuserve.com

IO. Four business matters to us Turners, BP 1.67 - 06993 Sophia Antipulis Cdx - France Tels: +33(4)-92.94.51,80 Fear: +33(4)-93,65,38.37. F-mail: hege @ thesees.fr - website: www.theseus.fr

9. We are located in Europe's biggest individually park

ESSEC EXECUTIVE M B A

■ 28 nationalities.

Portrait of today's 104 participants:

■ 70% have a Master's or PhD, ■ 80% are sponsored by their companies, ■ Average age: 34 years old.

GROUP ESSEC is the first, funding an estimate of a management accredited by the AACSP GROUP ESSEC private School of Management a affiliated to Versailles Val il Uise - Yvelines Chambes i

* The International Association for Management Distraction Your contact: Maud Laffaille, 33 1 46 92 49 71

O YES, I wish to receive the brochine of the ESSEC Executive MBA

INTERNATIONAL BUSINESS EDUCATION

TO USE IT WELL, SHARE KNOWLEDGE

Companies' ability to gather data has multiplied, but do they know how to use it?

ustomized solutions" is the business mantra of the global marketplace. Around the world, companies share the vision that they must tailor their products and services to fit individual needs - or risk losing cusformers to a company that can.

In this game, information means power, but today it's no longer enough for a company to collect and store data. "The key is not in gathering but in creating, disseminating and issing knowledge to fulfill the company's objectives," says per Murray, a research fellow with the Information Systems Research Center at the Cranfield School of Manement in the United Kingdom. "Since companies can't phig their employees' heads into a computer ... they have to ilevelop processes and competencies to manage the knowledge throughout the enterprise."

Staying competitive:

By sharing knowledge, Mr. Murray adds, companies are more likely to cut down on duplicated work and repeated inistakes. "In an era of change, the faster a company can learn from its mistakes," he says, "the better the chance that it will be one step ahead of its competitors."

To succeed, businesses need a constantly renewed supply of knowledge. But technology alone is not the key. "Knowledge management requires leadership and an awareness that the impact of knowledge is greater if people link together and share what they know," says Paul Tate, executive editor of information Strategy, an Economist business publication. It is a competence that is intuitively important and intellectually chisive — and critical to business performance. "We are in beginning stages of a knowledge revolution," says Mr.

The Dutch telephone company KPN is convinced that knowledge management is "the next stage in the evolution of business, a competence to look for in employees in the future," says Kees van Zijl, KPN's general manager of Telesolutions Innovation.

Award presented by Information Strategy to pioneers in knowl- agement next year. The London School of Business is ment gap. edge management, organizes internal knowledge management semmars and markets this know-how to clients who request it. iLab laboratory and has made knowledge management a The ability to inspire people to share knowledge with others major part of its Strategic Leadership Program.

In France, the Theseus Knowledge Management Comfor reasons of a mutual benefit is soon going to be as important to a career in business as an MBA," says Mr. van Zijl.

Encreasing awareness

 $\mathcal{F}^{\mathrm{ad}} \mathcal{F}$

Ė

200

100

11.

الم المارية

1375 1356 1456

. Finic Hate

A recent survey of 260 European firms conducted by Information Strategy, Xerox and Cranfield, found that over 60 percent believe knowledge management is a key driver in knowledge management to rise from 3.3 percent of revenue to 5.5 percent of revenue by the year 2001.

shifting their focus to knowledge management. Cranfield, for

UPCOMING PROGRAMS IN EXECUTIVE EDUCATION

Continued from page 14

 International Graduate School of Management OF THE UNIVERSITY OF NAVARRA (IESE)

April 18-30, Sept. 26-Oct. 1, 1999, Barcelona

An executive educational course aimed at nurturing the entrepreneurial spirit.

Web: www.lesa.es - E-mall: simpson@ese.edu Tel.: 34 93 253 4200 - Fax: 34 93 253 4343

INTERNATIONAL INSTITUTE FOR MANAGEMENT DEVELOPMENT (IMD)

Building on Talent Module 1: Nov. 22-Dec. 4, 1998, Lausanne

Module 2: Feb. 28-March 5, 1999, Lausanne A general management program designed specifically for fast rising young managers, this course includes three weeks at IMD and three months of distance learning, as well as applied project work at the participant's organization.

Senior Executive Forum Feb. 24-27, 1999, Lausanne

A program that gives senior managers an opportunity to discuss the issues involved in making acquisitions and strategic alliances. Discussions will be held with their peers and selected IMD faculty. Web: www.imd.ch - Tel.: 41 21 618 0111 - Fax: 41 21 618 0707

 KELLOGG GRADUATE SCHOOL OF MANAGEMENT, NORTHWESTERN UNIVERSITY

Managed Care Strategy Feb. 28-March 3, 1999. Evanston

The theory and evidence of managed care will be discussed. along with the strategic frameworks both in terms of the healthcare marketplace and the organizational boundaries of the firm. Additional topics will include the role of physicians and customer service.

Value-Based Management: Linking Strategic Planning. ment and Compensation March 28-31, 1999, Evanston

The program will cover the creation of an ownership-oriented culture, the evaluation of traditional and new performance metrics and ways in which value be - i management strategies can be incorporated into the partic - rt's organization.

Continued on page 16

The company, which is the 1998 recipient of the Knowledge example, is planning to add courses on knowledge mancurrently researching knowledge management within its

petence Center, part of the Theseus International Management Institute, bases its approach to knowledge management on multidisciplinary research in fields including initiated business-environ-necessary to cream environsocioeconomics, philosophy and organizational theory. Seminars focus on the definition of knowledge management and how it contributes to value creation in business. The Theseus their ability to develop a competitive edge and increase MBA on Innovation, Strategy, Information and Technology profits. Companies said they expected their spending on is a program designed to build a bridge between management MBA on Innovation, Strategy, Information and Technology and information systems specialists. The High Potential Professional management seminar also looks at topics such . For this reason, a number of management schools are as practical knowledge management and corporate strategy.

THE GREEN IN THE BOTTOM LINE

Schools are incorporating "sustainable development" into curricula.

or many corporations, red and black are no longer the only primary colors on the bottom many executives, no matter environmentalism. Some the new context of business, business schools are trying to

help clear their vision. Government regulations, new concepts of corporate citizenship and enlightened views of sustainable development have all become factors in leading companies around the world to embrace environmental strategies and practices. Business and industry in the 21st century must be not only competitive but also accountable, accord- new economics, ecology and ing to the United Nations Environment Program.

ports done for the United Na-ship, adopt better environmental tures, are the topics covered policies, even many con-scientious CEOs "lack a clear understanding of sus- stitute study singled out eight tainable development and traditional MBA programs. show virtually no comprehension of the triple bottom- have expanded to embrace a line agenda of economic, environmental and social value added (or destroyed)."

Many business schools are responding to this manage-

The World Resources institute's Management Institute for Environment and Business found several dozen business schools ecutives and managers with around the world that have the skills and inowledge ment programs. Some are nontraditional, such as the sustainable organitations." masters program in Responsibility in Business Practices at the University of Bath School of Management in England,

course, modules tackle issues curriculum. untypical of a traditional as an MBA." says Judi Mar- School of Management, how well-intentioned, are shall a professor in the Bath

> While many companies want to adopt better policies, there is a

tack of understanding development

sustainable development. sustainable corporate man-However, a recent study of agement, humanity and en- business courses. Max stitute is currently conductcorporate environmental re- terprise, corporate citizendiversity and tions concludes that while difference, globalization re-many companies want to visited, self and world fu-

> over the two years." The World Resources Inall in the United States, that "business and environment" concentration. For example, the University of Michigan Business School, in conjunction with the School of Natural Resources and Environment, offers a three-year Corporate and Environmental Management Program designed to "equip leaders, exmentally and ec nomically

Some business schools, instead of or in addition to concentrations in environmental studies, try to integrate environmental issues

positioned as a business everywhere possible in the For instance, the Univer-

while offering electives with color-blind when it comes to program. "Globalization and an environmental content. threads issues of sustainable business and environment throughout its general manronmental issues are imporlenges." says Alan Beckstein, a professor at Darden.

> one of the first U.S. business and company hiring pracschools to combine the study of the environment with Bazerman, who chairs the Environmental Research study on what recruiters for Center at the School of Man- leading corporations look for agement, says, "Our goal has in terms of environmental been to diffuse environmen- education and expertise. The tal knowledge to the wide report will be available, variety of students at Kellogg when completed, on the in-

"Though the program is and concerns anywhere and vironment issues. Students see environmental materia) filtering throughout the curriculum. Just like all of our line. There's also green. But business qualification such sity of Virginia Darden MBAs, our students who have been exposed to environmental curricula are taking jobs in a wide spectrum

> Even if business schools are producing graduates who agement program. "Envi- are more sensitive to environmental issues, that does tant to business. We feel that not necessarily mean that all responsible business lead- companies are giving then) ers need to understand any special consideration in today's environmental chal- recruiting. The World Resources institute study found that "there is frequently a Northwestern University's disconnect between a CEO's J.L. Kellogg Graduate vision of the link between School of Management was environment and business. tices.

The World Resources Ining a "Green Recruitment" rather than simply to those stitute's Web site: http:// who have an interest in cn- www.wri.org/wri.

Peggy Salz-Trautman Study at Sotheby's in London A WESTERN-STYLE MBAIN SHANGHAI

The program is a joint project of the city government and the European Union.

1995. A joint project of the Shanghai government and the European Union, the pro- only school where the entire Junior managers gram is currently sponsored by 50 international and ion is to help China integrate into the world economy and government and private en onment through the Euroenhance commercial links trepreneurs — regularly pean Union-China Junior
with Europe by providing come together in the same Managers Program.

William Fischer, executive schools anywhere, and we are guided by an academic anywhere else."

council that includes repreof IBSE, IMD, Instant, Lon-dra Business School, SDA wings for the next graduation from, Nijemode Univer-ceremony. ty, Universitätsseminar der

ress School and Shanghai Raotung University." ocus on China's economy the 18-mouth program aims companies.

ferentiator of who we are and the institution. what we do is that we are the thanagement know-how.

Class and engage in active Open to EU nationals bediscussions about the ecotween 25 and 37 years of age,
nomic and managerial situthe program offers training in

president and dean of asset for us, as it provides us CEIBS. "We benchmark with insights into the comdurselves against the best plexities of managing in China that are unobtainable

The school has already sentatives from the faculties graduated 119 MBAs, with

In addition to MBA Winschaft, Michigan Busi- courses, the school offers executive MBA courses and executive development short courses for representatives from Chinese or joint venture

tid produce managers who
will enhance China's domestic commercial development. Next year, CEIBS is sched-All courses are strongly re- uled to move from its temlated to the Chinese econom- porary site at Shanghai Jiaoincentification in the continuous continuous

WELCOME TO THE WORLD OF ITM

IIM Tourism and Management

An exclusive, private institute in Semmering, Austria, Europe

* A Z-year diploma program taught in English with official recognition

* Dynamic international faculty team and multicultural student body

Comprehensive associate programs with academic degrees

* Bachelor Degree Programs with partner universities in the UK and USA

☆☆ THE HOTTEST CAREER CHOICE OF THE 90's ☆☆

International Institute of

spectrum of the Chinese ma- Meanwhile, young European year period in which the pronagerial community - state- businesspeople can prepare gram will be offered. Chinese companies. Its mis-. owned enterprises, foreign- themselves for operating in invested enterprises, Chinese the Chinese business envir-

international quality busi- ation in the country," says business Chinese and work riess school in China," says Mr. Fischer. placements in Chinese "This is an extraordinary companies or Sino-European

hina's first Westernstyle MBA program,
the China Europe Inthreational Business School
tion.

(CEIBS), was founded in Perhaps the strongest dif-

A total of 225 participants will be trained over the five-

More information on the CEIBS MBA program can be obtained from their Web site: www.ceibs.edu.

More information on the EU-China Junior Managers Program can be found on the Hame Polytechnic (Finland) Web site: www.hamkk.fi/mplacements in Chinese ternationalprojects/euchina.

INTENSIVE FRENCH COURSES IN THE HEART OF FRANCE Open all yeard round, all levels CETTLAN VICHY

In patnership with the Universities of Clemont-Ferrand
"Adult course." One to one nution. "Teacher unitum courses." Master of
French as a foreign language. "Courses for Juniors aged 12-17
"Estamination centre. D.E.L.F., D.A.L.F., C.L.P.
Contact. Marie FRADIN

Cartal B.P. 2678, 14, res Martichal-Foch, 03206 VICHY Codex-France
Tel: 35 4 70 58 82 58 - Par. 35 4 70 58 82 59

c-mail: 106112.1000@compuserve.com Internet: http://www.cavilam.com

MBA · MA · BBA · BA · AS

International Business, International Hotel & Tourism,
International Relations & Diplomacy, Information Technology,
Public Administration, Business Communication,
Pre-Medicine & Psychology,
Campuses in Florida, London, Heidelberg, Paris, Strasbourg,
Madrid, Engelberg & Leysin (Switzerland) Entry January, May & September SCHILLER INTERNATIONAL UNIVERSITY

Dept (IHT), 51-55 Waterloo Rd, London SE1 8TX Tel: +44 171 928 8484 Fax: +44 171 620 1226 www.schillerlondon.ac.uk

MA in Art Business Designed to enhance your career

in the commercial art world. For more information please contact:

Sotheby's Institute SOTHEBY'S 12: +44 171 462 3232; Far: +44 171 580 8160 INSTITUTE 6-mail: Mail@sothebys-institute.edu

THE BATH MBA Hard currency around the world

OVER 20 YEARS' EXPERIENCE IN MRA PROVISION

ESTABLISHED, INTERNATIONALLY RESPECTED MANAGEMENT SCHOOL A HIGHLY RANKED UNIVERSITY.

business qualification: the Bath MBA. The University of Bath School of Management is one of only five British MBA Schools to receive top funding Council ratings for both reaching and research. So you can be sure of excellent teaching,

programme content and academic support. All 3 variants of the Bath MBA, FULL-TIME, EXECUTIVE and MODULAR, are accredited by the Association of MBAs.

For full details, including our regular Open Days/Evenings, contact us quoting Ref. IHT1/99. Tel: +44 (0) 1225 323432 Fax: +44 (0) 1225 826210

Email: mba-info@management.bath.ac.uk http://www.bath.ac.uk/Departments/Managemen School of Management, Dept. HT101, University of Bath, Claverton Down, Bath BA2 7AY.



INTERNATIONAL UNIVERSITY - PARIS

for 30 years, offers students an American university education.

BBA - MBA - BA - MA

· CAMPUSES IN EUROPE AND IN THE U.S.

SCHILLER INTERNATIONAL UNIVERSITY 32, bunleyard de Vaugirard - 75015 Paris

Accredited Member ACICS S.I.U., established in Europe



EXECUTIVE MBA PROGRAM

 SPECIALIZATION IN INTERNATIONAL BUSINESS AND INTERNATIONAL RELATIONS AND DIPLOMACY FULL-TIME AND PART-TIME PROGRAMS

· ENTRY IN FALL, SPRING OR SUMMER

TEL: (33) 01.45.38.56.01



INTERNATIONAL



The European Institute of Purchasing Management

The Centre of Purchasing Excellency Created in 1990 in response to the increasing demand from industrials for Purchasing tran-ing. The EPM desi leading edge, specialised training in Purchasing and, adapting to the needs of the profession, proposes networking acmities enabling professionals to meet, exchange best practices and develop their common knowledge.

Training The first European part time MBA specialised in Purchasing strategy designed train purchasing professionals to become highly qualified executives.

heavish projects: 14 minister motules Programme duration from 18 months to 3 years. Sessions begin in Jaruary of each year. Modules are also available "a la carter". The Certified Advanced Purchasing Course (CPAC) deficated to newcomers in the Purchasing Lincon. A concentrated 3 week programme (1 week/month) treating subjects from the definition of requirements to sophisticated tools. Two sessions per year, spring and autum. Tablor Made programmes are as their name implies, responding to specific company

Networking The Annual Purchasing Conference. This year's thems: Developing long term supplier relationships while avoiding risks" - 10-11 December 1998.

The European Round Table for Senior Purchasing Executives, brings Senior Executives together around a specific subject with workshops, presentations, ...

The Sector Clubs bring Purchasing professionals together from the same business sector to meet, exchange dest practices, and develop common projects.

For all Information contact us in: Tet 90 33 (0)4 50315678 Fax: 00 33 (0)4 50315680 Email. eipm@cipm.org

ESSEC

EXECUTIVE MBA

Portrait of today's 104 participants:

28 nationalities,

■ 70% have a Master's or PhD,

■ 80% are sponsored by their companies, Average age: 34 years old.

GROUP ESSEC is the first European school of

management accredited by the AACSB*. GROUP ESSEC, private School of Management affiliated to Versailles Val d'Oise - Yvelines Chamber

of Commerce and Industry. The International Association for Management Education.

Your contact: Maud Laffaille, 33 1 46 92 49 71 Fax: 33 1 46 92 49 91 E-mail: laffaille@edu.essec.fr

_	

	NameSurname
	CompanyFunction
	Address: D personnal D professional
	PostcodeCityCity
	Country
	CONTROL STATE STAT

BBA: Bachelor of Business Administration MBA: Master of Business Administration

BBA: four-year undergraduate degree (full-time) starting September or March.
MBA: one or two-year graduate degree (evening classes) starting October, January or April.
Concentrations and/or certificates:
- International Business Management,
- European Management and Communication,
- Global II & Jelecommunication Management.

The Number One Business School in Brussels Global programs for ambitious students idated by the University of Wales, U.K.

UNITED BUSINESS INSTITUTES

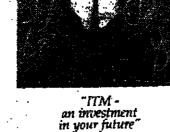


Avenue Marnix, 20 B-1000 Brussels - BELGIUM Phone: +32-2-548 04 80 Fax: +32-2-548 04 89 E-mail: into@ubi.edu Internet: http://www.ubi.edu

"Magister/Magistra (FH)" in Austria and * Challenging career opportunities worldwide For more information cell, fax or e-mail to: ITM head office

The ITM advantage for high school graduates:

Plaristengasse 1 3500 Krems, Austria, Europe Tel: +43/2732/84633, Fax: +43/2732/847636, e-mail: ltm@wvnet.at Visit our homepage: www.krems.at/itm



the control of the second state of the control of t

PAC

Participating in fairs, like

tional Business degree for

For candidates, they offer

a chance to compare several

good place to meet alumni. MBA wannabes like to talk

to people who have gone

through the experience they!

are considering. "We get alums to go," Mr. Brandon

says, "because they get dif-

ferent questions and are often

better prepared to answer

The many MBA fairs now

filling the calendar are doing

land-office business. Those

organized by the Kaplan Educational Centers, called

Euro-MBA fairs, visit five

European cities (London,

Paris, Amsterdam, Munich

Graduate Management Admissions Council, in Wash-

ington, D.C., hit a half-dozen

U.S. venues and will come to

Europe (Paris, Frankfurt and

grown since its maiden tour

last year. From 90 schools,

the count rose to 115 this year.

Matt Symonds, director of the

Paris Kaplan Center, says 140

will participate in 1999. Last

year's attendance for five

towns hit 3.100; after the first

two fairs in London and Paris

this year, intake is already

2,800. Mr. Symonds predicts

Joshua Jampol

NIMBAS

THE UNIVERSITY OF BRADEORD

Executive MBA

Two-year part-time study programme

leading to the prestigious MBA degree

from the University of Bradford, UK

Seven 9-day sessions y/Sunday/one working week. Samurday sherlands, mo in the UK, mo in Germ

Intensive interaction with distinguished

international faculty The next two-year programme starts 4 September 1999

NIMBAS & AMBA (London) accredited

Telephone: +31 (0)30 230 30 50 Fax: +31 (0)30 236 73 20

NIMBAS

SRADUATI SCHOOL OF MANAGEMENT

Nieuwegracht 6, 3512 LP Utrecht, The Netherlands

MBA Minimersity

Your M.B.A. in PARIS and the U.S.

The best from Europe and America

for your graduate studies in International Management

M.B.A. University is a graduate program of Management created in 1986 by the Franco-American Institute of Management (I.F.A.M.) and developped in association with leading U.S. Universities.

11 to 16 months of study 4 m Paris, France © 7 to 12 in the U.S.

October to September or December

2 DIFLOMAS M.B.A. (Moster of Business Administration) from AACSB accredited American Universitie
 Graduate certificate from M.B.A. University.

M.B.A. University/IFAM, 19 rue Cépré, 75015 Paris. Tel.: 01 42 73 26 53 — Fax: 01 47 83 31 72

ROTTERDAM SCHOOL OF MANAGEMENT

of Eratmut University, consistently ranked among the European top

five. The Economist's "Which MBA!" described the RSM as impracies

iment, please contact the Admi

4,500 in all for 1998.

Kaplan's numbers have

Madrid) this month.

GMAC fairs, run by the

and Madrid).

than admissions directors."

DESPITE THE INTERNET, MBA FAIRS ARE STILL A MUST

Web research has made students smarter shoppers.

providers, key factors in re-cruiting and forums where MBA fairs? schools and students can meet. New on-line capabil- Face time ities however, are giving Says Anthony Birts, MBA Groupe ESC Grenoble. MBA hopefuls most of their program director at the Uni-information even before they versity of Bath School of arrive at the fairs. Yet despite Management: "There's a cer- providers side-by-side in one the internet, schools and stu- tain message you can't put on afternoon. They are also a Rients still flock to them.

smarter shoppers of today's feel of the school. They want they started out by research- see if they fit in our program. ing us on the Net," notes We look at the person in-the-John Mapes, MBA director round. You don't get that by at England's Cranfield reading applications on the School of Management. Net. Face-to-face visibility "You can see it in the ques-tions they ask, like, 'What's Visibility is vital a your staff turnover?' These ness-school fairs for the same All around the world years ago, you got basic stuff ness: There's still no substiyou offer?"

Today, all the basics are will survive. on-line, and it shows a woeful lack of preparation if the Net and fairs; you need you're unaware of them both, says John Brandon, when you talk to schools. director of admissions at Management institutions are Clark University Graduate investing more in on-line ser- School of Management in vices, which help boost their Worcester, Massachusetts.

nternational MBA fairs images as cutting-edge playtake place in the United ers. Big campuses, like Stanadvertising, is important for L States, Europe and Asia ford, that deal with thousands name recognition. "We don't every year. They are major of applications, push people necessarily recruit lots of marketing tools for MBA to use them. And students are people, it's more important that students see your name," notes Judith Bouvard, who runs the Master of Interna-

the Internet or in a brochure. The Internet has made People come to fairs to get the Everyone says to know if they fit in. And we

Visibility is vital at busiare the right queries, but three reason it's necessary in busi-Take 'How many electives do tute for personal contact. As long as that is a factor, the fair

"It's not either-or between

RICHMOND

THE AMERICAN INTERNATIONAL UNIVERSITY IN LONDON

American MBA in central London...

- Go for the 12-month Fast-Track MBA
- Network with our global student body Gain international job experience via internships
- Compete for Richmond's Scholarship Awards Start in January, May or September
- BA, BS, & MS offered in Syst. Engineering & Management

Please contact the Office of Graduate Admissions: 16 Young Street, Box IHT, London W8 5EH, UK Tel: +44 171 368 8475 Fax: +44 171 376 0836

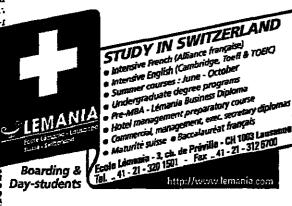
E-mail: grad@richmond.ac.uk http://www.richmond.ac.uk ...A truly international experience



hands on environment, working on real world problems with students from more than 120 countries. You'll be prepared for success in the

LONDON

110 Marylebone High Street London W1M3DB, England Toll-free: UK-(0800) 100-777 Tel: (0171) 467-5600 • Fax: (0171) 486-0642 www.aiuniv.edu



How can you be sure you'll choose the right MBA / Executive **Program?**

Executive Education Casebook (+65 ptp)

Call us on +44 1 487 823 546 and ask for our Subscriptions Department, or email us at subscriptions@ciconLo

TA COUNT IT I'M I'M GOTS OF THE PARTY AND Win a £10,000 Scholarship from the Association of MBAs and Hobsons

UPCOMING PROGRAMS IN EXECUTIVE EDUCATION

Continued from page 15

KELLOGG GRADUATE SCHOOL OF MANAGEMENT

Winning Strategies for e-Commerce April 7-10, 1999, Evanston, Illinois

The session presents a conceptual framework that focuses on the fundamental shift from an industrial-based economy to a customer- and information-centric economy. It will also explore the impact that this transition has on value creation.

Web: www.kellogg.nwu.edu Tel.: 1 847 491 3300 - Pax: 1 847 491 5071 LONDON BUSINESS SCHOOL

(in partnership with Harvard Business School)

May 16-19, 1999, London Led by professors from both the LBS and HBS, the seminar alms to provide a global perspective to the discussion and assessment of the total food system, from genes to farms to supermarkets. Longrange planning and coordination in a changing market structure will be emphasized.

Managing Professional Services: The Frontier May 30-June 4, 1999, London

A leading expert, David Maister, together with a team from LBS, will examine the frontier issues in the field. The program will also focus on the environment in which professional services operate and on the leadership skills required to manage professional services effectively Web; www.lbs.ac.uk

Tel: 44 171 262 5050 - Fax: 44 171 724 7875 STANFORD GRADUATE SCHOOL OF BUSINESS

Leading and Managing Change Jan. 24-Feb. 5, 1999, Stanford, CA

Designed for senior executives bombarded with new ideas and demand for change within their organization. The program will explore the key role that leadership plays in effecting change. Managing Teams for Innovation and Success March 22-27, 1999. Stanford, CA

A new approach to enhancing organization effectiveness through the use of teams, providing hands-on skills and tools to increase responsiveness and innovation. Web: www.gsb.stanford.edu - Tel.: 1 650 723 2146

● THESEUS INSTITUTE:

High Potential Professionals Program January-June 1999, Sophia-Antipolis, France The five-month program, which intends to give participants the concepts, tools and techniques required for management in the information Age, is built around three week-long sessions at the school and two distance learning modules over two months. The program focuses on entrepreneurship, teamwork and leadership and applies the knowledge acquired through a method Theseus calls "action learning."

Web: www.theseus.fr - E-mail: info@theseus.fr Tel.: 33 4 92 94 51 00 - Fax: 33 4 93 65 38 37

 THE WHARTON SCHOOL OF THE UNIVERSITY OF PENINSYLVANIA Creating Value Through Financial Management

Jan. 31-Feb. 5, 1999, Philadelphia Evaluating the financial consequences of management decisions. Issues include capital structures, diversification, risks, capital budgeting, financial policy and rate of return on investment. Critical Thinking: Real-World, Real-Time Decisions March 28-31, 1999. Philadelphia

How to make better management decisions, whether simple or complex or data-intensive. Strategies for properly defining problems, identifying tradeoffs and choices. Tel.: 1 215 898 1776 - Fax: 1 215 898 2064

CRISIS HITS ASIAN STUDENTS IN THE UNITED STATES

Business groups, schools and the U.S. government offer help.

United States.

United States.

he current financial crisis has taken its toll on Asian students at

dents were hit by a double executive director of the laborative effort on the part nents) directly from Kore S. U.S.-ASEAN Business of governments, educational With the support of the Business of governments, educational Council. "First, those sup- institutions, business and fiported by the governments nancial institutions to ad-

found their stipends cut as governments scaled back spending to trim budgets to Asian enrollment in the meet the IMF [International Monetary Fund] suggestions. Second, the depreciation of their currencies meant that students being and government officials suddenly faced an effective term implications for Amerdoubling in the cost of their ican-Asian relations if Asian

schooling."
According to a 1997 report by the New York-based institute of International Education (IIE), 57 percent of the estimated half million foreign students in the United States are from Asia.

Foreign students spent \$7.1 billion on tuition, room and board in the United States each year.

Drop in enrollment stitutions that offer Intensive tries for generations to come. in Thai enrollment and a 77 spring semester. This is an ominous sign, as many for- Finding solutions degree programs in the fall. United States are from five Asian nations.

Last March, IIE, the As- year until spring. The sociation of International Academy of Art College i Educators (NAFSA), the San Francisco may open U.S. colleges and universi- American Association of Korean-based bank account ties, but help is on offer from Collegiate Registrars and into which parents can pay a number of different Admissions Officers, the tuition. The school would College Board and the Coun- either retain the currency un-"In many cases these stu- cil of Graduate Schools re- til its value improves or use leased a "Call to Action" the funds to buy supplies impact," says Joseph Hayes, statement asking for a col- (such as computer compo-

Freeman Foundation, the IIE has created a new financial dress the long-term impact of assistance program that is the Asian financial crisis on providing \$7.75 million to Asian enrollment in the fund 1.400 zero-interest loans to students from Indonesia. South Korea. Malaysia and Thailand. Beyond enrollment reductions and financial hardship NAFSA is administering for the institutions, scholars

the new ASEAN Student As supported by their families also worry about the long-sistance Awards Program with funding through the U.S.-ASEAN Business Council from corporate and students stop studying in the foundation sponsors, and with assistance from the "Students familiar with United States Information more than one culture are invaluable assets in today's Agency. The program business and political provides supplementary world," says Keith Geiger, grants of between \$1,000 director of the United States \$5,000 to assist students Information Agency (USIA). from Malaysia, Indonesia, "The educational ties, appre- Thailand and the Philippines ciation for and understanding of American institutions and policies that the students take in the present academic home with them will affect year.

English Programs (IEP) to USIA recognizes that our Korean students with fundforeign students. The survey educational programs are in- ing from the U.S.-Korea uncovered a 54 percent drop vestments in the future lead- Business Council, the Korea ers, not only of the United Society and the Korean percent drop in Korean en- States, but the whole American community. "This rollment during the 1998 world." is truly an unprecedented

eign students take IEP Earlier this year, the IIE Hayes. courses before embarking on asked more than a hundred U.S. colleges and universi- U.S. Immigration and Nat-More than 60 percent of stu- ties about solutions they have unalization Service has redents enrolled in IEPs in the put in place to minimize the laxed employment regulaimpact on Asian students. A tions for some foreign full 71 percent are offering scholars. Students from Indelayed tuition fees. Other donesia, South Korea solutions include on-campus Malaysia, Thailand and the

ships. students, and Harvard Col- loads to offset the burden of lege in Massachusetts exten-employment.

ded its tuition deadline this

The second of th E ...

And the state of t

State to the Comment

The state of the state of the

The state of the s

Edit and the first

22 Table 2 to 10 1 10

who would otherwise be unable to continue them studies IE recently polled 195 in- contact between our coun- A similar NAFSA program is available to South

is truly an unprecedented partnership of public and private initiative," says Mr.

- Also doing its part, the jobs, deferred admission. Philippines who are suffering loan payment defends in the found financial hardship, who loans and more scholar- are not on a scholarship and ships. · who have permission from For instance, New York their schools, can now seek University has instituted a full- or part-time employflexible-installment plan for ment on or off campus and some of its 149 South Korean apply for reduced course

ليستني المستخدات المحافظ الأراج الجاج الانتراب السابح

"INTERNATIONAL BUSINESS EDUCATION" was produced in its entirety by the Advertising Department of the international Herald Tribune. WRITERS: Julia Clerk in San Diego; Tim Harper in New Jersey; loshua Jampol and Michael Rowe in Paris; Peggy Salz-Trautman in Siegburg, Germany; Pamela Ann Smith in London. PROGRAM DIRECTOR: Bill Mahder

In Rome, the University offers degree programs leading to a Master's in: Government and Politics

(M.A.) with a specialization in International Relations and Comparative Government

Business Administration

(M.B.A.) with specializations in

International Finance or Marketing Language of instruction: English

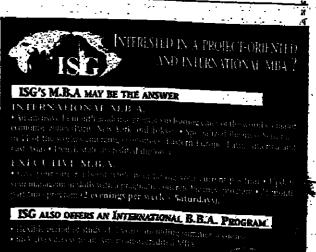
> Accredited courses Part time or full time Evening courses offered

Please call +396-636937 for information or e-mail: mcquill@stjohns.edu



ST. OHN

NIVERSITY



REINFORCE YOUR INTERCUTURAL MANAGEMENT-COMPETENCE IN OUR MBA-PROGRAMS AT THE FACHBOCHSCHULE FÜR WIRTSCHAFT BERÜN!

■ TEENAGE PROGRAM IN BIARRITZ

MBA European Management a 14-month full-time program in GERMAN-Chinese MBA

Facilitochechale (I): Whitechait Barlin / Berlin Bohool of Economics
Badereche Str 5051, D 10825 Barlin 4-mail: mbellitus-barlind, internet www fin-borind,
Badereche Str 5051, D 10825 Barlin, 4-mail: mbellitus-barlinde, internet www fin-borinde,
Badereche Str 5051, D 10825 Barlin / Badereche, W-48 30857 89 282250, B-48 30857 89 28250, B-48 3085



Postgraduate Diploma

The Postgraduate Diploma in European Management (taxation and law) is a one-year course in co-operation with RAG BILDUNG GmbH / Benedict School Duisburg - the

For further information or an appointment please contact the

State University of New York Non-Degree/Certificate Programs

Customized Program International Micro-MBA

of Management Study Take MBA courses in your area of -Visits to Western New York

RAG BILDUNG GmbH Bénédict School Sprachen Wirtschaft EDV



causing an increasing demand for experts in the field of taxation and law

(Notherlands) and Bournemouth University (UK) The next one-year programme starts 18 January 1999

Postgraduate Secretary Telephone: +49-2066 25 22 88 Fax: +49-2066 25 22 79

Bénédict School Duisburg Baumstr. 31 47198 Duisburg

University at Buffalo

Certificate Program -Cain understanding for sound business pudgements and decisions •Three week intensive program for business managers

FOR MORE DEFORMATION. PLEASE CONTACT

L Coursey. Associate Detector - International Research

professionals

■ Earn your MBA in 1 academic year ■ Emphasis on international business ■ Accredited American university ■ Qualified faculty who are working

■ Day and evening programs available

Earn your MBA at AIU and learn in a team based,

alobal marketploce.

AMERICAN

T. ST. COTTO TO THE COURT OF THE CONTROL OF THE CON

5

American InterContinental University

formerly The American College in London

Order your FREE* copy of the MBA Casebook or MBA/MBI (plus Information Technology) brong together participants from 48 countries for an intensive 18 months English language "hands-on"

> If you are interested in an MBA program which offers you the unique possibility to work and study with mudents from all over the world, you will find the Rotterdam School of Management an excellent choice.

RSME

Rotterdam, The Netherlands Planus +)1 (0)10 4401514 / 2768 Parc +11 (0)10 4519200 S-malls remiglat.com.tog.al

MBA

BOOST YOUR COMPETITIVE ADVANTAGE international MRA: Full-Time 1 year starting January 11th, 1999

See coupon page 6

ंग्राम विकास प्रतिकार्ध के कार्यात

European School of Management Paris-Oxford-Berlin-Madrid
EAP - MBA Office

ii. av de la Poste de Champertet, 75838 PARIS cedex 17
Tel 01 44 09 33 32 31 - Par: 01 44 09 33 35
Deadline for application: December 16th, 1998 内

CHAMBRE DE COMMERCE ET D'INDUSTRIE DE

BORDEAUX One of Europe's most spectacular cities INTENSIVE FRENCH COURSES
 BORDEAUX WINE COURSE

B.L.S. 1 cours Georges-Clemenceau, 33000 Bordeaux — France email : bls@imaginet.fr http://www.bls-bordeaux.com Tel.: 33 5 56 51 00 76 Fax: 33 5 56 51 76 15

Berlin and London



The expansion of the merchandise traffic within Europe is

Arbeitsamt, the European Centre for Management Studies

Offered by the School of Management in 1999:

Apply for Fall, Sprin or both scancators -June 1999

d Kremlin

FELLIN LANDON The little of the first of the little of the Pitter to a Statement (1970) 🙀 THE STORY OF THE STORY Stationary of their off o

The street of th The state of the s The Paris of the P The second second second

Backing Big BiDavid E. Surger

Tales of the Same The second second The state of the s The second second The state of the s

the state of the same and the same of the Residence: The state of the s

Bearing the state of the state A STATE OF THE PARTY OF THE PAR Maria Control of the The state of the s

Manually and and the Land The state of the s Market of the first control of de le constitución de la constit The Difference of the State of

Management of the property of the party of t

And the second of the second o

A CONTRACTOR OF THE PARTY OF TH

ontact Liv

-5 9 miles

2 B

THE REAL PROPERTY.

TO ST. TEE

** ``G 55 22 (a. <u>13</u>)

검불

î ... (st.

5-28

THE REPORT OF

....

ar Weapons

~~~~<u>~</u>

# China Still Stands, but Ground Shifts

#### Trouble Signs Rise Even as Stimulus Keeps Economy Going

By Enk Eckholm New York Times Service

BEUNG - First Thailand, then Malaysia, Indonesia and South Korea collapsed Hong Kong and Singapore fell ill. Japan, the onetime powerhouse, Russia fell into the gutter.

Through it all China has continued

so alog along, its economy bowed but not entirely broken.

If its economic growth this year, officially said to be something more than 7 percent, is singgish by recent Chinese standards, it looks speciacular compared with the rest of Asia's economies. And despite months of intense global speculation, China's currency has not been devalued.

On Monday, President Jiang Zemin will go with some pride to Malaysia for a summit meeting of Asian and Pacific

Yet China has definitely entered a politically dangerous era of slower growth and rising unemployment. The signs of trouble are everywhere: It is hard to find a family in which at least comeone has not been laid off in the hast year or two, and in cities such as Shanghai and Beijing, new commer-cial buildings stand half-empty. Protests by laid-off workers or retirees demanding overdue welfare or pension payments are almost routine.

Still, there is no sense of panic, and for every empty building, another restaurant or shopping center seems to

Chinese leaders are using every Keynesian tool at their disposal to stimulate domestic investment and deindustries and overstretched banks. Critics say China is creating even big-ger, more costly problems later for its banks and industries. But officials say

they had no choice. Maintaining growth and fighting unemployment had to get the top pri-ority, said Li Shantong, a senior economist at the Development Research Center of the State Council, or cabinet. "Unless these two goals are met, you can't address the other problems like banking and state enterprise

The program of monetary and fiscal stimulus measures has already pushed tens of billions of extra dollars into state enterprises, and data from the first nine months of this year show that investments in capital projects, tech-nology and real estate have jumped 20 percent over last year.

A central question is just how soundly the extra funds are being spent. How much is going to build needed roads and irrigation canals and impositive factories, as the government says it intends? How much to build unnecessary office space and to help doomed companies produce unmarketable stockpiles, as critics

 Because of some deft policy moves, long-standing controls on currency trading and the sheer size of its economy, China does not appear to face an immediate risk of repeating its neighbors' debacles. Rather, the main concern involves the longer-term costs of its all-out program to wrench up the

1998 growth rate to 8 percent.
The danger is not a short-term economic collapse," said Barry Naughton, an economist at the University of mand. At the same time, they have ton, an economist at the University of delayed the overhaul of bloated state California at San Diego, "but excess

slackening of pressure on state-owned firms, leading to serious problems a few years down the road." Still, Mr. Naughton praised the stim-

ulus program as sensible. When Zhu Rongji became prime minister early this year, he vowed to speed reforms. Outmoded, moneydraining state enterprises would be drastically pruned, and the survivors made to stand on their own. The giant state banks, courting insolvency because they had long funneled money to dubious state industries, would lend only on sound commercial terms.

These changes, and the inevitable layoffs of tens of millions of workers, would be difficult under the best of conditions. Now they have been put on ice as the government pumps a new flood of money through the banks into public companies and projects.

'Political pressures have forced the

Chinese leaders to make some decisions that will come back to haunt them," said Nicholas Lardy, an economist at the Brookings Institution in Washington.

Mr. Lardy credits Beijing with some skillful moves, such as curbing foreign debt by imposing new limits on foreign borrowing by companies and banks. But he warned, "The dangers of a banking-system failure are going

The Asian crisis bit at a time when China was already facing an economic slowdown. Earlier in the decade the country had spectacular double-digit growth, but also spectacular inflation. Tight monetary and fiscal policies tamed the inflation dragon without a recession, but by 1997, despite an 8.8

See CHINA, Page 19



An unemployed man advertising for work on a Beijing street Sunday, along with nearly 100 other job-seekers. The man's sign says he is a chef.

### An Appeal For ECB Freedom

#### Paris and Bonn Officials Seek End to Rate Debate

Compiled by Our Staff From Despenden

PARIS - France and Germany sought to calm the waters in Europe's interest rate debate over the weekend, but analysts said the two countries' finance ministers were likely to renew their push for lower rates when they met Monday. In separate interviews in the French

press. Finance Minister Oskar Lafontaine of Germany and the governor of the Bank of France, Jean-Claude Trichet, both stressed that central banks were independent and should keep price stability as their main goal.

French and German finance ministers and central bankers will hold a regular meeting Monday in Bonn. Fresh from weeks of public clashes with the Bundesbank, Mr. Lafontaine was being careful to avoid controversy while pressing his theme that central banks could also help economic growth and job creation.

"No one is calling the independence of the central bank into question." Mr. Lafontaine told the French daily Le Monde. 'The primary mission of central banks is to assure price stability, and no one is calling this objective into question."

Mr. Trichet, meanwhile, told the Journal du Dimanche that the new European Central Bank would not let itself be influenced by calls from politicians to cut rates. He suggested that politicians should put their own house in order by cutting deficits.

In 2002, Mr. Trichet will take over the presidency of the European bank, which will replace national banks in setting interest rates for the 11 countries swapping their currencies for the euro in January. The bank's mandate will be to keep consumer price rises below 2 per-

European leaders are calling on central banks to help foster domestic demand and preserve growth to offset the slump in exports due to recession in Asia and the economic slowdown in emerging markets. The calls come as inflation in the 11 countries joining the single currency fell to 1 percent in September, the lowest level since records began in January 1996.

"There's a growing feeling that the will be a rate cut at the beginning of next year," said Nathalie Fillet, an economist at Paribas Capital Markets.

She said she expected the European Central Bank to cut its key money market rate by 30 basis points, or 0.3 percentage point, in the first quarter.
The French finance minister, Dominique Strauss-Kahn, has been far more

circumspect than Mr. Lafontaine about calling for rate cuts, though he has said economic conditions would allow them. Faced with this onslaught of political pressure, Wim Duisenberg, president of

the European Central Bank, Mr. Trichet and Hans Tietmeyer, president of the Bundesbank, have all responded that political calls for rate cuts infringe on the independence of central banks. "If one wants to have lower interest

rates in the medium and long term, one must inspire confidence," Mr. Trichet said. "To inspire confidence in French. European and international savers, one must not let oneself be influenced. Neither in one direction nor the other. We won't reduce interest rates further just because someone says we should."

The public feuding between bankers and politicians has prompted calls from some European nations for a return to decorum, "The euro doesn't benefit from disputes on jurisdictions and prerogatives," of the different institutions of monetary, fiscal and wage policy, the Italian Treasury minister, Carlo Azeglio

Ciampi, said over the weekend.

Mr. Ciampi said that the Maastricht treaty set out "priority tasks" for all parties. "For the ECB it is price stability, and for national government it is en-suring growth and employment," Mr. Ciampi said, adding that growth and the euro's stability were interconnected. (Reuters, Bloomberg)

# Amid Kremlin Doomsaying, U.S. Takes Hands-Off Approach

#### By Michael R. Gordon New York Times Service

MOSCOW — When the Kremlin finds itself in a tight economic squeeze, it acts a lot like the sheriff in the Mel Brooks comedy Blazing Saddles." Pursued by a funous lynch mob, the sheriff puts a gun to his own head and threatens to bull the trigger if the crowd doesn't back off.

As a bitter winter closes in, Russia has again tried to take itself hostage. Kremlin aides have drawn ghastly scenarios of the troubles that they say will swamp their nation if the West refuses to

supply billions in fresh aid.

Rubles will roll off the printing presses, they warn, spurring hyperinflation. Russia will default on billions of dollars' worth of foreign loans, leaving

Western banks high and dry. The oratory has even been salted with talk of the collapse of the Russian state and the breakdown of nuclear controls. But this time the scare tactics have not worked.

Call it tough love, Russia fatigue or a simple capitulation to domestic U.S. political pressure: For the first time in President Boris Yeltsin's tenure. ANALYSIS the United States seems prepared to kind we provide through the IMF must wait until let his government fall flat on its face.

This is not to say that Washington has turned its back on Russia. It is still spending hundreds of millions of dollars to help safeguard nuclear ma-terials. It is also sending \$625 million worth of food to keep Russians from going hungry and prevent a breakdown of the social order. But having addressed the most serious security

and humanitarian problems. Washington is no longer pressing the International Monetary Fund to provide billions of dollars in new assistance or trying to prop up the Russian government. The hands-off approach has been spelled out in a series of speeches by top officials from the State Department and the Treasury.

the Russian government shows itself willing and able to make the difficult structural adjustments necessary for recovery and growth," warned

Strobe Talbott, the deputy secretary of state.

In political terms, Washington's response is hardly surprising. For most of the Yeltsin years, the administration of President Bill Clinton was closely identified with such market reformers in

the government as Anatoli Chubais, Sergei Kiriyenko and Boris Nemisov. The West did more than talk. A three-year, \$10-

billion-dollar program of IMF assistance was announced in 1996 just in time to bolster Mr. Yeltsin's re-election prospects. When that was not enough, the West cobbled together a \$17 billion cue plan in July to help buttress the ruble.

But Washington's expectations were shaken when the rescue plan failed. Russian reformers were forced to devalue the ruble and, in a dubious bit of policy-making, slapped a 90-day moratorium on the epayment of foreign debts held by Russian banks. The moratorium expires Monday, and creditors will be able to take Russian banks to court and

See RUBLE, Page 19

# In Backing Big Loan to Brazil, U.S. Takes a Double Gamble

#### By David E. Sanger

WASHINGTON — With the amouncement of arty \$42 billion in aid to stabilize Brazil, the United States is taking two gambles: that its own part of the aid — \$5 billion in taxpayer money — is a safe investment in a country in need of rapid seform, and a separate wager that its new strategy is calm the global financial jitters will succeed where others failed. Neither one is a sure bet.

When the United States committed \$12 billion Mexico in 1995, it compelled the Mexican government to offer up collateral. Until the loan was paid back, virtually all of Mexico's oil revonnes were deposited through the New York Fed-gral Reserve Bank. Brazil is offering nothing but its symi, and the assurance, Treasmy Secretary Let Rubin said Friday at the White House, that a still has \$40 billion in reserves."

The bigger risk, though, is a strategic one. Until how, the International Monetary Fund and the U.S. freasury have stepped in to help countries only fler they were in full economic arrest, out of poney and on the brink of default.

Together, the IMF and the Treasury slowly soled our money, one payment at a time, as the

South Koreans, the Thais, the Indonesians and finally the Russians imposed austerity measures

and met a tough regime of economic goals. Now South Korea and Thailand are stable, but trapped in deep recessions. Indonesia and Russia are still falling like stones, their political chaos worsened by economic collapse, which in turn, provokes deeper political troubles.

Brazil is a totally different case, the administration says, deserving of the new approach first outlined by President Bill Clinton last month to head off financial crises early, before they overwhelm countries and spread elsewhere.

Brazil's problems are only partly of its own making. Investors fled after Russia's troubles caused convulsions in emerging markets around the world. The solution offered Friday was a 'precantionary" aid program, and the Brazilians will have access to more than half of the \$42 billion in the next few months, as long as they are moving toward the reforms they have promised.

The strategy is to persuade private investors around the world that the Brazilian government has both the will to reform and the cash to fight off speculators and nervous bankers.

This is a totally noncomparable situation to what happened in Russia," Mr. Rubin insisted, referring to a country that embraced IMF reforms for all of

three weeks in August, until the currency was de-trading partner and the architect of the bailout plan. valued Parliament refused to pass an ansienty plan And one of the unspoken rules of the financial and President Boris Yeltsin dismissed the reformers

who had negotiated the bailout deal.
"While there are no certainties," Mr. Rubin said. "we believe that this is the right program both for the people of Brazil and for the economic well-

being of the American people." If there is a lesson from the last four bailout efforts, though, it is that the best-negotiated plans can run afoul of domestic politics

and unpredictable economic ANALYSIS winds. And the plan for Brazil is fraught with similar risks.

The first and smallest risk is that Brazil will not

be able to pay back its lenders - the IMF, the World Bank, and the 20 countries that have contributed to the bailout, led by the United States.

The \$40 billion in currency reserves still sitting in Brazil's central bank reduces that risk in just the way a bank is more comfortable lending to someone with money in the bank than to someone with none. But in the last few months Brazil saw \$30 billion in reserves wash away as it tried to defend its currency. If its reserves were a real solution, it would not need to borrow money in the first place.

But Mr. Rubin knows that his best protection is political. The United States is Brazil's biggest

markets is that powerful creditors get paid back first - because the borrower may need them

The second risk is that the plan could stabilize the currency but worsen the recession. "The biggest reason why this is a buge gamble is that we are knowingly sending Brazil into recession," said Jeffrey Sachs, the Harvard University economist who has emerged as one of the IMF's harshest critics.

The cutbacks in government spending, the high interest rates to defend the currency and Brazil's refusal to devalue that currency — which would make its exports less expensive — "show that the policy has not responded to a year in which we've discovered the downside of IMF bailouts," Mr.

Perhaps the biggest risk is that the plan will take the pressure off the Brazilian Congress to act. For while the United States and the IMF could threaten to hold up their aid money, the fact is that any such move would signal to the markets that Washington had lost confidence in Brazil's commitment to reform. That, in turn, could easily fuel the panic that Mr. Rubin and leaders around the world have been trying to quell. In short, with the commitment to help Brazil, there is no easy exit if things go bad.

#### **CURRENCY RATES**

# | Nov. 13 | Nov. to indep at I P.M. To buy one dollar "Units of 10th N.D. and quoted N.A. not by one pounds b: To buy one dollar "Units of 10th N.D. and quoted N.A. not Harry Park Colonics Perk Colonics Perk Colonics

France 29-lay 18-lay 9-lay Currency 18-lay 1

# Digital Assistants Get Sophisticated

#### By Paul Floren ional Herald Tribune

LAS VEGAS - Three years ago, personal digital assistants were the buzz of Comdex, the largest technology trade show in the world, as 3Com Corp. Psion PLC, Sharp Electronics Corp. and Philips NV among others paraded prototypes, while Microsoft Corp. an-nounced a new operating system for handheld computers called Windows

PDAs, as they are known, will be the buzz again this year at the computer conference, which begins Monday, be-Pers cause thousands of small software companies have jumped on board to provide the devices with an array of new functions. As software and communication companies announce fresh partnerships, the industry continues to pro-

duce new prototypes. Despite the fast pace of innovation in PDAs, particularly this year, a number of standards have emerged allowing software makers the security needed to invest in developing extensive software for three platforms: the PalmPilot made by 3Com, the Psion Series 5 by Psion and Windows CE devices made by a group of companies including Philips,

Sharp Electronics, Casio Corp. and Hewlett Packard Corp. Increased functionality through soft-

ware development has given these devices the foothold that they need to become business tools for professionals. Depending on the functions, a personal digital assistant can cost \$250 to \$400. It took 3Com nearly two years to sell 1 million of its PalmPilot line, while in

the past 11 months alone it has sold CYBERSCAPE

another million, cornering 41.4 percent of the global market and edging past Sharp Electronics to become the leader in the palmtop market, according to International Data Corp., a market research company

In line with 3Com's latest sales figures, another research firm, Dataquest, estimates that the PDA market will grow to 13 million units shipped by 2002. Mark Bercow, vice president for stra-tegic alliances and platform develop-

ment at 3Com said a key to the Palm-Pilot's success has been its open platform, which has allowed several companies to develop software for 3Com's line of PDAs. There are more than 10,000 developers and 2,000 software titles for the PalmPilot platform. For 1999, 3Com is expected to make a thinner model with increased memory

and perhaps a color screen.

Along with Qualcomm Corp., 3Com is showcasing the new pdQ phone: a wireless phone and a PalmPilot III in one. Besides the functionality of a phone and a PDA, the pdQ phone allows the user to surf the Web and get electronic mails wirelessly.

Psion has also announced a joint venture with LM Ericsson AB and Nokia Oy called Symbian to integrate a portable phone with Psion Series 5.

"The foresight of Symbian is that we realized that the growth market is not in PDAs but in Wireless Information Devices," said Stephen Pang, a Psion spokesman. Those devices are mobile phones, which have data capabilities and e-mail functions. In addition, there are the "smartphone" functions, which contain mobile-office suite applications and wireless connection to the internet or a company's intranct.

E-mail address:

CyberScape@iht.com Recent technology articles: www.iht.com/IHT/TECH/

#### Pre-Announcement of Request for Proposal World Intellectual Property Organization

The World Intellectual Property Organization (WIPO) is one of the Specialized Agencies of the United Nations System of Organizations. WIPO is responsible for the promotion of the protection of intellectual property throughout

WIPO is preparing to issue a Request for Proposal (RFP) to solicit bids for a Global Information Network for intellectual property offices (known as WIPONET), that is, international high speed Internet connectivity for the use of more than 300 intellectual property offices worldwide.

More information about this global project is made available on WIPO'S Web site:

(http://www.wipo.int/eng/general/scit/wipogin/index.htm). To respond to the forthcoming Request For Proposal and to receive a copy of the RFP Package when it is released in December, please complete and return the RFP No. PCS/98/046 Package Request Form (available at

http://www.wipo.int/eng/general/scit/wipogin/ announce/rfp98046/index.htm) to the following address (by mail, fax or e-mail) preferably before November 23, 1998. All requests will be treated with strict commercial confidentiality.

Attn: Mr. William Reymond (william reymond@wipo.int) Head, Procurement and Contracts Services (fax: +41 22 338 81 10) World Intellectual Property Organization (WIPO)
34, chemin des Colombettes 1211 Geneva 20 Switzerland

### 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 10

THE METERS AND THE PROPERTY OF THE PROPERTY OF

うう

Alead

### CAPITAL MARKETS ON MONDAY

# Bulls Are Likely to Stay on Wall Street, No Matter What Fed Does

**Economies** 

overseas may need

further bolstering.

NEW YORK - It does not matter what the Federal Reserve Board decides Teesday about interest rates - stocks and Treasury bond prices should climb through the end of the year even if the central bank does not push rates lower for

the third time in less than two months. That prediction comes from Wall Street analysts who, despite their apparent nonchalance, are still taking sides around the crystal ball.

One side argued this past week that the Fed will again lower rates in a bid to prop up recent fragile advances in foreign financial markets. Another camp maimains that the Fed's priority is the demestic economy, which continues to him and does not need the stimulation time lower rates would provide.

The Fed first lowered its target for the federal funds rate, the interest charged on overnight loans between banks, by

HIM

. Candida

in Okinon

inglial who

a. More sale

<u>\_\_\_</u> ٠٠٠ ا

-3125

4اير. -

三 (2) 12 T2 ٠.,

Decrey p

10 mg (m. 10 mg

4.5145451**5**3

----

7051714

0.25 percentage point in late September. On Oct. 15 it followed with an unexpected cut of 0,25 percentage point in the discount rate, which it charges its member banks, to 4.75 percent, it also dropped fed funds another 0.25 percentage point to 5 percent.

Many economists, citing years of watching the Fed, say the central bank will not stop with two small cuts but will clip interest rates further Tuesday.

Although they ended up supporting domestic stock prices, both earlier cuts were aimed more at propping up weak global markets than they were at Wall Street, said William Mechan, chief market analyst for Cantor Pitzgerald in Darien, Connecticut.

A third rate cut could finish the job, by giving an extra lift to foreign currencies that have been rising against the dollar and to fixed-income markets in places like South Korea and Thailand,

where interest rates have fallen dramatically. It would be especially important to Brazil, which won a commitment from the International Monetary Fund on Friday for financial

assistance worth \$41.5 billion. "It's not going to do a heck of a lot of good to the emerging markets to provide \$42 billion for Brazii,

or to keeping things on a relatively even keel here, if the Fed fails to lower rates one more Mr. Meehan time. said.

Swedish Krona

U.S. Dollar

16 Brazil
20 Canada
24 Augentina FRN
25 Brazil L FRN
47 Brazil
48 Brazil FRN
85 GMAC
87 Venezuela FRN
90 Mesico B FRN
91 Brazil L FRN
94 Augentina L
96 Mesico A
100 Brazil FRN
105 Brazil FRN
105 Augentina FRN
114 Augentina FRN
114 Augentina FRN
116 Brazzil
117 Russka
119 Augentina
119 Augentina
119 Augentina
119 FRN
121 Brazzil
121 Brazzil
122 Brazzil

99,4800 3,2500 100,6000 3,500 100,6000 3,500 109,6000 5,1300 104,7500 4,7700 100,7752 4,7700 109,7900 5,4600 99,4650 3,1100 97,7318 4,3500 108,8900 6,8600 104,5000 4,7800 108,4214 8,0700 108,4214 8,0700

# 01/15/28 104.8500 5.2500 # 02/15/23 22.1000 5.5500 # 02/15/27 118.6500 5.2000 # 04/15/03 118.6500 5.2000 # 01/15/00 104.7000 7.4000 # 01/15/00 104.7000 7.4000 # 05/15/10 127.6500 5.8800 # 05/15/10 127.6500 6.2500 02/15/03 112.3000 6.2500 # 01/15/23 123.5500 6.2500 10/16/00 107.8900 8.1900 - 02/15/20 107.8100 8.2500 91/15/20 107.8100 8.2500

A cut would lower corporate borrowing costs and could stimulate further domestic economic growth and support corporate profits, both happy results for the stock market. While the Treasury bond market has been counting on a rate cut, prices are

likely to rise either way, analysts said.

04/20/09 135.2540 6.4500 06/15/01 121.6570 10.6900 05/05/08 114.1100 5.7000

5 04/15/14 73.9618 6.7600
5% 11/05/08 99.4247 5.2800
6% 04/15/06 99.4247 5.2800
6% 04/15/06 68.1425 8.9900
5 04/15/06 68.1425 8.9900
13% 04/15/06 68.1425 8.9900
5 04/15/06 68.1425 8.9900
5% 11/10/03 99.6072 5.7700
6% 12/31/19 75.900 12.0700
6% 04/15/06 68.2031 8.9800
5% 04/15/06 68.2031 8.9800
5% 04/15/06 68.2031 8.9800
5% 04/15/06 68.2031 8.9800
6% 04/15/06 68.2031 8.9800
6% 04/15/06 68.2031 8.9800
6% 04/15/06 68.2031 8.2900
6% 04/15/06 68.2031 8.2900
6% 04/15/06 68.2031 8.2900
6% 04/15/06 68.2031 8.2900
6% 04/15/06 68.2031 8.2900
6% 04/15/06 68.2031 8.2900
11½ 05/15/27 68.6885 14.7400
12% 04/24/28 22.6888 56.2700
13 10/09/06 99.3172 11.0800
8% 04/15/08 99.3172 11.0800
8% 04/15/08 99.3172 11.0800
8% 04/15/08 99.3172 11.0800
8% 04/15/08 94.2489 94.2499
9/40/06/66/07 23.7588 43.3400
6% 12/02/15 8.0833 81.5400
6% 12/02/15 8.0833 81.5400
6% 12/02/15 8.0833 81.5400

"There's going to be slow growth Asia, Treasury yields are attractive. and very low global inflation," two big plusses for bonds, said Martin Jones, a manager at First American Asset Management. "The Fed isn't likely to change that trend."

The yield on the benchmark 30-year Treasury bond finished last week at 5.25 percent, down from

5.38 percent the previous week. Mr. Jones predicted the yield would fall to 4.5 percent within six months as prices rise.

Slowing growth will keep inflation, which eats away at the value of bonds' returns, in check. Meantime, the first federal budget surplus in almost three decades in the year ended Sept. 30 means the government will not need to sell as much debt to pay its bills. Compared with bonds in Europe and

"The trend in rates is still down," said Jim Kellerman, a bond trader at Nich-

olas-Applegate Capital Management.
If the Fed does not ease, it would send a signal that central bankers think the economy is strong and that the markets do not need their help. Stock index figures would bear that out.

The Dow Jones industrial average finished Friday at 8,919.59 points, up 89.85 for the day, but down 55.87 for the week. That is below its all-time closing high of 9,337.37 on July 17, but up 18 percent from 7,539, where it closed Aug. 31, after Russia stunned the world in mid-August by devaluing its cur-rency. The ruble has lost about twothirds of its value since then.

"It is the return of confidence to the market that would make them not ease," said Charles Blood Ir., an analyst at Brown Brothers Harriman & Co.

Peter Anderson, chief investment strategist at American Express Financial Advisors in Minneapolis, said there was a 50-50 chance the Fed would case.

One reasonable position, Mr. Anderson said, is that "things are looking better, we may not a need to cut, there's a bubble in the economy and further easing would exacerbate it." But he said, "Real economies overseas are still fragile and may need further bolster-

ing."

Mr. Anderson said the Fed might cut rates another quarter-point Tuesday but then say this will be the last cut for three or four months. "I think the market might take that negatively.

Mr. Blood said the Fed might com-

promise, which it is famously able to do, by cutting the fed funds rate another quarter-point, making it even with the discount rate at 4.75 percent.

(AP, Bloomberg)

#### Most Active International Roads

|                                  |               |              |             |               | Let i La I     |              | الرج       |          |        |                   |               |           |          |        |
|----------------------------------|---------------|--------------|-------------|---------------|----------------|--------------|------------|----------|--------|-------------------|---------------|-----------|----------|--------|
| The 250 most actimough the Europ | lear :        | system fo    | ow ertt 'n  | ek end-       | Rnk Name       |              | Metacity   |          | Cat Ya | Rnk Hame          | Cpn           | Meturity  | Price    | Crt Yd |
| ing Nov. 13. Price               | s sur         | plied by     | ielejans    |               | 58 Germany     |              | _11/11/04  |          |        | French Fran       |               |           |          |        |
| _ •                              | · : :         |              | _ ::::      |               | 59 Germany     | 814          | 09/20/01   |          |        | French Fran       | IC_           |           |          |        |
| Rek Nuse                         | Cpa           | Maturity     | Price       | CUIYU         | 61 Gennony     |              |            |          |        | 127 France OAT SE | ZEro          | 04/25/23  | 25 9000  | 5,6900 |
|                                  | <u>-~-:</u> - | <u> </u>     | <u> </u>    |               | 66 Germany     | . 6          | . 02/16/06 |          |        | 130 France OAT    | 514           |           |          |        |
| Australian D                     | الما          |              |             |               | 70 Germony     |              | 09/15/03   |          |        | 164 France OAT SE |               |           |          |        |
| Musiralian L                     | الأنك         | ar .         |             | -             | 7) Germany     | 571          |            |          |        | 185 France BTAN   | 7             | 10/12/00  |          |        |
| 222 Famile Mae                   | 614           | 08/15/07     | 105,0000    | 6.0700        | 72 Germony     |              | 06/20/16   |          |        | 187 Pathe         | ż             | 11/24/03  |          |        |
| 248 Queensiand Tay               | 614           | OKT LOV      | 106.0000    | V 1300        | 73 Germany     | - 64         |            |          |        | 209 Fronce OAT    | 71/2          |           |          |        |
| **                               | ~=:           | 74.44        |             | en (eng.      | 75 Germany     | 4            |            | 100.6888 |        | 216 France        | 599           | 04/25/29  |          |        |
| Austrian Sc                      |               |              |             |               | 77 Germany     | 444          | 12/17/99   |          |        | 236 FranceOAT     | 51/2          |           |          |        |
| vitalisti ac                     | 1111          | ng `         |             |               | 80 Treuhand    | 6%           | 04/23/03   |          |        | AND I IN INCOME   | 572           | 1012-101  | 10/10/40 |        |
| 153 Austrig                      | - 5           | 01/15/08     | 104,3000    | ~ 4 70hn      | 83 Germany     |              | 09/17/99   |          |        | Markey A. Land    |               |           |          |        |
| 227 Austria                      | 7             | 02/14/00     | 104.0000    | 4 720G        | 86 Germany     | - 5%         | . 17/21/00 |          |        | Italian Lira      |               |           |          |        |
| *                                | 7_            |              | 1           | W-340         | 88 Germany     | 5Ht          |            |          |        |                   |               |           |          |        |
|                                  |               |              |             |               | 93 Treuhand    | 6 <u>3</u> 4 | 83/04/04   |          |        | 210 Italy         | <del>6¥</del> | 07/01/07  |          |        |
| Belgian Fra                      | DÇ.           |              | ·           | ٠.            | 95 Treuhand    |              | 11/25/99   |          |        | 228 Italy         | 5             | 05/01/08  |          |        |
| 23 dgluan                        | £ 30          | 33.03.04     | 53.6.4500   | 4 4 4 2 2 2   | % Treuhand     |              | 05/13/04   |          |        | 238 World Bank    | zero          | 11/07/16  | 38.7500  | 5.4100 |
| Za Mgwan                         | . 210         | I I/ZI/U4    | 1144000     | 4,4600.       | 101 Germany    | 94           |            | 104.0587 |        |                   |               |           |          |        |
|                                  |               | <del></del>  |             |               | 103 Germany    | - 3%         | 03/19/99   |          |        | Japanese Y        | an            |           |          |        |
| British Pour                     | d.            |              |             |               | 107 Germany FR |              |            | 99.8000  |        |                   | <u> </u>      |           |          |        |
| <del></del>                      |               | <del>~</del> | <del></del> | <del></del> · | 136 Suedwest L |              |            |          |        | 208 World Bank    | 415           | 06/20/00  | 104 9750 | 4.2700 |
| & Farrie Mae :                   | 67 <b>1</b>   |              | 103,7347    | 4.6300        | 139 KFW -      | 5            | 01,/04/09  |          |        | 240 L'Arc Finance |               | 05/10/99  |          |        |
| 108 Annington 4 Fm               | 7.65          | 01/22/23     | . 99,3200   | 7,7000        | 140 Garmany FR | N 3.22       |            |          |        | . 250 Spoin       | 477           | 11/06/08  |          |        |
| 1.1 Annington 4                  |               |              | 23,0000     |               | 141 Germany    | - 64         |            | 102,6600 |        | - 4-74 squart     | •             | i iladina | ,52010   | . ,,,  |
| LAS Fin Reskil House             | 71.12         | 609/30/50    | 160,9979    | 6.9100        | 143 Germony    | 31/2         |            | 100.0000 |        |                   |               |           |          |        |
| 274 E18                          | 51/2          |              | 99,7013     |               | 144 Germany    | 642          | 09/21/00   |          |        | Spanish Pe        | seta          | 1         |          |        |
| 220 Annington 4                  | zero          |              |             |               | 152 Germany    | 5%           |            |          |        |                   |               |           |          |        |
| 24t Britain                      | 2             |              | 104,9200    |               | 159 E18        | - 5          | 64/15/08   |          |        | 149 Spain         | 4             | 01/31/08  | 117,2700 | 5,3900 |
| 243 EIB                          | 6             |              | 101.8170    |               | 167 KPN -      | - 44         | 77/05/08   |          |        |                   |               |           |          |        |
|                                  |               |              |             |               | 169 Treuhand   | . 4          | 11/12/03   | 109,7900 | 5.4600 | Swedish Kr        | A 20 40       |           |          |        |
|                                  |               |              |             |               |                |              |            | On ALEN  |        | STELLINI N        | -             |           |          |        |

**Dutch Guilder** 

82 Fortis Amev fm 92 Netherlands 97 Netherlands 102 Netherlands

Belgian Franc 23 fglum 5.10 11/21/04 114.4000 4.4600 136 Stredwest 1.8
139 KFW
140 Germany FRN
141 Germany
143 Germany
144 Germany
159 E18
147 KPN
159 E18
147 KPN
177 Rhein Hypobk
178 Germany
177 Rhein Hypobk

Canadian Dollar

2T) Ontorio Hydro - zero 10/15/21 26/2000 5/9200

05/15/03 115/2000 6.9400
11/15/07 116.9000 5.9900
03/15/06 121.2700 6.4000
11/15/07 106.5000 5.9900
11/15/07 106.5000 5.6300
11/15/07 1106.200 5.6300
11/15/07 110.8000 7.2200
12/15/04 113.6700 6.1600
11/15/07 110.8000 7.2200
12/15/04 113.6700 6.1600
11/15/07 110.8000 7.2200
10/07/27 100.9000 7.0000
02/15/07 190.9000 7.0000
02/15/07 190.9000 7.0000
02/15/07 190.9000 7.0000
10/07/27 99.5500 7.0200
10/07/27 99.5500 6.2100
10/07/27 99.5500 6.2100
10/07/27 99.5500 6.2100 Sautsche Mark

61,0468 108.0563 4.8600 67,0402 142.8286 5.3200 67,0408 105.0232 4.5200 67,021,02.112.8982 7.0800 05/19/03 103.1923 4.3606 01,0428 104.6200 5.2800 07722772: \$14,8400 6764408 99.5089 09/15/08 99.7400 12/20/00 110,8011 11/12/02 104,7617 01/04/07 112,2700 05/17/02 102,7200 10/21/02 112,8800 06/14/00 100,7999

Expected Jakarta: Indonesia Forum Confer-Week ence. Thursday and Friday.

for August.

the third quarter.

Nov. 16

Singapore: Asian International Exhibition on Machine Tools, Machine

ery, Metrology and Molding Tech-nology. Starts Wednesday.

Hong Kong: Unemployment data

Tokyo: Current-account balance for

Store Association to release data on

Hang Kong: Microsoft Corp. to hold

ment with local partners.
Wellington: Retail sales report for

quarterly monetary policy report.

Bangkok: Bangkok Bank and Dal-wa institute of Research to hold sem-

inar "The World Economy in Crisis:

Hong Kong: Orders on hand data.

June-August quarter, tourism and mi-

How Will Thailand and Japan

Tokyo-area department store sales

September, Japan Department 🕓

The Week Ahead: World Economic Calendar, Nov. 16-20

30 France 54 France OAT 63 France OAT 64 Spoin 77 France BTAN 81 France BTAN 84 Finland 84 Finland 89 France BTAN 106 Sweden 122 Itoly 147 Austria 154 EIB 173 EdF 186 Britain 7-bills 223 France BTAN 229 Austria 230 Itoly

94/25/08 107.6768
04/25/05 118.8569
04/25/07 109.3750
07/12/09 101.7350
07/12/02 102.7000
07/12/03 102.8224
04/25/09 103.9552
07/12/00 100.8000
01/28/09 103.7343
05/07/08 104.3200
10/28/09 98.9650
04/15/08 105.87511
10/28/03 98.3000
12/10/96 99.7218
03/14/99 100.38000
10/20/05 99.1279
07/24/99 101.8000 51/2 03/15/04 125.4638 7.5708 7/4 04/18/06 118.5201 6.1200

180 Bulgaria FRN
192 Ford Molor FRN
194 Brazil
194 Brazil
195 Ecuador par
199 Einl
201 Brazil S.L. FRN
202 Peru
203 Russia
205 Brazil FRN
207 Assoc Nth Amer
212 Chrysiar Fin Fm.
218 Medicar C FRN
221 Credit Lyon Frn
231 ADB
233 Argentina

Las Vegas: ZD Events' Comdex/Fall '98. Speakers to include Bill Gates. chairman of Microsoft, and Larry Ellison, chief executive of Oracle. Monday through Friday. New York: Warburg Dillon Read's Telecom Conference. Monday through Wednesday.

Mexico City: Industrial production data for September. Bonn: The Bundesbank president, Hans Tietmeyer, Governor Jean-Claude Trichet of the Bank of Ottawa: New-automobile sales date for September. Rio de Janeiro: Auction of state fontaine of Germany and Finance owned Banco Bandepe. Minister Dominique Strauss-Kahn of France to hold press conference.

Bonn: European Association for So-lar Energy conference on renewable

energies. Monday through Wednes-

Mexico City: Unemployment rate Budapest: Industrial output data for Ottawa: Manufacturing output data for September. Washington: Federal Reserve Board's policy-making Federal

uct data for third quarter.

Open Market Committee to meet.

Mexico City: Gross domestic prod-

Ottawa: International merchandise

Sydney: Bob Savage, managing di-rector of IBM Australia, to address Committee for Economic Develop-Frankfurt: Bundesbank to publish Weilington: Reserve Bank to issue

September.

September:

Madrid: Retail sales data for

trade date for September. its November report. Washington: international trade bal-Madrid: Employment survey for the ance data for September. Frankfurt: Bundesbank council to

Ottawa: Consumer price index for October, wholesale trade data for Madrid: Industrial production report Washington: Housing starts data Vienna: Consumer price data.

Ottawa: Retail trade data for

September, financial data for enter-

London: Provisional gross domes-tic product data for third quarter. Madrid: Industrial production report

meet to set interest rates.

for September.

prises in third quarter. Tallin, Estonia: Producer and ex-port prices date for October, wages and salaries data for third quarter.

RUBLE: U.S. Holds to Its Hands-Off Approach to Russian Crisis Continued from Page 17

begin action against foreign accounts of those that do not follow through on loan obligations, Agence France-Press reported.

[Viktor Gerashchenko, the chairman of the Russian central bank, said that banks were facing "D-Day" and that the government was too broke to help many banks on the verge of collapse. He said the government would decide on specific Moscow and regional banks that were worth bailing out in order to avert a complete collapse of the money transfer system in Russia.] The Russian reformers were ousted

soon after their brash moves in August. Yevgeni Primakov was named prime minister, and a new coalition government seeded with Communists began to talk about the need for greater state control of the economy and issued a litany of potentially costly promises. Having spent billions trying to support

free-market proponents without a clear victory, the West was not rushing to spend billions more - at least not until Mr. Primakov's team drew up a detailed budget and economic plan.

The Western response has been a rude shock for the Russians. Mr. Ger-

ashchenko, a Communist, and Finance Minister Mikhail Zadornov came to Washington last month with only the vague outlines of an economic plan, hoping to line up billions in IMF aid.

They returned empty-handed. It is too soon to say if the Kremlin is

really prepared to take the tough steps that would be required to pry loose the IMF funds. But so far its economic strategy is mostly just talk. A test may come next month when the government outlines its 1999 budget, which will show how it plans to deal with its huge deficit.

### CHINA: Economy Running on Stimulus

Continued from Page 17

percent growth rate, the country entered a period of deflation and excess pro-

ction capacity. On top of this, global economic strains and the collapse of regional trading partners took their toll. This year, growth in exports has slowed sharply and the inflow of foreign in-

vestment has fallen. These twin reversals alone would cut 2 to 3 percentage points from economic growth, said Yukon Huang, Beijing representative of the World Bank. The government's stimulus package is intended to recapture as much of that potential

growth as possible, he said. The growth rate this year has become a matter of some contention.

Mr. Zhu has firmly declared that growth will reach 8 percent. But some critics say that even the 7 percent-plus figures registered in the first nine months do not seem credible, compared with such other indicators as falling imports and slower growth in power use

and freight transportation. Since his announcement of the economic stimulus measures in March, Mr. Zhu has kept a low profile, saying little in public as many of his hard-won reform goals have been set aside. Still. there is no indication that China's lead-

ers have dropped his goals in principle. 'There's no alternative to Zhu Rongji," said Andy Xie, chief China economist at Morgan Stanley Dean Witter in Hong Kong. "And Jiang Zemin knows that."

#### New International Bond Issues

Amount Coup. Price (millions) Mat. % Price end

Compiled by Laurence Desvilettes

|                                     |         |      |       |         | Meek   |                                                                                                                                             |
|-------------------------------------|---------|------|-------|---------|--------|---------------------------------------------------------------------------------------------------------------------------------------------|
| Floating Rate Notes                 |         |      |       |         |        |                                                                                                                                             |
| Cirrus Funding                      | \$2,52  | 2008 | 0.55  | 100.00  |        | Over 6-month Libor. Striking fund to start in 2004. Fees not alsolased. (Salamon Smith Barney.)                                             |
| Hitochi Finance                     | \$100   | 1999 | 0.15  | 100.03  |        | Over 3-month Libor, Noncollable, Fees 0.05%. (Nomura Securities.)                                                                           |
| National Australia Bank             | \$350   | 2000 | libor | 99.908  |        | Interest will be the 3-month Libor. Nancollable. Fees 0.10%. (Merrill Lynch Int).                                                           |
| Pastor Intt Finance                 | \$100   | 2001 | 0.20  | 99.905  |        | Over 3-month Libor. Noncallable. Fees 0.10%. Denominations \$10,000. (Paribas.)                                                             |
| Inspires Nbr 41                     | FF1,000 | 2004 | 0.30  | 700.00  | ~      | Over 3-month Pibot. Callable at par in 1999. Fees not disclosed. (Memill Lynch Intl.)                                                       |
| Morgan Stanley Dean Witter          | FF1,300 | 2000 | 16    | 100.915 |        | Over 3-month Pibor, Noncollable, Fees 1 4/46, (Morgan Stanley Dean Witter.)                                                                 |
| Fixed-Coupons                       |         |      |       |         |        |                                                                                                                                             |
| European investment Bank            | \$250   | 2003 | 414   | 99.255  |        | Noncaliable. Fees 0.25%. (Morgan Stanley Dean Witter.)                                                                                      |
| General Electric Capital<br>Corp.   | \$100   | 2003 | 5     | 99.845  | 99,50  | Noncollable. Fees 0.25%. (Worburg Dinon Read.)                                                                                              |
| Household Finance                   | 21,000  | 2008 | 614   | 99.79   | 100.85 | Semionneotly. Nancatlable, Fees 0.30%. (Merrill Lynch Infl.)                                                                                |
| Inter-American<br>Development Bank  | \$1,000 | 2008 | 5%    | 99.504  | 99.55  | Semiannyally, Noncallable, Fees 0.325%. (J.P. Margan Securities.)                                                                           |
| italy                               | \$1,000 | 2003 | 5     | 101.09  | 99.15  | Regifiered of 99,465. Noncollable, Fees 1W%, (J.P. Morgan Securifies.)                                                                      |
| KFW Intl Finance                    | \$7,000 | 2003 | 5     | 100.031 | 99.52  | Noncollable, Fees 0.25%. (ABN—AMRO House Govett.)                                                                                           |
| Oesterreichische<br>Kontrollbank    | \$250   | 2003 | 4%    | 99.681  | _      | Reoffered at 98.056. Noncollable. Fungliste with outstanding issue, raising total amount to \$750 million. Fees 146%. (CS First Baston.)    |
| Shell Finance                       | \$500   | 2003 | 5     | 99.996  | 100.05 | Noncallable. Fees 0.25%. (ABN—AMRO House Govett.)                                                                                           |
| Sunamerica Institutional<br>Funding | \$250   | 2003 | 51/6  | 99.559  | 99.35  | Noncollable, Fees 0.25%, Denominations \$10,000. (Merriti Lynch Infl.)                                                                      |
| Toyota Motor Credit Corp.           | \$1,000 | 2003 | 5%    | 99.837  | 100.35 | Semiannually, Nancollable registered notes. Fees 0.30%. (Morgan Stanley Dean Witter)                                                        |
| World Bank                          | \$250   | 2005 | 5     | 100.B88 | 99.30  | Reoffered of 99.313. Noncollable. Fungible with outstanding issue, relaing total amount to \$750 million. Fees 175%, (Worburg Dillon Read.) |
| AMP Finance Services                | DM1,000 | 2008 | 47/4  | 101.781 | 99_58  | Reoffered at 99.681. Noncollable. Fees 2444. (ABN—AMRO House Govett.)                                                                       |
| Turkey                              | DM600   | 2001 | 914   | 100.80  | 99.60  | Reaffered at 9914 Noncollable, Fees 1.80%. (Commerzbank.)                                                                                   |
| Verbundgesellschaft Vienna          | DM500   | 2008 | 4%    | 101.765 | 99.85  | Reaffered at 99.64. Noncallable. Fees 24%. (Memili Lynch httl.)                                                                             |
| BMW Capital                         | £150    | 2005 | 61/4  | 101.111 |        | Reaffered at 99.611. Noncaliable. Fees 1%%. (Dresdner Kleinworf Benson.)                                                                    |
|                                     |         |      |       |         |        |                                                                                                                                             |

Noncoliable, Fees 0.45%. (Salo 2003 61/2 103.1694

2003 4¼ 101.575 99.90 Reoffered of bot. Nancollable, Fores 197%. (Mentil Lynch Inth.)

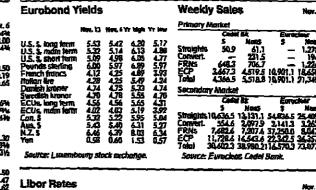
### Last Week's Markets

Nov. 6 % Chrys 1975.46 —0.62 297.05 Unch. 1988.48 —3.27 588.66 —0.83 1,141.00 —1.34 1,359.25 —0.96 566.1 —1.58 Nov. 13 Nov. 6 (8010.59 8.975.46 306.87 307.05 259.84 554.20 558.86 1,125.77 1,141.00 1,346.14 1,359.25 556.17 566.1 1,847.98 1,856.56 1426821 14121.97 Nov. 13 Nov. 6% Cit'ge

1,042.56 1,671.41 -2.69

London p.m. fix.s 297.10 293.30

#### Euromarts



394 394 344

Greichin in 27.42 - 35
Hamistic o 14.77 - 25
Hamistic o 17.77 - 25

Active Bedom 2

Bedom 3

Bedom 2

Bedom 3

Bedom

Prividentile
EquifyC p
Portnorn F
ANGOVA p
COPÁPP p
COPÁPP p
COPÁPP p
COPÁPP p
COPÁPP p
DWEGA p
EGRA p
EGRA p
EGRA p
EGRA p
EGRA p
EGRA p

| Second | S

| 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100

| Second | S

CONTROL OF THE PARTY OF THE PAR

Particular of the property of

of Ideolo

THIS

an Steve:

wild Pixar

major mo

ludio?

dermany's

afontaine

move to

le Keynes

l's new r

lategy



FORM IN THE PROPERTY OF THE PR ### ST B4 61 9.77 4.85

\*\*ST B4 61 9.77 4.85 | Internation | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | 1925 | Sector Fundament | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | 1.22 | Part | 24.44 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 - 43.24 Comment in Padric 12 + 57 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + 58 | 12 + Gobol 17.4 -13
htt 17.4 -13
htt 17.4 -13
htt 17.5 -15
htt ARTENDE RY 1118 -551

ARTENDE RY 1118 -551

ARTENDE RY 1118 -551

CAMBER X 1118 -551

CAMBER X 1118 -551

CAMBER X 1118 -551

ARTENDE RY 1118 -551

ARTENDE RY 1118 -551

ARTENDE RY 1118 -551

ARTENDE RY 1118 -551

CAMBER X 1118 -551

ARTENDE RY 1118 -551

CAMBER X 1 

THE STANSON OF THE ST

1

For intermation of

# A Clash of Ideologies Over Choice of Next WTO Chief

By Thomas Fuller

KUALA LUMPUR — For Roy MacLaren, free trade is not merely an attractive option for the world — it's the only option. And while that's not a surprising view for a contender for the top job at the World Trade Organization, Mr. MacLaren's unequivocal stand is likely to meet some opposition over the next few days.

Mr. MacLaren has entered what might be

called enemy territory—a crisis-hit region that is becoming increasingly wary of the notion of accelerated market liberalization. A former Canadian trade minister who is in Malaysia to attend the Asia-Pacific Economic Cooperation from summit meeting beautiful to the cooperation from the c

ic Cooperation forum summit meeting here.
Mr. MacLaren is one of four candidates lobhying for the job of WTO director-general,
The term of the current chief, Renato Ruggiero, expires in April.

Increasingly the race for the top spot here.

Increasingly the race for the top spot has received around a clash between unabashed free-traders, led by the United States, and

crisis-hit developing countries unsure about the current pace of market liberalization. expected," Mr. Mahathir said. Two months ago, in introducing currency controls in

The next director-general is expected to be chosen in December or early January through a somewhat opaque process involving backroom meetings and a good dose of geopolitics. There are three other declared candidates for the job: Supachai Panitchpakdi, the commerce minister of Thailand, Mike Moore, a former prime minister of New Zealand, and Hassan Abonyoub, the Moroccan trade negotiator.

So opaque is the process that diplomats say the job could be given to someone other than these four men. There are whispers of a darkhorse candidate from Latin America. The clash of ideologies was crystal clear

during a recent interview with Mr. MacLaren. As he spoke about the virtues of the free market, across town, Mahathir bin Mohamad, the Malaysian prime minister, was making altogether different noises.

"Unrestrained liberalization may eventually weaken the economy further and yield results which are the opposite of what is

expected," Mr. Mahathir said. Two months ago, in introducing currency controls in Malaysia, Mr. Mahathir was more to the point: "People can no longer stay with the so-called free-market system," he said.

Few Asian leaders speak in similarly stark terms, but a consensus seems to be emerging among Asians about their attitude toward continued liberalization. Hoping that exports will play an important role in their economic recovery, they are firm on wanting Western countries to keep their markets open. But they fear the effects of opening their markets up too fast.

Mr. Supachai, the Thai candidate, says he understands Asia's fears. Countries hit by economic turmoil, he said recently, "might have good reason to delay their liberalization commitments because they have to tackle more immediate problems of basic economic reform."

And so the platforms of two candidates have come into focus: Mr. MacLaren's unequivocal support for bringing down barriers

to trade and Mr. Supachai's somewhat qualified support for liberalization.

Mr. Supachai says he understands why Malaysia imposed capital controls: "There is some truth in what Mahathir is saying, that sometimes there has been excessive speculative movement, not based on the weakness of our economies," he said.

Mr. MacLaren shakes his head.

"Here we are speaking about an institution that's intended to liberalize trade for our mutual, common advantage, and instead we find the subject of controls and restrictions being introduced," he said. "Further trade liberalization is part of the solution, not part

of the problem."

To the world outside Geneva, the battle for the top job at the WTO may seem an arcane subject laced with impenetrable financial jargon. But the stakes are high. Whoever fills the job could help influence such down-to-earth things as the price of an imported car in Europe or the fate of an employee's job in a protected industry in Japan.



Roy MacLaren, a Canadian candidate for WTO chief.

#### APEC: Vague Compromise on Tariff Cuts

Continued from Page 1

THE

. Candida

in Okinon

The state of

untia Cookin

2. North

25.3

Com

· \_\_ . . . .

19 February 1

··· - 四声,

1 17076

Summed (3)

\* \*\*\*\*\*\*

tend the APEC summit meeting instead of Mr. Clinton, just as he did in 1995 when Mr. Clinton offended Japan by saying away from the APEC meeting in Osaka in order to deal with a domestic budget stand-off with the U.S. Congress that had forced a partial government abundown.

further strained Sunday by some bitter exchanges over human rights and the treatment of the former deputy prime minister and finance minister of Malaysishanwar Ibrahim.

sistenwar Ibrahim.

After spending just 24 hours in Malaysia, Secretary of State Madeleine Albright cut short her visit Sunday night to teturn to the United States and focus on Iraq — but not before delivering a parting human rights rebuke to the APEC host country.

Describing Mr. Anwar as dedicated to "democracy and a market economy," Mrs. Albright met with his wife to show U.S. support for her husband, who was dismissed and detained on charges of corruption and sodomy after falling out with the Malaysian prime minister, Mahathir bin Mohamad, over political and market reforms.

Mr. Anwar has denied the charges and asserted that he was beaten by police after his arrest.

The trade compromise reached by the ministers barely disguised the fact that they had failed to complete a "fast-track" agreement as requested by the previous APEC leaders' meeting, in Vancouver, British Columbia, a year

The United States, strongly suppor-

ted by a number of other members, had sought agreement in Kuala Lumpur on the so-called Early Voluntary Sectoral Liberalization plan, which could then be taken to the World Trade Organization to become a binding global pact.

APEC's members account for more than 55 percent of world trade. But Japan — the world's second largest economy after the United States — refused to eliminate tariffs in all nine sectors at the APEC meeting, saying that two areas, forestry and fisheries, were politically sensitive.

The U.S. trade representative, Charlene Barshefsky, put the best face on the compromise, saying that it "reaffirms APEC's leadership role in shaping and advancing the global trade agenda."

But she added that there was "still work to do to complete global agreements in these sectors next year, and, in particular, Japan will need to participate constructively in the WTO process in 1999, as we have all agreed."

Analysts said that the deal was based on the hope that as the Japanese economy picked up and more countries made offers to join the fast-track plan in the World Trade Organization, Tokyo would agree to take part in all nine sectors.

The Australian trade minister Tim Fischer, who wanted an accord finalized in Kuala Lumpur, said the compromise had been reached after "fierce" de-

"This is not the very best way forward, but it is a way forward," he added.

The foreign minister of Thailand, Surin Pitsuwan, said, "Rather than break down here, it keeps the mo-

# Rome Confirms New Telecom CEO

Bloomherg News

ROME — Franco Bernabe, chief executive of the state-run Italian oil and gas company Ente Nazionale Idrocarburi SpA, has been picked as the next chief executive of Telecom Italia SpA, Treasury Minister Carlo Azeglio Ciampi said Sunday.

Mr. Ciampi's comments were the first official confirmation of Mr. Bernabe's selection. Speculation that the ENI chief would get the job sent Telecom Italia's stock up strongly last week. Telecom Italia declined to comment before its board meeting Thursday.

its board meeting Thursday.

"I'm pleased that the private investors who are now responsible for the company are entrusting him with running Telecom, even though I'm displeased at losing a manager like Bernabe at ENI," Mr. Ciampi

mentum going."

Japan will not cut tariffs on fishery and forestry products under the agreement, a Japanese Foreign Ministry of-

"We were able to protect our interests at APEC," the official said.
"But the pressure will come on again in the WTO."

The APEC members are Australia, Brunei, Canada, Chile, China, Hong Kong, Indonesia, Japan, Malaysia, Mexico, New Zealand, Papua New Guinea, Peru, the Philippines, Russia, Singapore, South Korea, Taiwan, Thailand, the United States and Vietnam.

#### JAPAN: Last-Ditch Effort for Economy?

Continued from Page 1

beginning to be felt, the government has suffered repeated criticism that it is not doing enough to revive consumer spending, which accounts for the majority of the national economy.

Over the past year, Japan has been shackled by a fiscal-austerity law that called for stiff reduction in government deficits over the next few years and essentially a balanced budget by fiscal 2005.

The new package includes a freeze on this law, in a move that allows Mr. Obuchi to make good on a promise he made soon after he took office this summer.

At about 4.8 percent of total economic output, the new package is the largest Japan has ever recorded, and in some ways, the most ambitious. It is not clear exactly how much actual money the government will pour into the economy. But it has earmarked nearly \$50 billion for developing projects in information technology, telecommunications and the environment, and it aims to create 1 million jobs through training assistance and other programs.

Taichi Sakaiya, chief of the Economic Planning Agency, told Bloomberg News that he expected the package to lift

the beleaguered Tokyo stock market.

"I'm sure the package will have a good impact on financial markets," Mr. Sakaiya said after a meeting Sunday of key cabinet members and senior legislators of the governing Liberal Demo-

cratic Party.

Addressing one of the major appeals of U.S. officials, Japan is trying to lift spending by both individual consumers and corporate spenders over the next

year and a half through long-term tax cuts that will slash individual and corporate income tax rates.

In a measure that will cost the government about \$33 billion. Mr. Obuchi plans to lower the maximum income tax rate to 50 percent from 65 percent. For about another \$25 billion, the government will lower the corporate tax rate to

about 40 percent from 46 percent.

The package also includes measures that arose from political bargaining. Because the Liberal Democratic Party is short of a majority in the upper house of Parliament, it has had to curry favor

with opposition groups.

Thus, in response to a demand from the Komei party, the plan calls for distribution of about \$5.7 billion in shopping coupons, each worth nearly \$165, to the elderly and to families with young children to encourage people to spend. Many economists are skeptical that this measure will lead to a surge in consumption, for while consumers may spend the shopping vouchers, they may then save that much more from their salaries, leaving the money in banks.

While banks usually would take their customer deposits and lend them out to corporate and individual customers, the biggest challenge the government is facing is that Japanese banks — wracked by bad loans and weak capital bases — simply are not lending.

simply are not lending.

So another pillar of this package is the government's desperate attempt to assume a greater role as the nation's banker. It calls for legal revisions that would allow the Japan Development Bank to lend directly to corporations that need money to redeem bonds or to pay off their debt or that of their affiliates.

#### Very briefly:

• Chinese Automobile Co. will suspend its shares from trading for two months Monday because of financial difficulties. The company makes autoparts and sells cars for General Motors Corp. in Taiwan and is part of the unlisted Panvest Group, which has recently faced cash-flow shortages.

Fubon Securities Co., Fub-Hwa Securities Finance, Global Securities Finance Corp. and En Tie Securities — four Taiwan securities companies — met with government officials to discuss the funding of their stock-margin lending activities after the government's announcement last week of a stock-market stabilization package.

• FDX Corp. and its pilots union were asked by the U.S. government to reopen contract talks after pilots said they expected to approve a holiday-season strike at Federal Express Corp., the world's No. 1 air-freight company.

• Sumitomo Bank Ltd. plans to apply for about 500 billion yen (\$4.08 billion) in public money and shut 30 percent of its branches, as the largest Japanese lenders gear up to tackle the bad-loan and profitability problems that have crippled their industry.

• Cable & Wireless Optus Pty. set a share price of 2.15 Australian dollars (\$1.37) for its sale this week to try to raise 2.4 billion dollars.

China's diamond sales rose 8.5 percent to \$451 million in the first half of the year, while sales in the rest of Asia slumped because of the regional economic crisis, the China Daily reported.
 The Indonesian government said it was hopeful its battered economy could attain "modest growth" in the middle of next year.

# IN THIS WEEK'S ISSUE

- Can Steve Jobs build Pixar into a major movie studio?
- Germany's
- Lafontaine wants to move towards the Keynesian left
- ICI's new risk strategy





# BusinessWeek

Most Read. Best Read. Worldwide.

For information call Int +44 (0) 1628 502900 www.businessweek.com

### MOST SEE A BATH BEYOND COMPARE.

(We See the Mortal Enemy of Every Complexion—Fluorescent Lighting.)





AT THE LEADING HOTELS OF THE WORLD, WE SEE THINGS IN A TOTALLY DIFFERENT LIGHT. WE DEMAND NOTHING LESS THAN PERFECTION, AND UR RIGOROUS INSPECTION PROCESS ENSURES THAT ALL OF OUR HOTELS GRA-

CIOUSLY COMPLY. COME SEE THE INCOMPARABLE RESULTS FOR YOURSELE. FOR RESERVATIONS, OR A COMPLIMENTARY COPY OF OUR DIRECTORY LISTING OUR 315 HOTELS AND RESORTS AROUND THE WORLD, CONTACT YOUR TRAVEL CONSULTANT. OR CALL ONE OF THE NUMBERS BELOW.



--- Worldwide Reservations Centers

- EUROPE - Austria 0660-5284 half free - Belgium 0-800-1-21-23 toll free - Dearmark 80-01-01-23 toll free - France 2 Memoro 0-800-136-134 toll free, Fax: (33-1) 53-67-10-20, Meetings and Events (33-1) 53-67-10-20, Meetings and Events (33-1) 53-67-10-30 - Germany 0130-052110 toll free, Fax: (49-69) 138-05-140, Meetings and Events and Events (149-69) 138-05-130 - Great Britain 8 Meetings (149-06) 181-123 toll free, Fax: (44-171) 353-1904, Meetings and Groups (44-171) 936-5007 - Greate 00800-39-127-0617 toll free - Halland 0800-027-11-23 toll free - Indicated 1-800-409-063 toll free - Halland 0800-027-11-23 toll free - Indicated 1-800-409-063 toll free - Halland 0800-027-11-23 toll free - Partingal 05-05-34-029 toll free - Spain, Madrid (34-91) 559-1750, Etsenberg 900-100-845 toll free, Fax: (34-91) 547-2977 - Swedien 020-321-123 toll free, Fax: (46-8) 676-0975 - Switzerland 0-800-55-1123 toll free, Tassin 0800-554-773 toll free - Turkey (0800-3990-75252)

Do you want more from your bank than a standard agenda? Do you want them to look beyond the obvious? To view things from a completely fresh perspective, to help you make longer-term plans or focus on entirely new horizons? Or do you simply expect more commitment? If so, perhaps you should try talking to us. Because in everything we do, we try not to be just any bank, but the right bank for you. LUBS

UBS AG: Private Banking: \*UBS Institutional Asset Management: \*UBS Brinson Investment Banking: \*Warburg Dillon Read Private Equity: \*UBS Capital Issued by UBS AG regulated in the UK by the SFA. In the U.S. Warburg Dillon Read LLC, a subsidiary of UBS AG, is a registered broker-dealer and member of SIPC, the New York Stock Exchange and other leading exchanges.

ie contact Sonya Bro in our London office: Tel.: +44 I 71 420 0325 Fax: +44 I 71 420 0338 or your nearest IHT office

Of Canadian

MASHANTUCKET, Connecticut-Roy Jones Jr. dominated Otis Grant as he retained his WBA and WBC light heavyweight world titles in a bingo hall at the Foxwoods Resort Casino.

Jones knocked down Grant, a Canadian, twice but still heard some boos. The fight was stopped after Russ Anber, Grant's trainer, jumped into the ring after his fighter was knocked down in

Jones also knocked down Grant in the sixth round, but then in the seventh he did so little that the crowd of about 3,500 booed him, and the referee, Arthur Mercante, stepped in at one point and told Jones to fight.

Jones scored the knockdown in the sixth when he landed a right uppercut to the jaw while Grant was punching out of a crouch. The knockdown in the 10th came from a leaping right hand to the jaw. After Grant struggled up at eight, Anber tried to throw in the towel, but the corner cannot end a tight in Connecticut, so the referee threw it back out. Anber, who leaped into the ring as Grant torrered backward, and Jones looked on until Mercante was convinced that An-

ber's suggestion was a wise one.
"I was fine," Grant said. "I wasn't hurt or anything. Then, referring to An-ber, he said, "I've been with this guy since I was 13, and he wasn't going to let me get hurt.

Jones, 29, improved his record to 38-1 with 31 knockouts. Grant is 31-2-1 with 17 knockouts.

In an undercard fight, Sugar Shane Mosley was too fast and powerful for James Leija, knocking the former WBC super featherweight champion down three times and stopping him after nine rounds in defense of the IBF lightweight title. Mosley had too much hand and foot speed for the 32-year-old Leija and was in charge from the opening bell.

#### ■ Tiozzo Knocks Out Brazilian

Fabrice Trozzo, a Frenchman, had no problems defending his WBA cruiser-weight title, knocking out Ezequiel Paixao of Brazil in the second round Saturday, The Associated Press reported from Mont-de-Marsan, France.

After putting his opponent on his knees with a strong right in the final seconds of the first round, a second-round combination by the 29-year-old boxer from Lyon was enough to finish the fight.



Chris Latham of Australia being stopped by Nicholas Brusque of France A on Sunday. Australia won, 24-9.

## South Africa Struggles to Beat Wales

LONDON - Shane Howarth, a former member of the New Zealand team who is eligible to play for England and Croatia, chose to represent Wales with electrifying effect.

The fullback created havoc against South Africa, the rugby union world champion, at Wembley Stadium in London as the fall round of internationals began Saturday.

Howarth and his new teammates played an inspired game before conceding 11 points in the dying minutes to lose, 28-20. The last time the two teams met, in June, South Africa won, 96-13. On Saturday, Wales led, 20-17, in the final minute.

Lack of control and a possible break in concentration when a streaker wove his way between stumbling security guards for the best part of three minutes cost Wales the game.

After a penalty tied the game at 20-20, Springboks lock Andre Venter scored the match winner in injury time, and Franco Smith added a penalty in the final seconds to put the result beyond doubt. South Africa increased its unbeaten run in internationals to 15.

Howarth played four tests for the All Blacks in 1994. He plays with the Manchester Sale club in England, and was selected by another New Zealander, Graham Henry, who took over as Welsh coach after concluding he would not be asked to coach the All Blacks.

France 34, Argentina 14 France scored two tries at the end of each half to beat Argentina in Nantes. Phillipe Carbonneau scored the open-

#### RUGBY UNION

ing try after 26 minutes to give France a 10-3 lead. Stephane Glas scored his first try in the 39th minute to give France a 17-3 lead at the break, but the Pumas fought back to 17-8 and were dominating the game until Glas scored again in the 52d minute.

The French crossed for two more tries in the last five minutes, scored by Philippe Bernat-Salles and Franck Comba, to seal the result.

England 110, Netherlands 0 England crushed the Dutch in a World Cup qualifier in Huddersfield, England.

England set a team record for most points in a match and most in a half (63). wo years ago, the Netherlands lost by 50 points to Portugal, so progress has clearly been made.

"The points were irrelevant for us," said Geoff Old, the Dutch coach and yet another New Zealander. "What we are trying to do is develop rugby in the Netherlands and to do that we have to rub shoulders with superior rugby nations." Ireland 70, Georgia 0 In Dublin, Ireland beat Georgia in its World Cup

qualifying game. The Georgians, a largely unknown force, took the unusual step of resting key players to focus on Wednesday's qualifier against Romania.

New Zealand Maoris 24, Se The Maoris were too strong for the Scots in Edinburgh.

The Maoris, who started four All Blacks and had one more on the bench, wore down Scotland's defenses in wet

All Black fullback Adrian Cashmore scored 19 points, through one try, a penalty and four conversions (AP, Reuters)

FOOTBALL

# Coventry Isn't Fazed F 1001 for By Dublin's Departure

Dion Dublin scored three goals to keep Aston Villa atop the English Premier League, but the team he left two weeks ago doesn't seem to be missing him. Steve Froggan, Darren Huckerby and

Noel Whelan all scored as Coventry EUROPEAN SOCCES

City beat Everton, 3-0, on Sunday in a

battle of clubs trying to climb their way out of the standings' lower rungs.

It was Coventry's second victory in two games since Dublin was sold to Villa - and Whelan and Huckerby have scored in each. The victory lifted Coventry to 15th place in the 20-team

league. On Saturday, Villa beat Southampton, the bottom team in the standings, 4-1, as Dublin took his total to five goals in

two games.
"Dion has added something to our game which was lacking before,

Villa's manager, John Gregory, said. Manchester United is in second place after beating Blackburn, 3-2. Paul Scholes scored twice as United took a 3-0 lead, but it allowed Rovers, playing with 10 men after Tim Sherwood was sent off, to fight back.

Arsenal remained in third place despite a 0-0 draw with its northern London rival, Tottenham Hotspur. The Arsenal fans greeted George Graham, the new Tottenham manager who won one league title as an Arsenal player and two as its manager, with signs and calls of "Judas" and "Traitor."

Liverpool lost, 3-1, at home to Leeds in its first match under the control of Gerald Houllier. The former French national coach took over as manager last week. Robbie Fowler gave Liverpool

the lead but Leeds scored three times in seven minutes late in second half. Jimmy Floyd Hasselbaink scored

FRANCE Christophe Dugarry scored the only goal as Marseille, the league leader, beat Lens, the reigning champion, 1-0, on Saturday.

It was Marseille's eighth consecutive victory and widened its lead to four

Marcello Lippi, the coach of Invents of Turin, was in the crowd at the Stade Velodrome in Marseille, reportedly looking at Tony Vairelles of Leng on Fabrizio Ravanelli of Marseille as pos sible replacements for the injured Alessandro Del Piero.

Bordeaux, in second place, drew, 0-0. at home against struggling Sochaux. The crowd whistled its displeasure at the end of the match. Rennes, in third place, also lost ground, drawing, 0-0,

against visiting Lyon.
On Sunday, Corentin Martins and
Rouxel scored as Strasbourg beat lastplace Lorient, 2-0.

GERMANY Stefan Malz and Berrid Hobsch scored in the second half Sunday as 1860 Munich came from behind to beat Freiburg, 2-1. The victory pulled Munich into third place in the Bundesliga Bayer Leverkusen, which beat Nuremburg, 3-0, on Sanirday, is in second place. Both teams are five points behind the league leader, Bayern Mu-

Stefan Effenberg and Ali Dasi, an Iranian striker, scored Saturday as Bayem beat Stuttgart, 2-0.

Lothar Matthaus, the 37-year-old-Bayern libero, was recalled to the German national squad for a friendly match against the Netherlands.

#### Kashima Wins in Japanese Soccer League

It did not take the Kashima Antlers long to make sure of the victory they

The Antiers scored three goals in

the first 12 minutes and went on tobeat Vissel Kobe, 4-1, to clinch the second-stage title in the Japanese soc-cer league Saturday.

Jorginho, of Brazil, led the charge as he scored with a header in the second minute. The Antiers are now slated to face Jubilo Iwata, which won the first stage of the Japanese League this season, in a championship playoff. -

Jubilo rallied from a 4-2 deficit Saturday to beat Gamba Osaka, 5-4; The league's top scorer, Masashi Na-kayama, scored his 36th and 37th goals of the season in the game while Dunga, another zilian, controlled the flow of the ....on.

The Jubilo-Antiers playoff is a repeat of last year's championship, series, in which the Antlers were vic.

The first match is to be played Saturday at Tokyo's National Stadium. The second game is schedule to be played at Kashima on Nov. 28:

#### SCOREBOARD

ICEHOCKEY NOMTHWEST DIVISION
W L T Pts GF GA
9 6 1 19 53 39
8 6 1 17 49 39 3 7 a ... FREDAY RESULTS 1 0 2—3 3 9 1—4 1 (Pundolfo.

McKoy 4 (Sharffijknov, Holik) Shals an godd:
P. 3-7-10-20, N.L. 15-3-10-26. Godifes: P.
Burmaso, Aubin, Barrasso, N.L. 7 terreri.
Bustom 1 0 2 0-3
N.Y. Rangers 1 0 2 1 0-3
1st Period: B-McLaren 1 (Bourque,
Alison) (pp), 22 Period: New York, McC.Lamn
3 (Leetch, Gretzky) (pp), 3. New York,
McLamn 6 (Leetch) 3d Period: Now.
McLamn 7 (Now.
McLamn 6 (Leetch) 3d Period: Now.
McLamn 7 (Now.
McLamn 8 (Period: Now.
McLamn 8 (Leetch) 3d Period: Now.
McLamn 9 (Leetch) 3d

51 -- Doone

62 1950 Ethel

66 De-wrinkle

(1869 novel)

Merman sono

FREDAY RESULTS

Pittsburgh 1 0 2-3
New Jarsey 3 9 1-4
1st Period: N.J.-Rolston 2 (Paradotto.
Corpentor) 2 N.J.-Action 2 (Needermorpe, Morrison)
1pp. 4, P.-Stoph 6 (Hachce, Brown) 2d
Period: None, 3d Period: P.-Barmes 5 (Jagr.
Sargial 6, P.-Romzow 3 (Serowni, 7, N.J.Geoples: F-Burne, P.-Barmesso.

Roussel, V.-Srow.

RATURDAY RESULTS

SATURDAY RESULTS

1 51 Period: None, 2d Period: P.-Lordin; (Incl.)
1 5 Period: P.-Barmes 1 (Incl.)
1 5 Period: None, 2d Period: P.-Lordin; (Incl.)
1 5 Period: P.-Barmes 1 (Incl.)
1 5 Period: P.-Barmes 1

**CROSSWORD** 

19 Reason to say

25 Got some

31 Big brass

32 0, on a

choices

35 Eisenhower

37 Becomes

tiresome

40 Follow closely

41 Join the military

42 Bear's scratcher

47 Actress Loren

49 --- Alto, Cahi.

opponent

34 Strike out, as

27 Working hard

29 "The Canterbury

33 Multiple choice

"Gesundheit!"

industrial locale

1 6 2—3 Nosirrille 9 r r ...
1 0 0—1 St. Lods 3 2 0—5
Corter, Heirze) 13t Period: S.L.-Pellerin 3 (Conroy, Young) 2 S.L.-Demitra 8 (Courinal), Pronger 3 S.L.Machinis 8 (Pronger) (pp), 2d Period: Administration of the standard of the sta

1st Period: Corolina, Sheppard 4 (Primeou, Wesley) 2 Corolina, Kron 3 (Chiasson) (pp). 2d Period: L.A.-Loperriere 1 (Robitable, Duchesne) 4 Corolina Francis 4 (Kron, Chiasson) 3d Period: L.A.-Strappel 1 (Murray, Robitable) 6 Corolina, Primeou 7 (Sheppard, Roberta) 7, Las Angeles, LaFayrette 1 (Galley) (sh). 8 Corolina, Primeou 7 (Sheppard, Roberta) 7, Las Angeles, LaFayrette 1 (Galley) (sh). 8 Corolina, Primeou 8 (money) Shelt en earth Corolina

#### BASEBALL JAPAN VS. U.S.

**201912 HOFFEEFEXI-EMAG-MEVES** 

Boston College 23, Pittsburgh 15

Colgothe 42. Lativerthe 27
Colembia 22. Cornell 10
Lehigh 49. Bocknell 70
Messochwaeths 55. Maine 34
Mew Hampshine 9. Rhode Island 7
Penn 41, Harvard 10
Villanova 65, Buffalo 40
West Veghalo 28, Rutgers 14
Yale 31. Princelon 28
Cent. Florido 37, Ball 51. 14
Florido 37, South Cornellon 14

Grambling St. 35. Winston-Salem 28 Jackson St. 31, Prairie View 12 Kentucky SS, Vanderbill 17 Louisville 63, East Carolina 45 Maryland 42, Duke 25 Mississippi St. 26. Alabama 14 Mississippi St. 26, Alexan The Citodel 36, VAII 10 Akron 24. E. Michigan 21 Cinchrish 44, Houston 43 Tillinois St. 48, Youngstown Indiana 20, Minnesata 19 Miami, Ohio 56, Kent 0 N. lawa 10. W. Illinais 6 Ohio U. 28. N. Illinois 1

Onto U. 25. N. Bandos 12 Perdue 25. Michigan St. 24 Telede 17, Cent. Michigan 14 Brigham Young 31, Texas-El Pasa 14 Colorado St. 22, Southern Meth. 0 Oldahoma 28, Baylor 16 Rice 38 UNLV 16 Montana 31, Socramento St. 16 Montana St. 66, Idaha St. 35

THE AP TOP 25 No. 1. Terrottigas (9-4) basi No. 10. Arbansus 28-24 No. 2. Karesus St. 16-0) basi No. TL Nebrusius 40-30

No. 2. UCLA (5-0) hant Washington 36-24. No. 4. Florida (5-1) bent S. Carolina 33-14. No. 9. Anisono (16-1) best California 27-23. No. 14. Virginia Tech (7-1) lost Synocuse 28-26. No. 17. Georgia (7-2) boat Autuun 28-17. No. 18. Teans (7-3) boat of Teans Tech.42-35. No. 18. Tenns (7-3) test to Texas To No. 19. Penns St. 7-2) best North Nu. 26. Oragen (8-2) beat Adams St. 53-19. Nu. 21. Wryside (8-2) beat N. Corolina 30-13. No. 23. Air Funce (F-1) best No. 25. Who

### BASKETBALL

MAJOR COLLEGE SCORES Dekoware 86. American U. 81 Duquesne 72, Albany, N.Y. 43 Ledyette 56, Darmouth 41
Maine 98, Hampton 75
Marquette 70, Boston College 49
New Hampton 77, Brown 77
Robert Morris 66, Bucknett 51
Rulgers 72, Wogner 55
Scion Hall 75, 51, Poters 57
West Virginia 81, Abdosma A&A 54
Ala-Birmingham 70, Alcorn 51, 57
Coaster Corolina 88, 54, Andrews 76
N. Corolina 51, 73, MA, Eastern Shore
Vurderbill 92, Army 41
Virginia Tech 57, William & Mary 50
Nebraska 79, UNC-Grechoboro 59 Nebraska 79. UNC-Greensboro 9 Wisconsin && Lovola, 12, 29 cific 56. Santa Clara 51 TOURNAMENTS WEIGHTS

Georgia St. 85, Vasda 84

THE AP TOP 25

No. 1. Date: (1-6) beat Fairfield 98-66. No. 3. Stanford (1-8) bent UC Davis 76-49. No. 6. Maryland (1-8) bent W. Caroling 113-46. No. 22. Rinder (3-0) beaf indiana St. 76-70. No. 22. Rinder L. (2-1) lost to Providence 87-63. No. 25. Texas, Caristian (2-1) beat Oral Roberts 94-93.

CRICKET GRIQUALAND WEST VS. WEST SUBSI

Griquatand West: 271. West Indies: 327-6

FOUR-DAY MATCH, THIRD DAY SURDAY IN CARRIS, AUSTRALIA England: 192 and 74 for five.

#### GOLF

TAIHEIYO MASTERS Leading line) scores Sunday in 160 million

Leading final acores Sundayin 160 million yen (S1.2 million) Sundhomo WSA Tableko Masters on 7.072-yend (6,456-meter), par-72 Tableko Masters Gotemba course in Japan (Japanese uniess specified): Lee Westwood, Eng. 72-67-67-97-275 M. "Jumbo" Ozoki 69-72-69-67-277 Educate Maray Col. 65-72-69-72-77 M. "Jumbo" Ozoki

Eduardo Herrers, Col.
Frontide Minora. Phil.
Hroyski Fejfio
Totso "Jef" Ozoki
Retief Gossan, S. Afr.
Hojsus Meshid
Ryoken Kawogishi
Shigemasa Higoki
T-70-71-70-282
Shimers (Edn. & su.

SUPER TOUR

Final scores Sunday in \$350,000 Johnnie Maker Super Tour, whose 4th n played on 6,807-yard, par-72 life Golf Club course in Shenzhen, Ch Emie Els, 5. Atrica Brion Watts. U.S. Felix Casas, Philip. P. Marksoeng, Theil. 68-71-72-74—285
M. Chang, Tohum 66-73-72-73-286
M. Raznayah, Ma. 69-71-75-76—291
Loura Davies, Britain 79-78-73-78—308

#### HEW ZEALAND YOUR

RUGBYLEAGUE

THURD TEST WATFORD, ENGLARD Gredi Brittin 23, New Zepland 23-23 RUGBYUNION

#### WORL COP QUALIFYRIO

POOL 1 IN DUBLIN, INCLAND ireland 70. Georgia 0
POOL 2 IN HUDDEMERELD, ENGLAND THAT MATCHES

France 34 Argentina 14 . PRINCIPLY DETERMATIONALS Scotland & New Zealand Maarts 24

SOCCER

CH COP

Final, FinaT LEQ Jeonne d'Arc Secepti & Sfox, Tomisia, 1 POTEST PERSON Vileste Amhein 2 Uhreit of RKC Washilik S, Sponte Refletdern J Feyensord 4 Forbins Silterd 1 Doellochem 2 Roda, JC Kerkende 3 MVV Mossikich 2, AZ Alleman 1 NEC Hijningen 2, Twente Enschede 2 Willem H Tilborg 2, NAC Bonda 1 Ausz Amsterdan 2, PSV Embroon 2 Henerstende is 1 consumine toochom

HALLSH FIRST DIVISION TENNIS

Empoli 2 Coglicat 1
Inter Miles 3, Sompdode 0
Purus 4, Udinese 1
Piscenza 4, Friendina 2
AS Romo 2, Jevenjus 0
Solemitana 2, Perugia 9
Memerica 1, anno 9 Viceras G. Bologner 4 stransperiests: Florentina 18 points, AS Roma 17: Juvenius 17: Perina 16: AC Milan

INGLISH PREMIET LEAGUE coventry City Seventon 0
Ansend C, Totherham Hotspor 0
Chariton Athletic L, Middlesbroug
Cheiseo 3, Wintbledon 0
I harmonia 1

Cheiseo 3, Wimbledon 0 Liverpool 1, Leeds United 3 Manchester United 3, Blackburn Rovers 2 Newcostle United 1, Shoffield Wednesday 1

Newcostie United 1, Sheffield Wednesday 1 Southampton 1, Aston Villa 4 West Ham United 3: Letonster City 2 STEAMORNERS: Aston Villa 28 points: Manchester United 25: Arsend 24: Chalsed 26: Lesels 20: West Ham 20: Middlesshough 19: Derby 17: Leicaster 12: Wissbiedon 17: Chattion 16: Liverpool 16: Newcostie 16: Tot-tonitum 16: Coventry 14: Sheffield Wed. 12: Everton 12: Blackburn 9: Mott. Forest 9: Southampton 7.

Rennes C. Lyon O Bostia S. Monaco 1 Mer 1, A conforme 1, No. STAND tomouse i, Mancy 1
STAMBRIGS: Marseille 36 points; Bardeaux 32: Reunes 27; Monaco, 25; Lyon 21; Montpeller 28: Basifa 26: Numbes 19; Auserne 19; Stresbourg 19; RC Lens 17; Paris-St Germain 16: Mancy 14; Metz 13; Le Havre 12; Sochaux 12; Toulouse 11; Lorient 8.

Sochoux 12: Toulouse 11; Lorient 8.
GERRIAS I BOTHESSESSA
SC Freiburg 1. TSV 1860 Memich 2
Werder Bremen 0. FC Koisensloutern 1
Rostock 1. Boz. Moenchengladbach 1
VfL Wolfsburg 2. Herting Berfin 1
Boyer Leverkusen 3. FC Nuremberg 0
Borussio Dorhword 2. Schike 0
Homburger SV 6. Elektrocht Frankfort 1
Boyert Musich 2. VfL Bochism 0
STANDINGOR Boyers Musich 31 goi STANDARDER Boyern Munich 31 points: Boyer Leverkusen 26 1860 Munich 26; FC Koisensloutern 24 VR. Wolfsburg 2h Rose Sayer Leveriusen 26: 1869 Morach 26: FC Kaisenslauten 24 VR. Wolfsburg 20: Ber-vesla Dortmond 19: Hamberger SV 17: Her-thal Berlin 17: VR. Beckern 17: VRB Stotigant 16: Eintracht Fronkfort 16: SC Freiburg 15: ASV Deisberg 15: FC Norenberg 13: Scholice 11: Homen Restock 10: Werder Bre-roen 7: Moerachenglodbach 6.

SCOTTISM PREMIER BAYERION Ine 2. Donder United 1 Dundee I. Klimarnock i Mutherwell 3, Hearls 2 Rungers 2, Aberdeen I St. Johnstone 2, Cettic 1

SPANISH FIRST DIVISION Athletic Biboo 3, Oxiedo 5 Sarceiona 4, Tenerille ) Real Bells 1, Real Sociedad (

Real Bells 1, Red Socieded 0
Deportive Carung 2, Alarves 2
Extremedora 1, Valencia 0
Redrig Santemer 4, Salamance 1
Valladolid 1, Malloran 0
Redrig Santemer 4, Salamance 1
Valladolid 1, Cata Vigo 2
STAMANESCOS: Celto Vigo 20 peints: Barcelone 19: Malloran 19: Real Maddel 18:
Valencia 15: Valladolid 15: Oviceo 15: Recing Santemer 15: Real Zaragoza 15: Affetico Maddel 14: Osportivo Caruna 14: Espanyol 12: Real Salamanco 11: Real Bells 11: Tenerite 10: Athletic Ribban 10: Alaves 9: Extremedora 8 Villarreal 7.

JAPANESSA LLEANOUR

APPARES J. J. L. A. ST. Valentina Flagues 4.
Consosiole Sopporo 1 Yokohuma Flagues 4.
Kashima Arriban 4 Yissel Kobe 1.
Umara Rech 2 Nogora Groupus Eight 1
Yokohuma Marribas 4 Bellinan Hardsoka 2
Shimian S-Pulsa 4 Jeble 1 walu 5
Santhaces Hiroshima 1 Khuto Purple Sanga 2
Avispa Futanda 0 Johlin 1 walu 5
Avispa Futanda 0 Tanananasana Koshima 42 podys 1 walu 39 polints Urone 33; Yokohuma Arriban 32; Shimian 33; Yokohuma Flagues 25; Kashima 33; Yokohuma Flagues 25; Kashima 32; Hitashima 24; Cosmbo Osalan 13; Kawasanti 9; Kihiman 4.
Juhilo Umaka va, Kashima Arther playurita
Nov. 21 at Yokya's National Shadhan and In
Kashima an Nov. 23.

(2) Switzerland, 6-2, 4-6, 6-0.

Atonica Seles (5), U.S., del. Natiosha
Zvereva, Belarus, 6-0, 6-1. 6-0, 6-1. Port (1), U.S., def. Amy Fig. 6-3.

EV, U.S., 5-7, 6-3, 6-3, SEEMFINALS
Graf def. Nathalie Toszlat (6), Fr., 6-1, 6-4.
Dovemport def. Seles 6-3, 6-3. KEESSELIN COP

N MOSCOW

SEMPRALS
Yevpeny Kaleinibov (2), Russia, def. Marc
Rosset (6), Switzerland, 6-1, 2-0 (retiredial
Goran Ivonisseric (3), Croolia, def. Ag. d
Clement, France, 7-5, 6-2. FINAL 4.5 Kofeinikov del. hvarisevic 7-6 (7-2), 7-6 (7-5).

STOCKHOLM OPEN IN STOCKHOLM, SWEDEN 

A. 7-6 (9-7).
FINAL
Martin def. Johansson 6-3, 6-4, 6-4, Martin del. Johansson 6-3, 6-4, 6-4,

CESTATOLIT CUP

BE SANTIAGO, CHILE
GUANTISPOALE

JUGN-ANDING Marin, Costo Rica, def. Marcolo Rics (1), Chile, 6-4, 6-7 (5-7), 7-5, 12,

Francisco Clavet (5), Spoin, def. Nicoles
Lépentil, Ecuador, 6-4, 6-4

Younes El Aymout, Monoco. def. Markes

Poerix (6), Aspenting, 6-2, 1-0 ret.

J. Feix, Manific (2), Spoin, def. Birn Confet.

U.S., 3-6, 6-3, 7-6 (2-5).

SECURIALS
Clavet def. Marin 6-2-7-5.
El Aynocol def. Martitla 6-4, 64-PRIAL Clavet def. El Agracoul 6-2-6-4

#### TRANSITIONS

MAJOR LEAGUE BASEBALL

AMERICAN LEAGUE

AMERICAN LEAGUE
BOSTON—Agreed to tenus with 28 Jese (Herman on 4-yeorcombod,
CLEVELAND—Traded RHP Chad Ogeo'se
Philadelphia for RHP Jerry Spradin

The second second

33 Classifieds, e.g. Solution to Puzzle of Nov. 13 PRISONRIOT CAIN IVANS NIECE S

26 Tire pattern and hard 28 Not for minors 57 Have title to 30 Begins, as work 59 Hot Springs and

35 Pile

38 Close, as a

39 1976 Harry

44 Narrate

45 Road-paving

46 New Jersey

48 Smacks

31 Poet T. S. ---

53 Smacked the

basebali good

Chapin song

**ACROSS** 

s Colorado resort

15 Puppeteer Lewis

16 Emcee Trebek

17 1966 Beatles

20 Journalist Pyle

21 Door sign during

song

22 Refusals

23 Newspaper

customers

1 Like giants

10 Up to the task

14 Inspiration

67 Occupied 68 Pottery oven ee Jamboree 70 Unable to flee 71 Home runs or

DOWN 1 Princeton or Clamson mascot 2 Love to pieces 3 Hotelier Heimsley 4 "V/ell. -----1"

("Ain't you somethur 171 5 Solid ---- rock 6 Like a wallflower 7 El ---, Tex Blow one's top

13 Donald and

Lant. etc

18 Monopoly

so Baby deliverers. 9 S.F. footballers. announcements informally 19 "Say -(doctor's order) 11 Lane changer's 12 Comic Jay

54 Mom's urging to (W.W. II plane) 57 Parting words? 58 "The Way We

eo Elast's rejection

63 Big bang maker 64 Govt. property Overseer

Friendships every Saturday

O New York Times/Edited by Will Shortz

in The Intermarket

Long Island U. 79, Sundance All-Stars 55 Marist 74, One World All Stars 67 Utati St. 89, Next Level 82 Wystington 85, Frankston Bayside 63

Herenwee vs. Leavender postponed
STARRINGER: Peyrnood 37 points: Heeremon 28 Apin; 28 Arthur 202 (Apin; 20 PSV 19;
Alburg 25 Kerkude 21; Hillinger 20 PSV 19;
Alburg 27; Macshicht 17; Utreckt 15; Doelinchen 18; Spent Rotherdon 11; Leavenumbe10; Brede 9; Silturd 4: Macshicht 19; Leavenumbe-

man.

de. Das Andreas > 1 14 14 (F) 

After

I Was Market

Philodolphia for Rit P Linty Spreding

AMTONAL LEAGUE

LOS ANGELES - Agreed to bernis with Rit P

Alon Mills on 3-year contract.

MONTREAL - Normed Don Reynolds figure

and player development and Rondy Kir P

GESSIGHTH director of international scoretile

SAN DISCO - Agreed to terms with OP John

Vender Wol on 2-year contract.

PROCEEDING.

RELIFICATIONAL FOOTRALL LEAGUE

INTURNAL FOOTRALL LEAGUE

INTURNAL POOTRALL LEAGUE

STOCKEY from processors.

NEW EMPLAND - Activated LB Should

Stockey from process squad. Worked USR

Anthony Lodd.

N.Y. GRANTS - Cohned DB Curits Buches

Of waivers from San Francisco. Plat S Rodes

Young on Inferred reserve.

TEMMESSEE - Announced addingtone chill

plany to Thoms effective by Dec. 26.

WASHINSTON. - Put TEL Jospie Address.

WASHINGTON—Put TE: Joseph Asher on In-liked reserve. Signed K Breit Conway.

Vegas. (HL

TL Louis—Assigned & Breat Johnson to
Worcester AFL: one O (Box Zondrash) to
Worcester to Visibi the Continuous to
Continuous to Visibi the Continuous to
WASHINGTON & (ENGLISH)
WASHINGTON & (ENGLISH)
Washington of John Lucidopadi codum code.

Wed reserve. Signed K Breit Conserv.

\*\*MOTORIAL HOCKOY LEAGUE

\*\*MATORIAL HOCKOY LEAGUE

\*\*GOTORIAL HOCKOY LEAGUE

\*\*CONTRACTION OF THE HOCK HOCK

\*\*CONTRACTION OF THE HOCK HOCK HOCK

\*\*CONTRACTION O

ASSESSED FOR THE PARTY OF THE P

Marke De Comme A STATE OF S

Take in

#### **SPORTS**

# Late Fumble by Arkansas Opens Door for Tennessee

Volunteers Recover and Drive for the Winning Touchdown

Tennessee needed an incredible stroke of luck to avoid being the second No. I team to lose within a

beek.
But even with its dramatic 28-24 victory against No. 10 Arkansas on Saturday, the Volunteers may lose some votes in the national polls after No. 2 Kansas State beat No. 11 Nebraska Tennessee peored the last 18 points of the game against the seconds left capped a bizatte final three

Arksnsss (8-1, 5-1 Southeastern Conference)
6. Jayed the host Vols (9-0, 6-0) and appeared to
have won when, leading by 24-22, it held on fourth

COLLEGE FOOTBALL ROUNDUP

hown and took possession at the Tennessee 49 with

All the Razorbacks needed was a first down, or a punt to force the Vols to go a long way — something Tennessee had found hard to do all day.

But on second down, the quarterback Clint Sherner who threw for 274 yards and three touchdowns. trippied as he realled a second downs. downs, tripped as he pulled away from the line of scinninge. He put his right hand—with the ball in the ball lying there.

If the ball lying there.

"It was a sprint-out pass and I was going to keep it and somehow I dropped it." Stoemer said. "I don't know what happened."

Billy Ratliff of Tennessee recovered at the Agamsas 43 with 1.43 left. Henry then carried five

straight times against the stunned Razorback de-feed, culminating in the final touchdown. He finished with 197 yards on 32 carries.

No. 2 Kansas State 40, No. 11 Nebraska 30 Kansas State's victory kept the host Wildcats (10-0, 7-0) on track for a shot at their first national title and chuched the Big 12 North title, their first football crown of any kind since 1934.

'I am happy, I can assure you of that no matter what you may think," the Wildcats' coach, Bill Sayder, said in his usual unemotional tone. "I am humbled by it, in all housesty. I'm so happy and proud not only of the youngsters who played in this game, but all the youngsters who laid the foundation."

Michael Bishop was alternately terrific and terrible at quarterback. He went 19-of-33 for 306 yards and carried 24 times for 136 yards, but he also lost three fumbles and threw an interception. "The loss gave Nebraska (8-3, 4-3) three regularseason defeats for the first time since 1977.

Me. 3 UCLA 38, Washington 26 In Seattle, Ryan Roques returned a punt 77 yards and Chris Sailer kicked five field goals to help UCLA clinch the Pac-10 championship and a trip to the Rose Bowl, at least. The Bruins (9-0, 7-0), No. 2 in the Bowl Championship Series rankings behind Tennessee, still have their sights on the Fiesta Bowl, which will determine the national title.

Washington (5-5, 3-4) must beat Washington State next week to avoid its first losing season in 22

No. 4 Florida 33, South Carolina 14 In Gainesville, Florida, Doug Johnson threw for 360 yards and four touchdowns and Travis McGriff caught 13 passes for 222 yards as Florida (9-1, 7-1 SEC) won its seventh straight to stay alive in the national title race. South Carolina (1-9, 0-8) lost its ninth straight.

No. 5 Florida State 24, Wake Forest 7 Mario Edwards set a school record with four interceptions as the Seminoles (10-1, 7-1) claimed the ACC title with the victory at Wake Forest (3-7, 2-6).

No. 6 Texas A&M 17, No. 13 Missouri 14 In College Station, Texas, Russell Bynum's 39-yard field goal with 1:30 to play gave Texas A&M the Big 12 South title. The Aggies (10-1, 7-0) extended their winning streak to 10 games with the victory against Missouri (7-3, 5-2).

No. 7 Ohio State 45, towa 14 In Iowa City, David Boston caught two of Joe Germaine's three touchdown passes, and Joe Montgomery scored on an 80-yard run as Ohio State (9-1, 6-1 Big Ten) saw to it that it didn't stumble against Iowa (3-7, 2-5) after losing its No. 1 ranking last week by falling to Michigan State.

No. 15 Michigan 27, No. 8 Wisconsin 16 In Ann Arbor, Michigan, Clarence Williams rushed for 121 yards and Anthony Thomas added 102 yards and two touchdowns as No. 15 Michigan (8-2, 7-0) amassed 257 yards rushing against Wisconsin (9-1, 6-1 Big Ten).

No. 9 Arizona 27, California 23 Keith Smith threw for two touchdowns and Trung Canidate scored on a 54-yard run as Arizona (10-1, 6-1 Pac-10) won at California (5-5, 3-4).

Mo. 12 Notre Barne 30, Nevy 0 In Landover, Maryland, Anny Denson became Notre Dame's career rushing leader as the most lopsided rivalry in college football history stayed that way — the Irish (8-1) beat Navy (3-6) for the 35th straight time. Denson ran for 107 yards on 25 carries to surpass Allen Pinckett as the most prolific runner in Notre

Dame history with 4,192 career rushing yards. ne 49, Army 35 At West Point, Shaun King threw for three touchdowns and ran for three



Dante Hall of Texas A&M cutting upfield as Wade Perkins of Missouri pursues him.

as Tulane (9-0, 5-0 Conference USA) beat Army (2-7, 2-3) to clinch at least a tie for its first conference title since 1949.

Syracuse 22, No. 16 Virginia Tech 26 In Syracuse, New York, Donovan McNabb hit Stephen Brom-inski with a 13-yard touchdown pass on the last play of the game to keep Syracuse (6-3, 4-1) in line to win its third straight Big East title. Virginia Tech (7-2, 4-2) lost despite scoring 14

points on defense and special teams.

No. 17 Georgia 28, Aubum 17 Olandis Gary's 11yard touchdown run with 14:55 to play broke open a close game and gave Georgia (7-2, 5-2) the victory at Anburn (3-7, 1-6 SEC).

Texas Tech 42, No. 18 Texas 35 Rob Peters's three-yard touchdown dive with 25 seconds left capped an 82-yard drive as Texas Tech (7-3, 4-3 Big 12) beat visiting Texas to snap a three-game losing streak.

In the contest of running backs named Ricky Illiams, the Tech junior outrushed the Texas senior, 148 yards to 141. But with one game remaining, the Texas William moved within 63 yards of breaking Tony Dorsett's NCAA rushing record.

Wane McGarrity caught four touchdown passes from Major Applewhite for the Longhorns (7-3, 5-

n State 41, Northwestern 10 Eric Mc-Coo ran for 127 yards and turned his own fumble into a 57-yard touchdown as Penn State (7-2, 4-2) beat visiting Northwestern (2-9, 0-8), which finished winless in the Big Ten three years after making the Rose Bowl.

No. 20 Oregon 51, Arizona State 19 In Eugene. Oregon, Akili Smith passed for 397 yards and four first-half touchdowns as Oregon (8-2, 5-2 Pac-10) beat Arizona State (5-5, 4-3).

No. 21 Virginia 30, North Carolina 13 Thomas Jones ran for 180 yards and one touchdown for Virginia (8-2, 6-2 ACC).

No. 23 Air Force 10, No. 25 Wyoming 3 Blane Morgan passed for 96 yards and a touchdown as Air Force (9-1, 6-1) took control of the WAC Mountain Division by winning in Wyoming (8-2, 6-1).

No. 24 Mismi 42, Temple 7 In Philadelphia, Edgerrin James ran for 137 yards and three scores, and Miami (6-2, 4-1 Big East) forced seven turnovers by Temple (2-8, 2-4).

## Cunningham Leads Way as Vikings Rout The Bengals

The Associated Press

MINNEAPOLIS - Playing as if they were thinking more about their upcoming NFC Central showdown with Green Bay, the Minnesota Vikings used Dwayne Rudd's 63-yard fumble return in the third quarter to break open a sloppy game and beat the Cincinnati Bengals, 24-3, on Sunday.

The Vikings (9-1) are off to their best start since the 1975 team was 10-0. The Bengals (2-8) lost for the seventh time in eight games and are guaranteed their eighth consecutive season without a

NFL ROUNDUP

winning record. They scored their only points on a drive that included 35 yards in penalties against a Vikings cornerback, Corey Fuller.

Playing just six days after surgery to remove two bone chips from his right knee, the Vikings' quarterback, Randall Cunningham, was 13-for-20 for 224 yards with a touchdown, two interceptions and a 3-yard sneak that gave Minnesota a 7-0 lead midway through the first quarter.

Minnesota followed Rudd's fumble return with Gary Anderson's field goal, a 61-yard touchdown catch by Randy

Moss and a fine defensive performance. bolphina 13, Panthers 9 Karim Abdul-Jabbar rushed for 127 yards and the Dolphins ended a three-game road los-

Miami (7-3) finished with seasonhighs of 184 yards rushing and 40 carries, maintaining its perch atop the AFC East. Carolina (1-9) was held to three John Kasay field goals.

In other games Sunday: The Buffalo Bills beat the New England Patriots, 13-10; the Atlanta Falcons upset the San Francisco 49ers, 31-19; the Indianapolis Colts edged the New York Jets, 24-23; the New Orleans Saints drubbed the St. Louis Rams, 24-3, and the Tennessee Oilers defeated the Pittsburgh Steelers,

# Red Holzman, Architect of Knicks' Title Teams, Dies

By Ira Berkow New York Times Service

1. 1 June 19 1 19 1 19 1 19 1 19 1 19 1 19 1

Berg. H. Jelle

NEW YORK - Red Holzman, the Hall of Fame coach who led the New York Knicks to their only two National Basketball Association championships died Friday night after a long battle with lenkemia. He was 78. When he retired from coaching in

1982, Holzman was the second-winsingest coach in NBA history, with a single winning percentage. His 696 victories in regular-season play were second then only to Red Auerbach's

> Holzman was the molder, conductor and architect of one of the most unusual and most thrilling teams ever as-

Aris The 1970 and 1973 championship Knick teams—the club lost in the finals in 1972 — featured, in one or both seasons, Willis Reed at center, Bill Bradley, Dave DeBusschere, Cazzie Russell and Jerry Lucas at the forwards, and Walt Frazier, Earl Monroe and Dick Barnett at the guards.

The Knicks beat the Los Angeles Lakers of With Chamberlain, Jerry West and Elgin Baylor in a graeling sevengame, series for their first title, and Holadan was named coach of the year. They beat the Lakers again in 1973, that time in five games.

Holzman was voted to the Basketball

"I don't think there is such a thing as a coaching genius," Holzman said. 'Just hard workers. I stressed defense "Pr pressure defense. And team baskethall. And, on offense, moving the ball to hit the open man."

ops in huddles he would sometimes let his players devise plays to create bas-William Holzman was born Aug. 10,

1920, on the Lower East Side of Manhattan and moved with his family to a tenement in Brooklyn when he was 4. His parents were lewish immigrants, his mother from Romania, his father from Russia.

Red was the tallest person in his fam-

ily, at 5 feet 10 inches (1.76 meters). He was an all-American at City College of New York, a pioneer player in the NBA with the Rochester Royals and a former spach with the Milwankee and St. Louis Hawks.

"He was a scout for the Knicks when, in December 1967, the team's owner, Ned Irish, decided to replace the coach, Dick McGuire. The team was in last place, and Irish decided to reach out to nearest candidate.

scoming," he said. But Irish persisted. And I realized that if I didn't take the coaching job," Holzman said, "I might

not have any job."

Alohanan began his Knick reign by fining several players for coming late to his first practice. The fines were only \$10 each, but they set a tone.

During Red's early years, he was by



Red Holzman on the bench in 1969.

design a superanthoritarian," Bradley said. "But his manner changed after we won the championship in 1970, and he became downright paternal and kind. Playing basketball became more fun than I had ever imagined."

On the surface, Holzman seemed an uncomplicated man. He liked to tell reporters that he was boring, and that they should look elsewhere for the good stories. But he understood his value and had a wide range of interests: he read history books and detective novels and was a lover of films — particularly the old ones — and of good food and drink:

After the great Knick teams began to dissolve because of age and injuries, Holzman was fired in 1977 after the team missed the playoffs for the second straight year. He was replaced by Reed. Two years later, Holzman was brought back as coach and remained until after the 1981-82 season.

# Draft Has Changed the Face of College Basketball

Flight of Stars for the Pros Has Coaches Seeking Players Who Will Stay 4 Years

By Joe Drape
New York Times Service

TEW YORK - There are enough familiar schools at the top of the preseason men's polls (Duke, "Our Connecticut) to comfort college bas-

ketball aficionados. There are some names on the all-America lists (Elton Brand, Richard Hamilton) that promise electrifying drama as the season arcs toward one more

show-stopping national tournament.

So will college basketball be good? And, more important, is college baskethall well?

Surprisingly, no one rushes in with a resounding "yes" to either question. The men's game is changing at warp speed, and some of its most respected caretakers aren't sure they are equipped

The parade of players who left college early to join the National Basketball Association has become a stampede, as even high school players insist on drop-stepping straight to the pros. North Carolina's Antawn Jamison and Vince Carter were among eight players who left college early and were drafted in the National Basketball Association's top 10 picks last spring; one of them, Larry Hughes, left St. Louis after his freshman year.

Point-shaving scandals surfaced at Arizona State and Northwestern, reminders of how easily these threats can take hold in a supercharged atmosphere. Constant recruiting violations; criminal

behavior off the court; summer leagues four years, played better basketball than then stay, you experience the same dif-

"Our game is in great shape and it is in poor shape," said Mike Krzyzewski, the Duke coach and the president of the National Association of Basketball Coaches. "On the court, it is played passionately at a high level. But it's getting knocked back and back because the rules governing college basketball haven't kept up with this fast-break of changes. The house is still beautiful, but we may have termites."

Those changes - especially the early flight of players to the NBA - have already affected everything from coaching and recruiting philosophies to the caliber of play. No one suggests they are killing the game, but they are dramatically reshaping how coaches assemble and run their teams - and how good those teams are.

Krzyzewski has been to the Final Four seven times and won two national championships. His current Blue Devil team is rated No. 1 in most preseason polls, which he believes is an honest assessment of a talented bunch. But Krzyzewski doesn't hesitate to say that the Johnny Dawkins-led 1986 national runner-up was much better, and that the Christian Lacttner-Grant Hill back-toback national champions of 1991 and '92 were better still.

"There's no doubt the dominant teams, in the days when kids stayed all

The National Collegiate Athletic Association tournament last spring, as well as the preseason favorites this year, illustrate the shifting dynamic. A seniorladen team from tiny Valparaiso drove into the round of 16. Rhode Island, with an unheralded, veteran backcourt of Tyson Wheeler and Cuttino Mobley, made it to the round of eight. Stanford and Utah, neither with a super ralent, made the Final Four, and the Utes lost in the final to Kentucky.

"You look at the guys who have left North Carolina and Kentucky, and you wonder if you can get kids a level below that and keep them four years," said Mike Montgomery, the Stanford coach. "Look at the Rhode Island guards. I don't know where they were drafted, but they weren't lottery picks and they took them to the brink of the Final Four. Mobley and Wheeler were both draf-

ted in the second round. TANFORD returns 11 lettermen.

five seniors, all of its starters; it is projected to contend for the title. In fact, the top spots in the preseason polls are crowded with teams from which most people could not name a star. Washington, Xavier. Tennessee and Temple are hardly known for producing lottery picks among their young-

er players.
"When you come in together and

for high school players in which many teams pay for play — all threaten to knock college basketball off its wobbly dominant teams and everybody else."

today," he said. "The downside was that there was a greater gap between these closer," said Mark Seaton, the Stanford dominant teams and everybody else." vantage.

The coaches concede that it makes for a far better team, too, and most bave accepted that having a super talent who

is around for his senior year is rare.

Andre Miller, the Utah point guard, is one, but his choice made sense because he did not begin to create lottery buzz until late in Utah's superb season.

The competition on the court remains of high quality, but Krzyzewski argues that those who govern the game need to be more active in identifying potential problems and solving them. One of the boldest proposals comes from Jim Delany, the Big Ten commissioner. He suggested making freshmen and juniorcollege transfers ineligible, eliminating summer recruiting and encouraging the NBA to set up a minor league for ath-letes not interested in college.

What was once a sure-fire, threeprong recruiting pitch, Krzyzewski says, has become partly obsolete. "I could tell them: One, you'll become a better player here. Two, you'll earn a degree - a real one, not one to keep you eligible. Three, in four years you'll make more money as a player — the bottom line will improve.

"Now only the first two are true." So come tournament time, older teams with slightly lesser talent may keep going deeper than expected. The superstars can't afford to stay around.

#### **Brett Hull Joins Dad in Scoring 1,000 Points** be able to say I was an NHLer actly what I need to break this streak to eight games with a vic-By John Vellante little hex, or whatever it is, that tory over slumping Chicago. and then all of a sudden the sson Globe Service I'm under. It's been an emo-tional change." "To be honest, the only thing BOSTON - Bren Hull Hall's first goal, in the first joined a very exclusive group I dream about is the Stanley Cup.



Sabres goalie Dominik Hasek mana Chicago's Alexei Zhamnov, who held off Jason

with his two goals and one assist as the Dallas Stars won, 3-1, in

He joined Wayne Gretzky and Gordie Howe, Marcel Dionne and Mario Lemieux, Johnny Bucyk and Phil Esposito. And, even more important, he oined Bobby Hull, his Hall of

Fame father. Hull's three points Saturday were the 998th, 999th, and 1,000th of his career, just

NHL ROUNDUP

enough to join his father, making them the only father-son combination in National Hockey League history to each reach 1,000 points.

Bobby Hull finished a 1,063game career with Chicago, Win-nipeg, and Harrford with 610 goals and 560 assists for 1,170 points. Brett now has 560 goals and 440 assists in 815 games played over 12 seasons with Calgary, St. Louis, and Dallas.
"It's a weird feeling," said

Hull "You start out in this league just hoping you get a chance to make it and play and to

period, may have been among his easiest. He was the last player to touch the puck before it hit the skate of the Bruins' Jason Allison and deflected past Byron Dafoe, the Boston goalie. He worked for the second goal. He picked up a loose puck at the blue line, skated far to the left of Dafoe, and then, from an

almost impossible angle behind the net, put the puck behind Dafoe. Dafoe said the puck glanced off his mask. "I got lucky," said Hull.
Point No. 1,000 came with

Dafoe on the bench for an extra skater and the Bruins pressing for the tying goal.
Hull blasted a shot against the post and went behind the net, remieved the puck and set up Jere Lehtinen for the empty-net-

Hull, who signed this past summer with the Stars as a free agent, went into the game Saturday night with just four goals.
"I've had so many great chances to score and the puck hasn't been going in," he said. "When I was credited with that

first goal, I thought to myself

maybe something like that's ex-

ter with 34 seconds left.

Games like this and marks like this are nice, but winning the Stanley Cup is what it's all In other games, The Associated Press reported:

Mighty Ducks 1, Flames 0 Guy Hebert made 24 saves for his second shutout of the season as Ansheim won in Calgary.

Hurricanes 5, Kings 3 Keith Primeau had two goals and an assist and Robert Kron ended a 10-game drought by Carolina's power play as the Hurricanes extend Los Angeles's home winless streak to seven games.

Coyotes 4, Lightning 1 In Phoenix, Keith Tkachuk had a goal and an assist as the Coyotes extended their unbeaten streak to eight games with a victory over Tampa Bay.

Blues 5, Predators 1 Al MacInnis and Pavol Demitra each scored their eighth goals of the season as St. Louis beat visiting Nashville.

Sabres 6, Blackhawks 1 In Buffalo, Michal Grosek scored twice as the Sabres extended their league-best unbeaten

Oilera 4, Canadiens 1 Bill Guerin scored his 11th and 12th goals of the season and Rem Murray also had two goals as Edmonton won in Montreal. Maple Leafs 2, Senators 1 In Toronto, Kris King scored short-

handed early in the third period to lead the Maple Leafs over Ottawa. Penguins 4, Panthers 0 In Pittsburgh. Tom Barrasso stopped 23 shots and became the

third Pittsburgh goaltender to register a shutout in three weeks as the Penguins beat Florida Peter Skudra made 27 saves to beat Toronto 2-0 on Oct. 26 and

rookie Jean-Sebastian Aubin stopped 18 shots in a scoreless tie against Boston on Nov. 7. Flyers 6, Devils 1 Eric Lindros had two goals and a three assists as the Flyers scored five third-

period goals to beat New Jersey in Philadelphia. The victory enabled Flyers goaltender Ron Hextall to tie Bernie Parent for first place on the Flyers' career list with 232 victories.

Capitals 5, Islanders 3 Andrei Nikolishin and James Black scored goals 2:16 apart early in the second period during a fourgoal sport to give Washington a victory on Long Island.

# WORLD ROUNDUP Roma Grabs the Advantage in Feud With Juventus, 2-0

#### Singh Wins in Asia

GOLF Vijay Singh, the U.S. PGA champion, fired a course record 62 Sunday in Shenzen, China, to take the Johnnie Walker Super Tour an event played in four countries over six days.

After rounds in Malaysia, Thailand, Taiwan and China, Singh finished with a four round total of 269, 19 under par. He finished two strokes ahead of Ernie Els to win the first prize of \$100,000. Els shot a 66 Sunday. Jesper Parnevik, the defending champion, was third, seven strokes behind Singh after a final round of 69. (AFP, AP)

• Lee Westwood, the European No. 2, shot a three-under-par 69 Sunday to win the \$1.2 million Taiheiyo Masters in Tokyo for the third straight year.

Westwood completed the four rounds at 13-under-par 275, two strokes ahead of Japan's Masashi Ozaki, who had a 67. (AFP)

#### Kentucky Player Killed

COLLEGE FOOTBALL A Kentucky football player and another man were killed and a second Kentucky player was injured when their truck flipped on a rural highway on Sunday.

Killed were Arthur Steinmetz,

19, a defensive lineman who transferred to Kentucky from Michigan State in August and was sitting out the season, and Christopher Brock, 21. Jason Watts, the Kentucky starting center, was in fair condition after being airlifted to Lexington's University of Kentucky Medical Center. The three men were on a duck hunting trip.

Kentucky beat Vanderbilt on Saturday and finishes its regular season Saturday against top-ranked

#### U.S. Stars Shine in Japan

BASEBALL Sammy Sosa and Jason Giambi hit back-to-back home runs in the fifth inning Sun-day, helping a team of U.S. majorleague stars rebound from a 7-2 deficit and beat their Japanese counterparts, 9-8.

With the victory, the majorleague team ended a seven-game series against the Japanese stars with a 5-2 record.

"I wish we could play a couple of more games," said Sosa. The Chicago Cubs outfielder hit

a nomer in his turst at-bat in Japan. warmup against Tokyo's Yomiuri Giants, but then did not hit another until a three-run shot that helped the U.S. team win, 9-0, on Saturday. Even so, he was named most

valuable player of the series. (AP)

#### England Calls Up Hick

CRICKET Graeme Hick was summoned Sunday to join the England party in Australia as cover for Michael Atherton, the opening batsman, who has a recurrent back injury.

Paolo Sergio and Vincent Candela both scored Sunday as Roma backed up its recent war of words with Juventus by beating the Italian champion, 2-0, at the Olympic Stadium in Rome.

The results left Roma in second place in Serie A, just a point behind Fiorentina — which lost, 4-2, at Piacenza — and

ahead of Juventus on goal difference. Roma's festering feud with Juventus continued after the match when Roberto

English Premier League, Page 24.

Bettega, the Juve general manager, responded angrily to a pre-match remark by Zdenek Zeman, the Roma manager, that Juventus had lost its panache. 'Zeman cannot speak about the Ju-

ventus style," Bettega said. "He has never been a part of our world." It was the latest exchange in a dispute that started last season with a controversial Juve victory over Roma and continued into the summer with Zeman's widely-published allegations that Juventus players might have used per-formance enhancing substances. The claims led to a legal inquiry into Ju-

ventus's training methods. Juve was weakened on Sunday since Marcello Lippi, its coach, was serving a suspension and sitting in the stands, and Alessandro Del Piero, its star striker, was injured and unable to play.

Juventus reacted impressively to the loss of Del Piero, however, and might have taken the lead in the third minute when Edgar Davids burst through the center of the Roma defense, only to shoot weakly into the arms of Antonio

In the 44th minute, Ciro Ferrara, a Juve defender, fouled Francesco Totti outside the penalty area. Totti chipped the ball over Juve's defensive wall to the unmarked Sergio, who lobbed the ball over the goaltender Angelo Peruzzi. After the break, Juventus lost Paolo



Youri Djorkaeff of Inter Milan beating Fabrizio Ferron, the Sampdoria goalie, with his second penalty kick.

Montero, who received a red card for elbowing Sergio. Candela scored the second goal in the 87th minute, dribbling past Alessandro Birindelli and beating Peruzzi at his near post.

In Piacenza, Fiorentina answered early strikes from Massimo Rastrelli and Simone Inzaghi with penalties from Rui Costa and Edmundo, but surrendered to second-half strikes from Paolo Cristallini and Giampietro Piovani.

Elsewhere, Hernan Crespo scored three goals as Parma beat Udinese, 4-1. to climb to fourth place. And Inter Mi-

climbed four places to sixth with a 3-0 home victory over Sampdoria. Inter was helped by two Youri Djorkaeff penalties

in the opening 17 minutes.

SPAIN Celta Vigo's surprising reign
at the top of the Spanish first division will last for at least a week thanks to Alen Peternak. Peternak scored the only goal as Val-ladolid beat Mallorca, 1-0, on Sunday to

prevent Mallorca - another suprise front-runner — from regaining first place from Celta.

Celta ousted Mallorca from first place on Saturday with a 2-1 victory

over Real Madrid in Santiago Bernabeu stadium, its first there in 50 years. Celta, from Galicia in northwestern Spain, had

not led the Spanish league since 1970.

The other perennial powerhouse of Spanish soccer, Barcelona, snapped a three-game losing streak Sunday as Philip Cocu scored in the 15th and 62d minutes and Rivaldo and Sonny Anderson each scored late in the game for a 4-1 rout at home against Tenerife.
The victory lifted Barcelona to

second place in the league. Real Madrid dropped to fourth with 18 points after its

penalty to open the scoring and Claude
Makelele doubled the score with a ser
perb header after a cross from Valery
Karpin.
Roberto Carlos

Karpin.

Roberto Carlos retaliared with a powerful free kick, but Davor Suker, the top scorer at the World Cup with six goals for Croatia, hit the post with a large penalty for Real Madrid.

Mezinho, a Brassian, and Alexander Mostovoi, a Russian, gave exceptional performances for Calif.

performances for Celta.

Revolute Anne PSV Eindhover Caned from Amsterdam with a 2 caned from Am with Ajax on Sunday, despite losing one goalkeeper to a red card and almost osing a second to a head injury.

Feyenoord profited from the deadlock. The Rotterdammers beat Fortuna Sittard, 4-1, to leapfrog over Ajax and Heerenveen, which did not play, into first place in the Dutch league. first place in the Dutch league.

In Amsterdam, the two teams were tied, 2-2, with 13 minutes left when Ronald Waterreus, the PSV goalie, denied the teenage striker Brutil Hose a debut goal with a deliberate foul. Watterreus pre-

red card of the season. PSV then took off another player and brought on Patrick Lodewijks, its backup goalie. With five minutes to play, Loudewijks was collecting the ball on the ground and was kicked in the head by Dani, Ajax's Portuguese & k-

ker. Dani received a yellow card.

Lodewijks bled heavily and his right eye was almost closed but he stayed in the game. He sank to the ground at the final whistle and was taken to the hospital with a suspected concussion.

Tomek Ivan had given PSV the lead after eight minutes. Wamberto, a Brazilian striker, leveled after 25 minutes. Luc Nilis put PSV ahead again before halftime, but Frank de Boer scored the second equalizer after an hour with a powerful header.

(AP, AFP, Reuters)

Me Minister Pra

1 1 m

**缩**-支, Y.....

年现五 ,一上

**唯**1次。

le :

**建筑**在100 100 日本10

who Spizing the !

±22-

# Kafelnikov Wins His 2d Kremlin Cup

MOSCOW — Yevgeni Kafelnikov beat Goran Ivanisevic on Sunday to retain the Kremlin Cup and qualify for the lucrative ATP World Championship.

Kafelnikov, a Russian seeded No. 2, beat top-seeded Ivanisevic, a Croatian, 7-6 (7-2), 7-6 (7-5), in the final of the \$1.1 million event.

ged to break serve in the first set, though Ivanisevic had a set point in the 12th game but hit an overhead smash into the net.

"It was a very easy overhead which is impossible to miss," the Croatian said. "I had the court all open and I went for something. I wanted to make a hole in the court instead of just placing the ball

in the open." After that miss, Kafelnikov won five straight points and raced to a 3-0 lead in the tiebreaker before winning it, 7-2.

In the second set, the two players traded breaks on the extremely quick

carnet surface. Kafelnikov broke Ivanisevic's serve

in the fourth game to go up 3-1, but Ivanisevic quickly broke back. Kafelnikov broke again, holding his opponent to love, to make it 4-2. Then Ivanisevic broke again and held on in the next game

to draw even at 4-4. The two then held serve into the tiebreaker. Finally, Kafelnikov, No. 8 in the world, took advantage of a weak

and followed with a powerful forehand volley to end the match. Kafelnikov said the first-set tiebreaker was the key to his victory. "I knew I had to win, and I didn't pay much at-

tention to his mistake at the end of the first set," he said. Kafelnikov's victory earned him the final spot in the eight-man ATP event in

Hannover. He squeezed out Greg Rusedski, who lost Saturday in the semifinals of the Stockholm Open. In Stockholm, the home-court ad-

vantage did not help Thomas Johansson. Capitalizing on the Swede's sloppy serving, Todd Martin beat Johansson in three straight sets to win the event. The 28-year-old American who lost the final two years ago to another Swede,

Thomas Enqvist, won, 6-3, 6-4, 6-4. Johansson became a hero on the same center court two months ago when he clinched another final beath in the Davis

#### (Reuters, AP) Cup for Sweden. ■ Graf Reaches Advanta Final

Unseeded Steffi Graf beat sixthseeded Nathalie Tauziat, 6-4, 6-1, to advance to the final in the Advanta Championships, The Associated Press

reported from Villanova, Pennsylvania. Graf was to face top-seeded Lindsay Davenport, the No. 1 player in the world, on Sunday after Davenport beat fifthseeded Monica Seles, 6-3, 6-3, to reach the final for the second straight year.

Coming off a victory last week at the Leipzig Open after a two-month layoff because of wrist surgery, Graf breezed through the first three games of the first set, dropping only two points to Tauzi-



Yevgeni Kafelnikov hitting a return to Goran Ivanisevic in Sunday's final.



and use AT&T Direct Service. With the world's most powerful network you get fast, clear reliable connections from anywhere. Plus you'll always have the option of an operator who spec All in takes is your AT&T Calling Card or credit card, and you're well on your way. So you can give everyone back home a ring.

For easy calling worldwide:

I. Just dial the AT&T Access Number for the country you are calling from.

2. Dial the phone number you're calling



0-805-1 DQ-L0 .020-795-41 For access numbers not listed above, ask any operator for AT&T Direct Service, or visit our Web size ac-



TOTAL CONTROL OF SAME CONTROL OF SAME